

START OF TRANSCRIPT

[00:00:30] OKAY, THIS IS COMMISSION PRESIDENT PETER STEINBRUECK
[00:00:33] RECONVENING THE REGULAR MEETING OF OCTOBER 13TH 2020.
[00:00:40] THE TIME IS NOW 12:03 P.M. WE'RE MEETING REMOTELY TODAY
[00:00:44] VIA SKYPE TEAMS TO COMPLY WITH THE GOVERNOR'S SAFE START AND
[00:00:48] STAY HEALTHY ORDER AND IN ACCORDANCE WITH THE
[00:00:51] PROCLAMATION 2028. PRESENT WITH ME TODAY ARE COMMISSIONERS
[00:00:56] BOWMAN, CALKINS, CHO, AND FELLEMAN. I WILL ASK THAT WE DO
[00:00:59] A ROLL CALL OF ALL COMMISSIONERS TO ENSURE
[00:01:01] EVERYONE IS ONLINE. MICHELLE HART, CLERK. THANK YOU.
[00:01:06] BEGINNING WITH COMMISSIONER BOWMAN. PRESENT. THANK YOU
[00:01:09] COMMISSIONER CALKINS.
[00:01:14] HERE. THANK YOU. COMMISSIONER CHO.
[00:01:18] PRESENT. THANK YOU. COMMISSIONER FELLEMAN.
[00:01:23] I'M HERE FOR NOW. THANK YOU AND COMMISSIONER STEINBREUCK IS
[00:01:27] OF COURSE WITH US TODAY.
[00:01:30] OKAY, THANK YOU. TODAY'S MEETING IS STRUCTURED FOR
[00:01:33] A VIRTUAL FORMAT. WE'VE MADE SPECIAL ARRANGEMENTS TO
[00:01:37] PROVIDE FOR REMOTE PARTICIPATION FOR ALL OUR STAFF
[00:01:40] AND COMMISSIONERS. LATER WE WILL BE TAKING PUBLIC COMMENT
[00:01:44] FROM PEOPLE WHO ARE PARTICIPATING BY TEAMS WHO
[00:01:47] SIGNED UP TO SPEAK.
[00:01:49] ALSO, PLEASE NOTE THAT ALL VOTES TODAY WILL BE TAKEN BY
[00:01:52] ROLL CALL METHOD SINCE ALL COMMISSIONERS ARE
[00:01:54] PARTICIPATING REMOTELY. THAT MEANS EACH VOTE THE CLERK WILL
[00:01:58] CALL EACH COMMISSIONERS NAME. COMMISSIONERS ON THE TEAMS WILL
[00:02:02] MAKE SURE THEY ARE UNMUTED AND THEN ANSWER YAY OR NAY
[00:02:05] YES OR NO. BECAUSE COMMISSIONERS ON THE LINE ARE
[00:02:09] NOT FULLY IN CONTROL OF SOUND, WE WILL TAKE ALL VOTES TODAY IN
[00:02:13] THIS MANNER INCLUDING OUR CONSENT AGENDA. TO BE EQUITABLE
[00:02:17] WE WILL ASK ALL COMMISSIONERS SO TO SPEAK IN TURN AND WAIT TO
[00:02:20] BE RECOGNIZED BEFORE SPEAKING AS MUCH AS POSSIBLE.
[00:02:25] WE BEGIN TODAY'S MEETING WITH ACKNOWLEDGING THE INDIGENOUS
[00:02:28] PEOPLES OF THE DUWAMISH AND COASTAL SALISH WHO HAVE
[00:02:31] STEWARDED THESE BEAUTIFUL LANDS AND WATER SINCE TIME
[00:02:34] IMMEMORIAL. WE MUST COMMIT TO DOING THE SAME FOR THE PLANET
[00:02:38] FOR GENERATIONS TO COME. THIS MEETING IS BEING DIGITALLY
[00:02:41] RECORDED AND MAY BE VIEWED OR HEARD AT ANY TIME ON THE PORT'S
[00:02:45] WEBSITE AND MAYBE REBROADCAST BY KING COUNTY TELEVISION.
[00:02:50] PLACE STAND OR JOIN US FOR THE PLEDGE OF ALLEGIANCE.
[00:02:55] I PLEDGE OF ALLEGIANCE TO THE FLAG OF THE UNITED STATES OF
[00:02:58] AMERICA AND TO THE REPUBLIC FOR WHICH IT STANDS ONE NATION
[00:03:02] UNDER GOD INDIVISIBLE WITH LIBERTY AND JUSTICE FOR ALL.
[00:03:08] THE NEXT ITEM OF BUSINESS IS THE APPROVAL OF THE AGENDA.
[00:03:12] CLERK, PLEASE UNMUTE THE COMMISSIONERS. COMMISSIONERS ON
[00:03:16] THE LINE, PLEASE UNMUTE YOURSELVES. I'M GOING TO ASK
[00:03:18] EACH COMMISSIONER IN TURN IF THEY HAVE ANY QUESTIONS ANY
[00:03:21] MOTIONS TO REARRANGE ORDERS OF THE DAY. IF YOU DO I WILL ASK
[00:03:26] FOR A SECOND IF IT'S NEEDED. PLEASE RESPOND WHEN
[00:03:29] YOU'RE CALLED ON. IF YOU HAVE NO CHANGES TO SAY NONE. CLERK?
[00:03:32] THANK YOU. COMMISSIONER FELLEMAN.
[00:03:37] NO CHANGES. THANK YOU. COMMISSIONER CHO.
[00:03:43] OH, SO YOU SWITCHED IT UP ON ME? [LAUGHTER] NOPE.
[00:03:45] YES, WE DO THAT. COMMISSIONER CALKINS. NONE. THANK YOU.
[00:03:50] COMMISSIONER BOWMAN. YES. I'D LIKE TO MAKE A MOTION TO MOVE
[00:03:54] ITEM 8A TO THE BOTTOM OF THE AGENDA.
[00:04:00] AND THE PURPOSE FOR THAT IS THAT I THINK IT SHOULD BE ON
[00:04:02] THE AGENDA. BUT I WOULD LIKE TO I THINK FOR THE PUBLIC'S
[00:04:05] INTEREST HEARING ABOUT OUR BUDGETS IS PROBABLY THE FIRST
[00:04:11] ORDER OF BUSINESS AND THAT THE COMMISSION BYLAWS COULD BE
[00:04:15] DISCUSSED AT THE END OF THE AGENDA.
[00:04:18] IS THERE A SECOND? SECONDED.

[00:04:28] OKAY, IT'S BEEN MOVED AND SECONDED. CLERK, PLEASE CALL THE
[00:04:33] ROLL ON THE MOTION TO AMEND THE AGENDA. THANK YOU. AND THIS IS
[00:04:37] TO MOVE ITEM 8A TO THE END OF THE AGENDA TODAY. COMMISSIONER
[00:04:40] FELLEMAN. AYE. THANK YOU. COMMISSIONER CHO.
[00:04:47] AYE. THANK YOU. COMMISSIONER CALKINS. AYE. THANK YOU.
[00:04:52] COMMISSIONER BOWMAN. AYE. THANK YOU. COMMISSIONER STEINBREUCK.
[00:04:57] I ACTUALLY THINK THAT THE AGENDA ITEM IS IMPORTANT TO MEMBERS OF
[00:05:01] THE PUBLIC AS WELL. OUR BYLAWS GOVERN HOW WE OPERATE ON THE
[00:05:06] PORT COMMISSION AND THERE ARE LOTS OF ISSUES THERE THAT ARE
[00:05:11] BEING RESPONDED TO THROUGH THIS VERY LENGTHY PROCESS THAT I
[00:05:14] THINK WOULD BE OF PUBLIC INTEREST. SO I'LL VOTE NO
[00:05:15] ON MOVING THE AGENDA ITEM.
[00:05:17] THANK YOU COMMISSIONER. STEINBREUCK. THERE ARE FOUR
[00:05:21] YESES AND ONE NO. THIS MOTION PASSES TO REORDER THE AGENDA.
[00:05:25] THE AMENDMENT IS PASSED AND THE ORDER OF THE
[00:05:29] AGENDA IS REARRANGED ACCORDINGLY. AND NOW
[00:05:32] WE'LL MOVE TO A VOTE ON APPROVAL OF THE AGENDA AS
[00:05:35] AMENDED. COMMISSIONER STEINBREUCK. YES. THANK
[00:05:40] YOU. WE'LL BEGIN WITH COMMISSIONER FELLEMAN.
[00:05:44] SO APPROVED. THANK YOU. COMMISSIONER CHO FOR
[00:05:48] APPROVAL OF THE AGENDA AS AMENDED. AYE. THANK YOU.
[00:05:52] COMMISSIONER CALKINS. AYE. THANK YOU. COMMISSIONER BOWMAN. AYE.
[00:05:56] THANK YOU. COMMISSIONER STEINBREUCK. YES. THANK YOU.
[00:06:00] THAT MOTION PASSES. THE AGENDA IS APPROVED. MOVING NEXT TO THE
[00:06:06] EXECUTIVE DIRECTOR'S REPORT. EXECUTIVE DIRECTOR? GOOD
[00:06:13] AFTERNOON COMMISSIONERS. I'D LIKE TO BEGIN MY REMARKS BY
[00:06:16] ACKNOWLEDGING INDIGENOUS PEOPLES DAY, WHICH WAS
[00:06:19] CELEBRATED YESTERDAY, OCTOBER 12TH.
[00:06:22] ALTHOUGH THIS DAY IS ACKNOWLEDGED AND CELEBRATED
[00:06:24] ANNUALLY, WE MUST NOT LET THIS HOLIDAY ABSOLVE US FROM GUILT
[00:06:28] DUE TO COLONIALISM. INSTEAD WE MUST USE THIS DAY
[00:06:30] TO ACKNOWLEDGE THE
[00:06:31] HARMFUL IMPACTS OF COLONIALISM HERE
[00:06:35] IN THE UNITED STATES.
[00:06:36] PEOPLE HAVE STEWARDED THESE LANDS AS SINCE TIME IMMEMORIAL
[00:06:42] INCREASINGLY LIFTING UP THEIR COMMUNITIES AND
[00:06:45] EMPOWERING WAYS THAT BENEFIT NOT ONLY WASHINGTON'S TRIBES,
[00:06:48] BUT ALSO THE ENTIRE PACIFIC NORTHWEST REGION. WE MUST USE
[00:06:52] THIS COMMEMORATION AS A REMINDER OF THE TRADITIONAL
[00:06:55] RESPONSIBLE ENVIRONMENTAL STEWARDSHIP AND HONOR THE
[00:06:57] CONTRIBUTIONS OF INDIGENOUS PEOPLE EVERYWHERE.
[00:07:01] COMMISSIONERS, AS WE MOVE INTO THE FOURTH QUARTER OF 2020, I'M
[00:07:06] PLEASED TO REPORT THAT OUR THIRD QUARTER REVENUES ARE IN
[00:07:08] LINE WITH OUR REVISED BUDGET THAT YOU APPROVED AND THE
[00:07:11] EXPENSES ARE RUNNING BELOW BUDGET. STAFF ARE HARD AT WORK
[00:07:15] MEASURING OUR PERFORMANCE AGAINST OUR BUDGET, UPDATING
[00:07:17] FORECASTS, AND MAKING REDUCTIONS AS NECESSARY. YOU'LL RECEIVE A
[00:07:21] COMPREHENSIVE BRIEFING ON OUR THIRD QUARTER FINANCIAL
[00:07:24] PERFORMANCE LATER THIS YEAR.
[00:07:27] THERE ARE MANY GREAT THINGS HAPPENING AT THE PORT OF
[00:07:29] SEATTLE AND I WOULD LIKE TO HIGHLIGHT JUST A HANDFUL OF
[00:07:32] THOSE ITEMS FOR YOU NOW. FIRST I'D LIKE TO TURN YOUR ATTENTION
[00:07:35] TO A RECENT EXCITING DEVELOPMENT. AFTER A YEARS-LONG
[00:07:38] INTERAGENCY PLANNING AND COORDINATION EFFORT THE NEW
[00:07:41] SOUTH LANDER STREET BRIDGE IN SEATTLE'S SODO
[00:07:44] NEIGHBORHOOD IS FINALLY COMPLETE. IT OPENED THIS WEEK
[00:07:47] TO TRAFFIC. THE PORT OF SEATTLE IS CONTRIBUTING FIVE MILLION
[00:07:50] DOLLARS TO THIS PROJECT WHICH WAS FINISHED ON TIME AND UNDER
[00:07:54] BUDGET. THE OVERPASS IS A CRUCIAL CONNECTION ACROSS THE
[00:07:59] RAILROAD TRACKS FOR PEOPLE DRIVING, WALKING, AND RIDING
[00:08:01] BICYCLES. BEYOND THAT IT WILL PROVIDE ACCESS TO NORTHWEST
[00:08:05] SEAPORT ALLIANCE TERMINALS. ONE OF THE
[00:08:09] LARGEST PORT OPERATIONS IN THE UNITED STATES. THE NEW BRIDGE

[00:08:12] WILL IMPROVE SAFETY FOR MORE THAN 3000 FREIGHT RAIL CARS PER
[00:08:16] DAY ON THE RAILROAD TRACKS AND REDUCE TRUCK DELAYS, AND
[00:08:19] CONGESTION, AND EMISSIONS FOR MORE THAN 13 THOUSAND VEHICLES
[00:08:21] INCLUDING 1400 SURFACE FREIGHT TRUCKS EACH DAY. THE NEW BRIDGE
[00:08:27] SYMBOLIZES WHAT IS POSSIBLE WHEN AGENCIES, COMMUNITIES, AND
[00:08:30] INDUSTRIES WORK TOGETHER TOWARDS A COMMON GOAL. WE CAN
[00:08:33] BE PROUD OF THE MANY PARTNERSHIPS WE BUILT ALONG
[00:08:35] THE WAY AND LOOK FORWARD TO WITNESSING THE BENEFITS OF OUR
[00:08:37] INVESTMENTS IN THIS MILESTONE PROJECT.
[00:08:41] COMMISSIONERS EARLIER THIS YEAR THE COMMISSION PASSED
[00:08:44] THE CENTURY AGENDA POLICY DIRECTIVE TO
[00:08:47] CREATE A NEW STRUCTURE AROUND OUR BUSINESS PLANNING ALIGNMENT
[00:08:49] AND KEY PERFORMANCE INDICATORS.
[00:08:53] AT YOUR REQUEST THE OFFICE OF STRATEGIC INITIATIVES AND
[00:08:56] EXTERNAL RELATIONS CREATED A PUBLIC-FACING CENTURY AGENDA
[00:08:58] WEB PAGE DETAILING THE PROPOSED CHANGES AND SOLICITED COMMENT.
[00:09:03] PUBLIC COMMENT PERIOD CLOSED RECENTLY. WE DID RECEIVE A FEW
[00:09:06] COMMENTS WHICH HAVE BEEN SUMMARIZED AND PROVIDED
[00:09:08] TO YOU IN A MEMO.
[00:09:09] WE'LL ALSO ADDRESS THE COMMENTS IN A BLOG POST ON OUR PUBLIC
[00:09:12] WEBSITE. BETWEEN NOW AND THE END OF OUR CURRENT BUDGET REVIEW
[00:09:15] PROCESS I'LL REVIEW YOUR FEEDBACK ON THE OBJECTIVES, KEY
[00:09:18] PERFORMANCE INDICATORS, AND TARGETS AND ADJUST IF NECESSARY.
[00:09:21] OUR INTENT IS TO APPROVE THE OBJECTIVES AND
[00:09:25] KPIS BY THE END OF THE YEAR AND TO GUIDE OUR 2021 WORK AND OUR
[00:09:29] PLANNING FOR 2022. AND WE HEARD IT TODAY I BELIEVE IT WAS
[00:09:31] COMMISSIONER BOWMAN
[00:09:33] THAT MENTIONED THE KPIS AND GETTING REPORTS ON THOSE.
[00:09:36] AND WE'RE BUILDING TOWARDS THAT PROCESS
[00:09:39] WHERE WE CAN REPORT OUT THOSE AND COMPLETE
[00:09:42] ALIGNMENT WITH THE CENTURY AGENDA. SO THIS IS A GREAT
[00:09:44] ACCOMPLISHMENT. ON ANOTHER FRONT ANOTHER PROCESS
[00:09:49] THAT CLOSED RECENTLY WAS THE REQUEST FOR PROPOSALS FOR THE
[00:09:52] COMMISSION LED INITIATIVE, THE SOUTH KING COUNTY FUND. WE
[00:09:55] RECEIVED 27 PROPOSALS FOCUSED ON WORKFORCE DEVELOPMENT, JOB
[00:09:59] CREATION, SMALL BUSINESS ASSISTANCE, AND DEVELOPMENT OF
[00:10:02] NEW INNOVATIVE ECONOMIC RECOVERY STRATEGIES. THE
[00:10:05] PROPOSALS WILL NOW BE REVIEWED BY A PANEL CONSISTING OF THREE
[00:10:08] PORT EMPLOYEES AND TWO COMMUNITY ADVISERS. THIS PANEL WILL
[00:10:12] LISTEN TO ORAL PRESENTATIONS AND PROVIDE RECOMMENDATIONS TO
[00:10:15] THE COMMISSION LATER THIS YEAR. THE SOUTH KING COUNTY FUND
[00:10:18] ENVIRONMENTAL GRANTS WILL BE ADVERTISED ON OCTOBER 15TH
[00:10:20] SIMULTANEOUSLY WITH THE
[00:10:23] AIRPORT COMMUNITY ECOLOGY FUND.
[00:10:27] MOVING TODAY'S COMMISSION MEETING I'D LIKE TO HIGHLIGHT
[00:10:29] JUST A FEW ITEMS.
[00:10:32] I'D LIKE TO MAKE NOTE OF ITEM 6B ON THE CONSENT CALENDAR
[00:10:37] THAT YOU JUST APPROVED. THE MONTHLY APPROVAL OF CLAIMS AND
[00:10:40] OBLIGATIONS. IT'S A ROUTINE ACTION, BUT IT REALLY
[00:10:42] DEMONSTRATES THE POSITIVE IMPACT OF A PORT IN
[00:10:45] SUPPORTING OUR REGIONAL ECONOMY. IN SEPTEMBER THE BULK OF THOSE
[00:10:48] OBLIGATIONS, OVER 93 MILLION DOLLARS, WERE PAYMENTS TO
[00:10:53] VENDORS. WE MADE PAYMENTS TO NEARLY SIX HUNDRED AND SIX
[00:10:57] VENDORS COMPRISED OF OVER 1600 INVOICES AND OVER 6,300
[00:11:02] ACCOUNTING EXPENSE TRANSACTIONS. WHILE 97% OF THE
[00:11:07] ACCOUNTS PAYABLE PAYMENTS MADE IN THIS MONTH
[00:11:10] FALL INTO CONSTRUCTION, EMPLOYEE BENEFITS, PAYROLL TAXES,
[00:11:13] CONTRACTED SERVICES, JANITORIAL SERVICES, UTILITY EXPENSES,
[00:11:17] ENVIRONMENTAL REMEDIATION, AND BOND FEE CATEGORIES. NET
[00:11:21] PAYROLL EXPENSE FOR THE MONTH OF SEPTEMBER WAS 11 MILLION
[00:11:25] FIVE HUNDRED AND FORTY ONE THOUSAND DOLLARS. THIS IS JUST
[00:11:28] A SNAPSHOT OF OUR ECONOMIC ACTIVITY FOR THE MONTH IN
[00:11:32] SERVICE TO ALL THE COMMUNITY THAT WONDERS.

[00:11:35] [INAUDIBLE]
[00:11:37] ITEM 7A IS A MOTION THAT ADVANCES OUR COMMITMENT TO
[00:11:41] EQUITY DIVERSITY AND INCLUSION.
[00:11:43] THE MOTION TAKES ADDITIONAL STEPS BEYOND WHAT THE OFFICE OF
[00:11:46] EQUITY INCLUSION AND DIVERSITY STRATEGIC PLAN HAS SET OUT TO
[00:11:49] ACHIEVE BY DIRECTING THE PORT IN THE DEVELOPMENT OF A
[00:11:52] COMPREHENSIVE POLICY DIRECTIVE THAT WILL CODIFY RACIAL EQUITY
[00:11:56] FOR THE PORT OF SEATTLE. THIS WILL ESTABLISH THE PORT LOCALLY
[00:12:00] AND NATIONALLY AS A LEADER IN THIS WORK ILLUSTRATING OUR
[00:12:02] COMMITMENT TO ACT, LEARN AND PROGRESS AS AN ORGANIZATION
[00:12:05] THAT VALUES AND CENTERS ODI, ACCOUNTABILITY AND TRANSPARENCY
[00:12:10] TO OUR EMPLOYEES AND OUR COMMUNITY.
[00:12:13] ITEM 9 A IS THE PRESENTATION ON THE 2021 MARITIME AND ECONOMIC
[00:12:16] DEVELOPMENT DIVISIONS OPERATING AND CAPITAL IMPROVEMENT PLAN
[00:12:20] BUDGET AND PORT WIDE ROLL UP. ITEM 9B IS AN UPDATE
[00:12:26] ON THE PROGRESS OF THE INTERNATIONAL ARRIVAL FACILITY
[00:12:29] WITH MORE TO SAY ABOUT THIS WHEN WE RETURN TO THIS ITEM IN THE
[00:12:32] MEETING. WITH THAT COMMISSIONERS, THIS CONCLUDES
[00:12:34] MY REPORT. THANK YOU, DIRECTOR METRUCK. WE WILL NOW TURN TO
[00:12:40] COMMITTEE REPORTS AND VERONICA VALDEZ MAY OFFER SOME COMMENTARY
[00:12:46] ON OUR COMMITTEES. GREAT. GOOD AFTERNOON COMMISSIONERS. I'M
[00:12:49] VERONICA VALDEZ COMMISSION SPECIALISTS TODAY. I'M FILLING
[00:12:52] IN FOR AARON PRITCHARD, SENIOR POLICY MANAGER. SINCE THE LAST
[00:12:56] COMMISSION MEETING COMMISSIONERS HAVE CONVENED FOUR
[00:12:58] COMMITTEE MEETINGS AND I'LL PROVIDE A READOUT FOR EACH ONE
[00:13:01] OF THOSE TODAY. ON SEPTEMBER 24TH COMMISSIONERS CALKINS AND
[00:13:05] CHO CONVENED THE AVIATION COMMITTEE. THE COMMITTEE WAS
[00:13:09] BRIEFED ON THE STATUS AND PROGRESS OF THE AIRPORT DINING
[00:13:12] AND RETAIL ADR MASTER PLAN, DUTY-FREE AND LEAN TEAM
[00:13:16] ENGAGEMENT WITH THE PROGRAM, THE COMMITTEE RECOMMENDED THAT ALL
[00:13:20] COMMISSIONERS RECEIVE A BRIEFING ON THE ADR MASTER
[00:13:23] PLAN IN ADVANCE OF THE COMMISSION ACTION ON ADR NOW
[00:13:26] SCHEDULED FOR NOVEMBER 17. THIS ACTION WOULD APPROVE TWO KIOSKS
[00:13:31] EQUIPPED WITH FULL KITCHENS SUITABLE FOR A PREPARATION AND
[00:13:35] SALE OF FOOD AND BEVERAGE. COMMISSIONERS CALKINS AND CHO
[00:13:38] HIGHLIGHTED THE IMPORTANCE OF THIS PROGRAM AS A LOWER BARRIER
[00:13:41] TO ENTRY FOR SMALL MINORITY BUSINESS OWNERS. THE BRIEFING
[00:13:45] WAS FOLLOWED BY A QUICK UPDATE FROM JULIE COLLINS ON FLY
[00:13:48] HEALTHY AS SEA. THE NEXT AVIATION COMMITTEE MEETING IS
[00:13:52] SCHEDULED FOR OCTOBER 29. ON THE SAME DAY, SEPTEMBER 24,
[00:13:57] COMMISSIONERS CALKINS AND BOWMAN CONVENED THE AUDIT
[00:13:59] COMMITTEE WITH PUBLIC MEMBER KRIS GOERKE. DURING THE MEETING
[00:14:02] THE WASHINGTON STATE AUDITOR KICKED OFF THE ACCOUNTABILITY
[00:14:05] AUDIT. THE COMMITTEE ALSO APPROVED THE PROPOSED INTERNAL
[00:14:09] AUDIT BUDGET, APPROVED THE UPDATED INTERNAL AUDIT CHARTER
[00:14:12] DISTINCT FROM THE COMMITTEE CHARTER ,AND THE COMMITTEE
[00:14:15] REVIEWED THE 2020 AUDIT PLAN WHICH THE FULL COMMISSION WILL
[00:14:19] RECEIVE A SUMMARY OF IN DECEMBER. AND LASTLY NO MAJOR
[00:14:23] FINDINGS WERE REPORTED IN THE AUDIT. BOTH EXTERNAL AND
[00:14:25] INTERNAL. ON OCTOBER 1 COMMISSIONERS FELLEMAN AND
[00:14:30] CALKINS CONVENED THE ENERGY AND SUSTAINABILITY COMMITTEE AND
[00:14:33] THE COMMITTEE DISCUSSED THE LEGISLATIVE STRATEGY
[00:14:35] SURROUNDING CLEAN FUELS STANDARD. THE CFS
[00:14:40] LEGISLATIVE ONE-PAGERS AND POTENTIAL MEETINGS WITH
[00:14:42] LEGISLATORS. THE COMMITTEE RECOMMENDED ADVANCING A
[00:14:45] PROPOSED CONTRACT WITH NATIONAL RENEWABLE ENERGY LAB, NREL,
[00:14:50] USING THE E & S FUND. THAT RECOMMENDATION WILL NEED TO BE
[00:14:54] APPROVED BY THE FULL COMMISSION.
[00:14:57] THIS CONTRACT WILL EVALUATE THE BEST APPROACHES TO MEET THE NET
[00:15:00] ZERO CARBON EMISSIONS AND CENTURY AGENDA GOALS FOR
[00:15:03] AVIATION AND MARITIME INCLUDING OPPORTUNITIES FOR DISTRIBUTED
[00:15:07] ENERGY, STORAGE, MICRO GRIDS, THERMAL STORAGE, BATTERY STORAGE
[00:15:11] ON-SITE GENERATION AND RESILIENCY SHOULD

[00:15:15] UTILITY SOURCES BE DISRUPTED.
[00:15:19] THE TOTAL COST IS \$150,000. THE COMMITTEE ALSO RECOMMENDED
[00:15:22] THE PORT SIGN
[00:15:24] ONTO THE UPDATED JOINT KING COUNTY CITIES CLIMATE
[00:15:28] COLLABORATION, K4C, LETTER. COMMISSIONER STEINBREUCK
[00:15:31] SIGNED THE LETTER ADDING THE PORT OF SEATTLE'S NAME TO THE
[00:15:35] JOINT K4C LETTER. THE JOINT K4C LETTER ALIGNED WITH THE
[00:15:39] PORT'S LEGISLATIVE PRIORITIES. THE COMMITTEE EXPRESSED SUPPORT
[00:15:42] FOR THE FINAL AGENDA FOR THE CLEAN FUELS FORUM ON OCTOBER
[00:15:46] 22ND. LASTLY ON OCTOBER 8, COMMISSIONERS CALKINS AND CHO
[00:15:52] CONVENED A PUBLIC BIOMETRIC SPECIAL COMMITTEE MEETING. THE
[00:15:56] COMMITTEE RECEIVED RECOMMENDATIONS FOR THE
[00:15:58] REMAINING THREE USE CASES BIOMETRICS FOR TRAVELER
[00:16:01] FUNCTIONS USING PRIVATE PROPRIETARY SYSTEMS, BIOMETRICS
[00:16:05] FOR TRAVELER FUNCTIONS USING GOVERNMENT SYSTEMS, AND
[00:16:08] BIOMETRIC AIR AND CRUISE ENTRY. FOLLOWING THE PRESENTATION A
[00:16:14] PANEL OF EXTERNAL ADVISORY GROUP MEMBERS FROM ACLU,
[00:16:17] MICROSOFT, AND REPRESENTATIVE JAYAPAL'S STAFF
[00:16:20] MEMBER PRESENTED THEIR VIEWS AND PERSPECTIVES ON THE
[00:16:23] RECOMMENDATIONS. MATERIALS ARE AVAILABLE ON THE COMMISSION
[00:16:26] MEETINGS PAGE AND ON AUDIO RECORDING OF THE MEETING IS
[00:16:29] ALSO AVAILABLE. THE NEXT COMMITTEE MEETING WILL BE
[00:16:32] SCHEDULED FOR EARLY TO MID NOVEMBER FOR THE COMMITTEE TO
[00:16:35] PROVIDE THE RECOMMENDATION TO THE FULL COMMISSION AND NEXT
[00:16:37] STEPS. AND THE NEXT UPCOMING COMMITTEE MEETINGS INCLUDE THE
[00:16:42] WATERFRONT AND INDUSTRIAL LANDS COMMITTEE, WHICH IS SCHEDULED
[00:16:45] FOR OCTOBER 22ND TO DISCUSS THE CITY OF SEATTLE'S
[00:16:48] INDUSTRIAL LANDS TASK FORCE AND THE WEST SEATTLE BRIDGE. AND ON
[00:16:53] THE SAME DAY THE ART COMMITTEE IS ALSO SCHEDULED TO DISCUSS
[00:16:56] THE DIA SESSION OF THE LANDING IN CENTRAL TERMINAL, AN UPDATE
[00:17:00] ON THE MLK JR. CELEBRATION COMMITTEES ART COMPETITION AT
[00:17:04] SEA, AND THEY WILL ALSO RECEIVE AN UPDATE ON CIP ART
[00:17:08] INSTALLATION. THAT CONCLUDES THE COMMITTEE UPDATE.
[00:17:11] THANK YOU COMMISSIONERS. OKAY. THANK YOU VERY MUCH VERONICA
[00:17:14] VALDEZ FOR A VERY GOOD REPORT. APPRECIATE HEARING THOSE DETAILS
[00:17:19] SO THANK YOU. SO WITH THAT WE ARE MOVING ON TO
[00:17:23] ITEM 5, WHICH IS PUBLIC COMMENT ON OUR AGENDA. THE COMMISSION
[00:17:27] WILL NOW ACCEPT PUBLIC COMMENT FROM THOSE WHO HAVE SIGNED UP
[00:17:30] WRITTEN MATERIALS PROVIDED TO THE CLERK WILL BE
[00:17:34] INCLUDED IN TODAY'S MEETING RECORD. THE CLERK HAS A LIST OF
[00:17:37] THOSE PREPARED TO SPEAK. AS THE CLERK CALLS YOUR NAME WE WILL
[00:17:41] OPEN THE LINES AND MIC AND COMMENTORS WILL HAVE TO UNMUTE
[00:17:44] THEMSELVES THEN PLEASE REPEAT YOUR NAME FOR THE RECORD.
[00:17:47] IF YOU'RE ON THE TEAMS MEETING AND ARE STREAMING THE
[00:17:50] MEETING, PLEASE MUTE THE VIDEO STREAM TO AVOID FEEDBACK.
[00:17:55] PLEASE NOTE THERE WILL BE A SHORT TIME LEG ON THE VIDEO
[00:17:58] STREAM. COMMENT TIME WILL BE LIMITED TO TWO MINUTES PER
[00:18:01] PERSON. CLERK, PLEASE CALL THE FIRST SPEAKER. THANK YOU.
[00:18:06] THE FIRST PERSON WE HAVE SIGNED UP TO
[00:18:08] SPEAK TODAY IS LAURA GIBBONS.
[00:18:12] COMMISSIONERS, I AM LAURA GIBBONS A SEATTLE RESIDENT AND
[00:18:15] A VOLUNTEER MEMBER OF THE AVIATION TEAM OF 350 SEATTLE A
[00:18:19] GROUP THAT WORKS FOR CLIMATE JUSTICE. I LOOKED OVER THE
[00:18:22] MATERIALS PROVIDED FOR YOUR AVIATION STUDY SESSION THIS
[00:18:25] MORNING AND NOTED HOW CAREFULLY YOU ARE ADJUSTING PROJECTED AIR
[00:18:29] TRAVEL BASED ON POSSIBLE COVID-19 SCENARIOS.
[00:18:33] I URGE YOU TO SPEAK JUST AS CAREFULLY ABOUT THE IMPENDING
[00:18:37] CLIMATE CHAOS, AND TO MAKE ANOTHER SET OF PLANS, PLANS THAT
[00:18:41] WOULD ENTAIL A REDUCTION IN FLYING.
[00:18:46] AIR TRAVEL IS THE LARGEST USE OF FOSSIL FUEL THAT CAN'T BE
[00:18:49] REPLACED BY CLEAN ENERGY BEFORE THE 2050 DEADLINE. SO THERE IS
[00:18:53] NO WAY TO MEET LOCAL OR GLOBAL TARGETS FOR CARBON EMISSIONS
[00:18:56] WITHOUT A DE-GROWTH OF AVIATION.

[00:18:59] WE'RE TENACIOUS. 350 SEATTLE WILL KEEP TRYING TO CONVINC
[00:19:02] YOU TO PLAN FOR THE CARBON FREE FUTURE OUR WORLD
[00:19:06] REQUIRES.
[00:19:09] THERE'S GROWING AWARENESS OF THE CLIMATE IMPACT OF FLYING AMONG
[00:19:11] LEGISLATORS AND AMONG THE FLYING PUBLIC THEMSELVES.
[00:19:15] FLYING WILL DECREASE ONE WAY OR ANOTHER SO PLEASE START
[00:19:18] PLANNING ACCORDINGLY.
[00:19:20] THANK YOU.
[00:19:26] GREAT. AND NEXT WE HAVE JORDAN VAN VHOST.
[00:19:37] GOOD AFTERNOON. CAN YOU HEAR ME? YES, WE CAN.
[00:19:40] GOOD AFTERNOON, COMMISSIONERS AND EXECUTIVE DIRECTOR METRUCK.
[00:19:43] MY NAME IS JORDAN VAN VHOST. YESTERDAY WAS INDIGENOUS
[00:19:47] PEOPLES' DAY AS YOU NOTED BUT ADDING HOLIDAYS TO THE CALENDAR
[00:19:51] OR CHANGING THE NAMES OF PARKS DOESN'T CHANGE THE FACT THAT
[00:19:55] OUR INDUSTRIAL CIVILIZATION POWERED BY FOSSIL FUELS
[00:19:58] CONTINUES TO BE RESPONSIBLE FOR ENVIRONMENTAL RACISM AND
[00:20:03] GENOCIDE. BLACK, INDIGENOUS, AND PEOPLE OF COLOR HAVE ALWAYS
[00:20:07] BORNE THE BRUNT OF THE ADVERSE EFFECTS OF OUR CONSUMER
[00:20:09] LIFESTYLES.
[00:20:11] I LIVED IN NORTHERN INDIA IN THE FOOTHILLS OF THE HIMALAYAS
[00:20:14] FOR TWO YEARS BEGINNING IN 2000 AND WATER SHORTAGES WERE
[00:20:19] ALREADY COMMON BACK THEN. THE GLACIERS OF THE TIBETAN PLATEAU
[00:20:22] ARE MELTING AND THREE BILLION PEOPLE WILL SOON LACK THE BASIC
[00:20:26] INGREDIENT OF LIFE. EXTREME WEATHER AND DISEASE EXACERBATES
[00:20:31] THESE PROBLEMS WHICH ARE DUE TO A WARMING PLANET AND OUR
[00:20:34] CONSUMER LIFESTYLES. ANY DISCUSSIONS OF EQUITY BY THE
[00:20:38] PORT NEEDS TO RECKON WITH THE GLOBAL IMPACTS OF ITS GREENHOUSE
[00:20:42] GAS FOOTPRINT. CONTINUING TO PLAN FOR REVITALIZATION OF THE
[00:20:46] CRUISE SHIP INDUSTRY AND THE MILLIONS OF FLIGHTS THOSE
[00:20:49] VACATIONS ENTAIL ALL FOR THE SAKE OF SHORT-TERM ECONOMIC
[00:20:52] GAIN IS NOT BRINGING US CLOSER TO URGENTLY NEEDED CLIMATE
[00:20:56] REDUCTION TARGETS, BUT INSTEAD DROPS A BRICK ON THE GAS PEDAL
[00:21:01] ACCELERATING ALL OF US TOWARDS THE CLIMATE CLIFF OF NO RETURN,
[00:21:05] PUSHING PEOPLE IN THE GLOBAL SOUTH TO THEIR DEATH. WE ARE
[00:21:08] RUNNING OUT OF TIME FOR SERIOUS CLIMATE POLICY CHANGE.
[00:21:12] WE NEED TO RADICALLY RETHINK TOURISM AND TAKE FULL
[00:21:15] RESPONSIBILITY FOR THE IMPACT OF OUR CHOICES ON PEOPLE WHO
[00:21:19] WILL NEVER SHARE IN THE SHORT-TERM ECONOMIC WEALTH WE
[00:21:22] CREATE. MAY ALL BEINGS BE SAFE AND HEALTHY AND LIVE FRUITFUL
[00:21:26] AND HAPPY LIVES IN HARMONY WITH NATURE CONTENT WITH SIMPLICITY.
[00:21:30] THANK YOU.
[00:21:35] THANK YOU. THANK YOU, JORDAN. NEXT PUBLIC SPEAKER. YES. NEXT
[00:21:39] IS IRIS ANTMAN.
[00:21:46] SEATTLE CRUISE CONTROL. [INAUDIBLE]
[00:22:13] CAUSING CONCERNS FOR A SAFE AND FAIR ELECTION PROCESS AND WITH
[00:22:18] THE RETURN OF SEATTLE'S FALL RAINS AND CLEAN AIR IT IS
[00:22:22] ALMOST UNDERSTANDABLE TO LET THE PERILS OF OUR CLIMATE
[00:22:26] EMERGENCY STAY SAFE FROM VIEW. THE COURSE OF THE PANDEMIC
[00:22:30] CONTINUES TO PRESENT SERIOUS CHALLENGES FOR THE HEALTH AND
[00:22:33] SAFETY OF SEATTLE CITIZENS AND PEOPLE ALL OVER THE WORLD. I
[00:22:37] UNDERSTAND THE GRAVITY OF THE ECONOMIC HIT THE CITY AND THE
[00:22:40] PORT HAVE TAKEN BECAUSE OF COVID AND THE WISH TO RETURN TO
[00:22:43] CRUISING AS SOON AS POSSIBLE, BUT IN THE DARK OF THE COMING
[00:22:46] MONTHS OF FALL AND WINTER, YOU HAVE AN OPPORTUNITY TO CONSIDER
[00:22:50] WHAT KIND OF PORT YOU WANT TO BE AND HOW YOU CAN TRULY EARNED
[00:22:53] THE MONIKER OF THE GREENEST PORT. A MONTH OR TWO AGO SEATTLE
[00:22:57] CRUISE CONTROL SUBMITTED TO YOU THE DOCUMENT ENTITLED
[00:23:00] PRINCIPLES OF RESPONSIBLE CRUISE TOURISM WRITTEN BY THE
[00:23:04] GLOBAL CRUISE ACTIVIST NETWORK OF WHICH SEATTLE CRUISE CONTROL
[00:23:07] IS A MEMBER. HAVE YOU READ IT AND CONSIDER THESE PRINCIPLES?
[00:23:10] WE ARE ASKING THAT YOU AND I'M BEING FROM THE DOCUMENT DELAY
[00:23:15] THEIR RETURN TO OPERATIONS UNTIL THEY, THE CRUISE INDUSTRY,
[00:23:19] ADDRESS THESE PRINCIPLES BY PUBLISHING DETAILED PLANS WITH

[00:23:23] EXPLICIT COMMITMENT BENCHMARKS AND TIMELINES THAT COMMIT EACH
[00:23:28] COMPANY TO IMPLEMENTING SPECIFIC LEVELS OF PERFORMANCE
[00:23:31] AND COMPLIANCE OVER TIME. THE DOCUMENT CONTINUES AND I QUOTE
[00:23:36] WE OPPOSE THE RETURN OF A BUSINESS-AS-USUAL CRUISE SHIP
[00:23:39] INDUSTRY. UNTIL THESE COMMON-SENSE POLICIES ARE
[00:23:42] COLLECTIVELY ADOPTED EFFECTIVELY
[00:23:45] IMPLEMENTED AND CONSISTENTLY MONITORED, THE CRUISE INDUSTRY
[00:23:49] WILL REMAIN COMPLICIT IN PUTTING PASSENGERS, CREWS,
[00:23:52] COMMUNITIES, AND THE PLANET AT RISK END QUOTE. I'M ACTUALLY
[00:23:56] ASKING YOU THIS, WILL YOU READ THIS DOCUMENT?
[00:24:00] AND WITH SERIOUS CONSIDERATION AND WORK WITH THE CRUISE
[00:24:03] COMPANIES TO HOLD THEM ACCOUNTABLE? I AM HOLDING YOU
[00:24:06] ACCOUNTABLE TO DO THIS. THANK YOU.
[00:24:09] OKAY. THANK YOU, IRIS. NEXT SPEAKER, PLEASE. YES OUR NEXT
[00:24:14] AND LAST SPEAKER FOR THE DAY IS SARAH SHIVLEY.
[00:24:19] HI, CAN YOU HEAR ME? YES, WE CAN.
[00:24:24] MY NAME IS SARAH SHIVLEY. I'M A VOLUNTEER WITH 350 SEATTLE
[00:24:27] AVIATION TEAM AND I AM COMMENTING TODAY ON AGENDA ITEM
[00:24:30] 7A. I'M HAPPY TO SEE THAT THE PORT IS TAKING UP THIS MOTION
[00:24:34] TO CONSIDER ADDRESSING SOCIETAL AND SYSTEMIC BIAS AND
[00:24:37] OPPRESSION. IN CONSIDERING IT, HOWEVER, I URGE YOU TO THINK
[00:24:40] BEYOND JUST THE INTERNAL FUNCTIONING OF THE ORGANIZATION
[00:24:42] AND TO SEE THE ENVIRONMENTAL INJUSTICE THAT THE PORT FUELS
[00:24:45] EVERY DAY. AS YOU WELL KNOW, OR SHOULD KNOW, AIR AND NOISE
[00:24:49] POLLUTION FROM SEA TAC OPERATIONS DISPROPORTIONATELY
[00:24:51] BURDENS MARGINALIZED COMMUNITIES AND COMMUNITIES
[00:24:53] OF COLOR.
[00:24:54] NOISE POLLUTION CAN LEAD TO
[00:24:56] COUNTLESS LIFE-THREATENING
[00:24:57] HEALTH CONDITIONS, HIGHER RATES OF DEPRESSION AND ANXIETY, AND
[00:25:00] LOWER LEARNING OUTCOMES. LONG-TERM EXPOSURE TO ULTRA
[00:25:03] FINE PARTICULATE PARTICULATES, THE AIR POLLUTION FROM
[00:25:05] AIRPLANES, LEADS TO VARIOUS ADVERSE HEALTH OUTCOMES
[00:25:08] INCLUDING NEGATIVE EFFECTS ON THE BRAIN, NERVOUS SYSTEM, AND
[00:25:11] RESPIRATORY SYSTEM. AND THE BENEFITS FROM SEA TAC
[00:25:14] OPERATIONS? THOSE FLOW NOT TO THE IMPACTED COMMUNITIES, BUT
[00:25:18] PRIMARILY TO THE LARGE CORPORATIONS AND MORE RESOURCE
[00:25:20] INDIVIDUALS DRIVING AND PROFITING FROM THE INCREASED
[00:25:22] DEMAND. DAY IN AND DAY OUT THE PORT OF SEATTLE PUSHES TO
[00:25:26] INCREASE THE NUMBER OF PLANES FLYING OVER COMMUNITIES
[00:25:28] ENRICHING SOME WHILE FURTHER HARMING IMPACTED COMMUNITIES.
[00:25:31] THIS IS SOCIETAL AND SYSTEMIC BIAS AND OPPRESSION. AND THE
[00:25:35] PORT OF SEATTLE IS RESPONSIBLE FOR IT. BEYOND DIRECT IMPACT ON
[00:25:39] LOCAL COMMUNITIES, SEA TAC AVIATION ACTIVITY ENGENDERS
[00:25:42] BROADER ENVIRONMENTAL INJUSTICES. UNDER CURRENT DEMAND
[00:25:45] GROWTH PROJECTIONS, GREENHOUSE GAS EMISSIONS FROM FUEL PUMPS AT
[00:25:48] SEA TAC ARE ON PACE TO BECOME THE LARGEST SOURCE OF
[00:25:50] GREENHOUSE GAS EMISSIONS IN OUR REGION AND THE PORT APPEARS TO
[00:25:53] BE DOING EVERYTHING IN IT'S POWER TO MAKE THIS HAPPEN AS
[00:25:55] FAST AS POSSIBLE. THESE EMISSIONS ARE DRIVING THE
[00:25:58] CLIMATE CRISIS, WHICH ON A NATIONAL AND GLOBAL SCALE HITS
[00:26:01] UNDER-RESOURCED COMMUNITIES OF COLOR THE HARDEST. THE CLIMATE
[00:26:04] CRISIS IS A RACIAL JUSTICE CRISIS. AS YOU CONSIDER THIS
[00:26:08] MOTION, I BEG OF YOU TO BE HONEST AND THOROUGH AND TO LOOK
[00:26:11] AT THE WIDER IMPACT OF WHAT YOU DO EVERY DAY, TO THE SUFFERING
[00:26:14] YOU DON'T SEE BECAUSE IT'S OUTSIDE YOUR COMMUNITY, OR
[00:26:16] HAPPENING SLOWLY SO THAT IT'S BECOMING NORMALIZED. I BEG OF
[00:26:20] YOU NOT TO WASH YOUR HANDS OF
[00:26:21] SUFFERING CAUSED BY THE PORT
[00:26:23] OPERATIONS BY DEEMING ITS ROOT CAUSES OUTSIDE OF YOUR
[00:26:25] CONTROL. AS A STATEMENT IN SUPPORT OF THE MOTION SAYS BY
[00:26:29] FAILING TO ACKNOWLEDGE INEQUITIES, YOU PLAY A ROLE IN
[00:26:33] PERPETUATING THEM. YOU MUST AND YOU CAN DO BETTER. THANK YOU. I

[00:26:40] BELIEVE THAT'S THE END OF THE THOSE WHO HAVE CALLED IN TO
[00:26:44] SPEAK. WE HAVE NOW ADOPTED FOR THE CLERK TO SUMMARIZE THE
[00:26:50] WRITTEN COMMENTS THAT WE'VE RECEIVED TODAY. THANK YOU
[00:26:54] COMMISSIONER STEINBREUCK, MEMBERS OF THE COMMISSION.
[00:26:56] TODAY WE HAVE RECEIVED FIVE WRITTEN COMMENTS. ALL HAVE
[00:26:59] PREVIOUSLY BEEN DISTRIBUTED TO YOU. TWO
[00:27:08] ACTUALLY HAVE BEEN SUBMITTED AND SPOKEN FORM TODAY FROM MISS
[00:27:11] LAURA GIBBONS AND MISS SARAH SHIVLEY. PARDON MY TONGUE
[00:27:15] TWISTING. WE ALSO HAVE A COMMENT FROM TYRELL HEADLAND
[00:27:19] WHO ALSO COMMENTS REGARDING ITEM 7A ON THE AGENDA
[00:27:22] SUPPORTING THE MOTION AND ALSO ASKING THAT THE COMMISSION
[00:27:26] ADDRESS WIDER ENVIRONMENTAL INJUSTICES CREATED BY
[00:27:29] GREENHOUSE GAS EMISSIONS FROM SEA TAC OPERATIONS. MISS
[00:27:33] BERNADINE LUND WRITES AND ASKED THE COMMISSION TO PLAN FOR
[00:27:36] REDUCTION AND FLIGHTS TO REDUCE GREENHOUSE GAS
[00:27:38] EMISSIONS AND HAS PROVIDED BACKGROUND INFORMATION TO YOU
[00:27:41] AND A SUMMARY OF RECOMMENDATIONS FROM THE START
[00:27:44] COMMITTEE IN DECEMBER OF 2018. AND THEN WE HAD A LATE COMING
[00:27:49] WRITTEN COMMENT THAT I DID DISTRIBUTE OUT TO YOU FROM
[00:27:52] SEATTLE BEACON HILLS COUNCIL AND EL CENTRO DE LA RAZA
[00:27:56] REGARDING ITEM 7A. THEY STRONGLY RECOMMEND OEDI SCOPE
[00:28:01] INCLUDE PROACTIVE IMPLEMENTATION OF AN INTERNAL
[00:28:04] MONITORING ROLE FOR TITLE SIX OF THE 1964 CIVIL RIGHTS ACT AS
[00:28:11] AMENDED TO ENSURE EQUAL ACCESS TO PROGRAMS, SERVICES, AND
[00:28:16] FACILITIES REGARDLESS OF RACE, ,COLOR, NATIONAL ORIGIN, GENDER,
[00:28:20] ETC BY ENTITIES RECEIVING FEDERAL MONIES. AND SECONDLY THE
[00:28:25] PRESIDENTIAL ORDER ON ENVIRONMENTAL JUSTICE. AND THAT
[00:28:28] CONCLUDES THE WRITTEN COMMENTS TODAY. OKAY. THANK YOU CLERK
[00:28:32] HART. HEARING NO FURTHER PUBLIC TESTIMONY. WE WILL MOVE TO THE
[00:28:35] UNANIMOUS CONSENT AGENDA.
[00:28:39] ITEMS ON THE CONSENT AGENDA ARE CONSIDERED ROUTINE AND WILL BE
[00:28:43] ADOPTED BY ONE MOTION. ITEMS REMOVED FROM THE CONSENT
[00:28:46] CALENDAR WILL BE CONSIDERED SEPARATELY AS A SPECIAL ORDER.
[00:28:49] THERE ARE NO ITEMS PROPOSED FOR REMOVAL FOR TODAY'S MEETING. AT
[00:28:52] THIS TIME THE CHAIR WILL ENTERTAIN A MOTION TO APPROVE
[00:28:55] THE CONSENT CALENDAR COVERING ITEM 6 A B C D E F G AND H.
[00:29:03] IS THERE A MOTION?
[00:29:09] COMMISSIONERS. IS THERE A MOTION TO APPROVE THE CONSENT
[00:29:11] AGENDA? SO MOVED.
[00:29:15] SECOND? SECOND. OKAY. IT'S BEEN MOVED AND SECONDED. ROLL?
[00:29:19] THANK YOU. STARTING WITH COMMISSIONER FELLEMAN FOR
[00:29:24] APPROVAL OF THE CONSENT. AGENDA. AYE. THANK YOU.
[00:29:30] COMMISSIONER CHO AYE. ALL RIGHT. THANK YOU. COMMISSIONER
[00:29:33] CALKINS. AYE. THANK YOU COMMISSIONER BOWMAN. I JUST SAW
[00:29:38] IN THE CHAT THAT COMMISSIONER BOWMAN LOST INTERNET AND IS
[00:29:42] TRYING TO CALL IN. I DID JUST SEA THAT AS WELL. THANK YOU.
[00:29:45] COMMISSIONER STEINBREUCK. YES.
[00:29:49] YOU AND WE CAN WAIT FOR COMMISSIONER BOWMAN TO REJOIN
[00:29:53] OR WE CAN CALL THIS A 4 TO 0.
[00:30:03] LET'S MOVE ALONG HERE. IT PASSES EITHER WAY.
[00:30:06] IT DOES PASS EITHER WAY. SO FOR THIS VOTE
[00:30:10] CURRENTLY WE HAVE FOUR YESES ZERO NO.
[00:30:14] OKAY. MOTION CARRIES AND THE CONSENT AGENDA IS APPROVED.
[00:30:18] ITEM NUMBER 7A
[00:30:21] SPECIAL ORDERS OF OUR MEETING. CLERK HART, PLEASE
[00:30:25] READ THE WHOLE THING INTO THE RECORD. THANK YOU.
[00:30:29] THANK YOU COMMISSION PRESIDENT STEINBREUCK.
[00:30:34] ITEM 7A IS MOTION 2020-19, A MOTION OF THE PORT OF SEATTLE
[00:30:39] COMMISSION TO DIRECT THE EXECUTIVE DIRECTOR TO EXAMINE
[00:30:42] PORT OPERATIONS AND POLICIES FOR SOURCES OF BIAS AND
[00:30:46] DISCRIMINATION AND TO DEVELOP PROGRAMS AND POLICIES
[00:30:49] ELIMINATING INEQUITY IN ALL ASPECTS OF THE ORGANIZATION.
[00:30:54] COMMISSIONERS. WE ALL HAVE A ROLE TO PLAY IN MAKING OUR

[00:30:58] INSTITUTIONS MORE EQUITABLE, MORE FAIR, AND MORE JUST. DURING
[00:31:01] THIS PERIOD OF CIVIL AND SOCIAL AWAKENING IN OUR COUNTRY,
[00:31:05] WE HERE AT THE PORT OF SEATTLE MUST DO OUR PART AND
[00:31:08] HOLD UP THE MIRROR TO THOROUGHLY EXAMINE OUR OWN
[00:31:11] OPERATIONS AND POLICIES FOR SOURCES OF RACIAL BIAS
[00:31:16] AND DISCRIMINATION. THIS EFFORT SUPPORTS OUR CENTURY AGENDA
[00:31:20] STRATEGY TO BECOME A MODEL FOR DIVERSITY, EQUITY & INCLUSION,
[00:31:24] APPRECIATE ALL WORK AND INPUT FROM STAFF ACROSS THE BOARD TO
[00:31:27] CREATE THIS MOTION AND LEADERSHIP FROM THE COMMISSION
[00:31:29] OFFICE AND IN PARTICULARLY FROM COMMISSIONER CHO.
[00:31:35] SPEAKERS TODAY ARE LEANNE JURADO, COMMISSION SPECIALISTS,
[00:31:39] WILL BE PRESENTING ALONG WITH BOOKDHA GAYSAR, OUR SENIOR
[00:31:42] DIRECTOR, OFFICE OF EQUITY DIVERSITY INCLUSION. OTHER
[00:31:44] SPEAKERS INCLUDE LIAM RICE, DIRECTOR OF DIVERSITY IN
[00:31:47] CONTRACTING AND DAWN HUNTER, DIRECTOR OF AVIATION COMMERCIAL
[00:31:51] MANAGEMENT. WITH THAT, I'LL TURN IT OVER TO LEANNE.
[00:31:53] ALL RIGHT. THANK YOU,
[00:31:55] DIRECTOR METRUCK. CLERK PLEASE UNMUTE OUR PRESENTERS
[00:31:58] AND PRESENTERS, PLEASE UNMUTE YOURSELVES. COMMISSIONERS WILL
[00:32:02] REMAIN MUTED UNTIL THE PRESENTATION IS COMPLETE.
[00:32:03] AT WHICH
[00:32:05] TIME I WILL CALL EACH OF YOU TO ASK QUESTIONS OR COMMENTS IN
[00:32:08] ALPHABETICAL ORDER.
[00:32:16] GOOD AFTERNOON COMMISSIONERS AND EXECUTIVE
[00:32:21] DIRECTOR METRUCK. FOR THE RECORD, I'M LEANNE JERADO,
[00:32:24] COMMISSION SPECIAL FOR THE PORT OF SEATTLE COMMISSION, AND I'M
[00:32:27] WITH BOOKDHA GAYSAR, SENIOR DIRECTOR OF EQUITY DIVERSITY
[00:32:30] AND INCLUSION.
[00:32:32] TODAY WE WILL BE PRESENTING THE MOTION FOR YOUR CONSIDERATION
[00:32:36] THAT WILL DIRECT THE PORT TO EXAMINE PORT OPERATIONS AND
[00:32:39] POLICIES FOR SOURCES OF RACIAL BIAS AND DISCRIMINATION AND
[00:32:43] DEVELOP PROGRAMS AND POLICIES ELIMINATING INEQUITY IN ALL
[00:32:46] ASPECTS OF THE ORGANIZATION. THE PORT OF SEATTLE IS
[00:32:49] COMMITTED TO BEING A LEADER IN REGIONAL AND NATIONAL EFFORTS
[00:32:52] TO COMBAT DISCRIMINATION, ACHIEVE EQUITY AND SOCIAL
[00:32:55] JUSTICE. THE PORT HAS WORKED TO INCREASINGLY DEMONSTRATE THIS
[00:33:00] COMMITMENT IN RECENT YEARS. IN 2018 THE COMMISSION PASSED A
[00:33:05] MOTION WHICH CALLED FOR THE PORT TO DEVELOP AND
[00:33:08] IMPLEMENT AN EQUITY PILOT PROGRAM THAT WILL SUPPORT THE
[00:33:12] DEVELOPMENT OF A PORT-WIDE EQUITY POLICY.
[00:33:15] IN 2019, THE PORT ESTABLISHED ORGANIZATIONALLY CROSS-CUTTING
[00:33:20] OFFICE OF EQUITY DIVERSITY AND INCLUSION, OEDI, AND WITH THE
[00:33:24] APPOINTMENT OF BOOKDHA GAYSAR TO LEAD THE OFFICE, THE
[00:33:26] PORT ENSURED THAT IT WOULD RIGOROUSLY WORK TO ADDRESS
[00:33:29] INSTITUTIONAL OPPRESSION WITHIN THE PORT AND TO TRANSFORM
[00:33:33] POLICIES, PRACTICES, AND PROCESSES.
[00:33:36] ON JANUARY 28TH OF THIS YEAR THE COMMISSION ESTABLISHED THE
[00:33:40] EQUITY AND WORKFORCE DEVELOPMENT STANDING COMMITTEE
[00:33:43] TO PROVIDE INFORMATION, ADVICE, AND RECOMMENDATIONS ABOUT THE
[00:33:47] PORT'S EQUITY, WORKFORCE DEVELOPMENT, AND CAREER
[00:33:49] CONNECTED LEARNING PROGRAMS AND POLICIES AND DIVERSITY AND
[00:33:52] CONTRACTING GOALS. AND ON FEBRUARY 11TH OF THIS YEAR, THE
[00:33:56] COMMISSION WAS PRESENTED WITH THE FIRST OEDI STRATEGIC PLAN.
[00:34:00] AT THAT TIME, NO ONE COULD HAVE IMAGINED WHAT
[00:34:02] THE FOLLOWING MONTHS
[00:34:04] WOULD PRESENT US WITH. OUR MOST VULNERABLE
[00:34:07] COMMUNITIES HAVE SUFFERED THE GREATEST IMPACTS AS A RESULT OF
[00:34:10] THE PANDEMIC. MANY OF THESE SAME COMMUNITIES HAVE BEEN FURTHER
[00:34:13] EXACERBATED BY THE CONTINUED, UNJUST AND TRAGIC KILLINGS
[00:34:17] OF OUR BROWN BROTHERS AND SISTERS.
[00:34:20] 2020 HAS PROVIDED A PAINFUL REMINDER OF THE SOCIETAL AND
[00:34:23] EQUITIES THAT EXIST AND THE CRITICAL NEED AND OPPORTUNITY
[00:34:26] FOR ALL OF US TO ACTIVELY WORK TO DISMANTLE SYSTEMS OF

[00:34:28] OPPRESSION AND INSTITUTIONALIZED RACISM.
[00:34:32] THIS MOTION IS IN ALIGNMENT WITH THE CENTURY AGENDA GOAL
[00:34:36] TO BECOME A MODEL OF EQUITY DIVERSITY AND INCLUSION AND THE
[00:34:39] COMPONENT OF THAT GOAL THAT STIPULATES INTERNAL AND
[00:34:42] EXTERNAL PROGRAMS, STRUCTURES, AND PRACTICES TO PROVIDE
[00:34:45] EQUITABLE OPPORTUNITIES FOR ALL.
[00:34:48] IF APPROVED, BEGINNING IN JANUARY 2021, THIS MOTION WILL
[00:34:52] REQUIRE THAT THE EXECUTIVE DIRECTOR OR HIS DESIGNEE CONDUCT
[00:34:56] THE FIVE FOLLOWING ACTIONS: NUMBER ONE, SUPPORT THE EFFORTS
[00:35:01] OF THE OFFICE OF EQUITY DIVERSITY AND INCLUSION
[00:35:03] TO CONVENE OUR EMPLOYEES AND OFFER LEARNINGS
[00:35:06] AND DEEPER ANALYSIS OF ANTI-BLACK RACISM
[00:35:09] BY SUPPORTING AND UPLIFTING THE BLACK LIVES MATTER CALL TO
[00:35:12] ACTION AND ENGAGE EMPLOYEES IN THIS WORK. NUMBER TWO, REQUIRE
[00:35:17] RACIAL EQUITY AND UNCONSCIOUS BIAS TRAINING FOR COMMISSIONERS,
[00:35:21] THE EXECUTIVE DIRECTOR, THE EXECUTIVE LEADERSHIP TEAM,
[00:35:24] SUPERVISORS, MANAGERS, AND EMPLOYEES
[00:35:28] BY CREATING CURRICULUM TRAININGS, TAILORING
[00:35:31] AS ADDED BASED ON DIFFERENT AUDIENCES AND REPORTING TO THE
[00:35:35] COMMISSION ON STAFF PARTICIPATION AND FEEDBACK AND
[00:35:38] LEARNINGS FROM TRAININGS IN OCTOBER OF 2021.
[00:35:43] NUMBER 3, ESTABLISH AN INTERNAL CHANGE TEAM WITH
[00:35:46] REPRESENTATIVES FROM EACH DIVISION AND DEPARTMENT WITHIN
[00:35:49] THE PORT TO ASSESS THE CURRENT STATE OF EQUITY DIVERSITY AND
[00:35:52] INCLUSION FOR ALL TEAMS BY DEFINING THE ASSESSMENT THROUGH
[00:35:57] PORT WIDE ENGAGEMENT. THE ASSESSMENT WILL BE
[00:36:00] CONDUCTED BY THE CHANGE TEAM WHO ARE INTERNAL
[00:36:04] STAKEHOLDERS THAT REPRESENT EACH DIVISION AT THE PORT AS
[00:36:08] WELL AS REPRESENTATIVES FROM THE DEVELOPMENT AND DIVERSITY
[00:36:11] COUNCIL AND EMPLOYEE RESOURCE GROUPS. USING THE ASSESSMENT AS
[00:36:16] A BASELINE, THE ASSESSMENT SHALL BE THE BASIS FOR A LANDSCAPE
[00:36:19] EQUITY ANALYSIS OF EACH OF THE 13 DIVISIONS AT THE PORT. THAT
[00:36:25] ANALYSIS WILL PROVIDE A QUANTITATIVE AND QUALITATIVE
[00:36:28] BASELINE FOR KEY PERFORMANCE INDICATORS AND EQUITY METRICS
[00:36:31] THAT EACH TEAM WILL FOCUS ON FOR THE YEAR AHEAD.
[00:36:36] THE ASSESSMENT SHOULD BE COMPLETED BY OCTOBER 30TH, 2021.
[00:36:40] BEGINNING JANUARY 2022, EACH DEPARTMENT OR DIVISION WILL
[00:36:44] SUBMIT AN ANNUAL REPORT TO OEDI WHO WILL THEN PROVIDE A
[00:36:48] CONSOLIDATED REPORT TO THE COMMISSION ON PROGRESS MADE
[00:36:50] TOWARD EQUITY GOALS AND ON AN ANNUAL BASIS. NUMBER FOUR, IN
[00:36:55] ADDITION TO THE PORT-WIDE ASSESSMENT CONDUCTED BY THE
[00:36:58] CHANGE TEAM, OEDI WILL CONSIDER THE POLICIES AND ISSUES THAT
[00:37:01] HAVE BEEN IDENTIFIED BY PORT EMPLOYEES AS THE MOST
[00:37:04] CHALLENGING BARRIERS TO FAIRLY ACCESSING
[00:37:08] RESOURCES AND OPPORTUNITIES AT THE PORT. THIS ASSESSMENT SHOULD
[00:37:12] INCLUDE A REVIEW OF EMPLOYEE DEVELOPMENT, PROMOTION AND
[00:37:15] COMPENSATION, RECRUITMENT, HIRING RETENTION,
[00:37:17] AND PROMOTION OF
[00:37:19] BLACK INDIGENOUS AND PEOPLE OF COLOR, BIPOC, PORT WIDE.
[00:37:24] POLICIES AND PRACTICES IMPACTING BIPOC CONTRACTORS
[00:37:27] AND WMB'S WITH PARTICULAR FOCUS ON FIRMS OWNED BY BLACK
[00:37:31] DESCENDANTS OF SLAVES CONTRACTING AND PROCUREMENT
[00:37:35] POLICIES AND PRACTICES IMPACTING COMMUNITY
[00:37:37] ORGANIZATIONS AND CONTRACTORS TO ACCESS PORT RESOURCES AND
[00:37:41] OTHER AREAS AS IDENTIFIED THROUGH THE OEDI EMPLOYEE
[00:37:44] ENGAGEMENT.
[00:37:46] THE ASSESSMENT SHALL RECOMMEND A SET OF STRATEGIES AND
[00:37:49] MEASURABLE OUTCOMES THAT WILL ADDRESS IDENTIFIED BARRIERS.
[00:37:52] THE ASSESSMENTS WILL BE COMPLETED BY OCTOBER 30TH, 2021,
[00:37:56] THE EQUITY AND WORKFORCE DEVELOPMENT COMMITTEE SHALL USE
[00:38:01] THE ASSESSMENTS CONDUCTED BY THE CHANGE TEAM AND OEDI TO
[00:38:04] INFORM THE DEVELOPMENT OF AN EQUITY DIVERSITY AND INCLUSION
[00:38:06] POLICY DIRECTIVES PROMOTION 2018 - 06.

[00:38:13] WE'VE CREATED A COMMUNITY ADVISORY BOARD TO ENSURE THE
[00:38:16] PORT IS ACCOUNTABLE TO THE PUBLIC IN THE INTEGRATION OF
[00:38:19] EQUITY PRINCIPLES INTO THE PORT'S WORK.
[00:38:21] THE COMMUNITY ADVISORY BOARD SHALL AMONG
[00:38:25] OTHER CLEAR DELIVERABLES BE DEVELOPED BY OEDI USING THE
[00:38:29] EQUITY INDEX WORK WITH OEDI TO INFORM THE USE OF PORT
[00:38:32] RESOURCES AND INVESTMENTS, INFORM THE ASSESSMENT PROCESS
[00:38:36] AND PROVIDE POLICY RECOMMENDATIONS TO THE PORT ON
[00:38:38] ADDRESSING INEQUITIES, ADVISE PORT COMMISSION AND
[00:38:43] LEADERSHIP ON IMPLEMENTATION OF INTERNAL AND EXTERNAL PORT
[00:38:46] EQUITY EFFORTS.
[00:38:49] THANK YOU TO THE COMMISSION FOR ESTABLISHING AN OFFICE OF
[00:38:51] EQUITY DIVERSITY AND INCLUSION THAT IN LESS THAN ONE YEAR HAD
[00:38:55] ALREADY SET US ON A COURSE TO MAKE OUR ORGANIZATION BETTER
[00:38:58] EQUIPPED AND INFORMED TO LEAD DURING THESE UNPRECEDENTED
[00:39:00] TIMES. AND THANK YOU TO COMMISSIONER CHO WHO
[00:39:03] CHAMPIONED THIS MOTION BY DIRECTLY ENGAGING WITH
[00:39:06] EMPLOYEES REPRESENTING MANY OF THE ORGANIZATION'S EMPLOYEE
[00:39:08] RESOURCE GROUPS, THE DEVELOPMENT AND DIVERSITY COUNCIL, AND
[00:39:12] OTHER EMPLOYEES OVER THE PAST SIX MONTHS SO THAT THIS MOTION
[00:39:15] WOULD BE A REPRESENTATIVE VOICE OF ALL EMPLOYEES HERE AT THE
[00:39:18] PORT OF SEATTLE.
[00:39:20] NEXT I LIKE TO INVITE LIAM RICE, DIVERSITY AND CONTRACTING
[00:39:24] DIRECTOR FOLLOWED BY DAWN HUNTER DIRECTOR OF AVIATION COMMERCIAL
[00:39:27] MANAGEMENT TO SHARE SOME THOUGHTS ABOUT THE MOTION AND
[00:39:31] THEN THEY'LL PASS IT ON TO BOOKDHA. LIAM? ALL RIGHT.
[00:39:35] THANK YOU LEANNE. GOOD AFTERNOON COMMISSIONERS. LIAM
[00:39:38] RICE DIVERSITY AND CONTRACTING DIRECTOR. LEANNE, BOOKDHA, AND
[00:39:43] DAWN HUNTER HAVE GRACIOUSLY ALLOWED ME TO SPEAK REAL QUICK
[00:39:48] IN REGARDS TO THIS EQUITY MOTION. COMMISSIONERS, YOU AND
[00:39:52] THE EXECUTIVE LEADERSHIP TEAM HAVE ALL BEEN
[00:39:55] VERY DEDICATED TO DIVERSITY EQUITY AND INCLUSION. THIS
[00:40:00] MOTIONS IS YET ANOTHER STEP IN THE PORT'S EVOLUTION TO MAKING
[00:40:05] DIVERSITY EQUITY AND INCLUSION LONG LASTING.
[00:40:10] JUST LIKE YOU'VE DONE WITH THE DIVERSITY IN CONTRACTING
[00:40:12] POLICY DIRECTIVE, A DIRECTIVE ABOUT CONDUCTING AFFIRMATIVE
[00:40:17] EFFORTS AND CONTINUING TO EXPAND OPPORTUNITIES, OUTREACH,
[00:40:22] AND TO REMOVE BARRIERS TO CONTRACTING WITH THE PORT AND
[00:40:27] INCREASING WOMEN AND MINORITY
[00:40:30] PARTICIPATION ON OUR CONTRACTS.
[00:40:34] FROM A SELFISH PERSPECTIVE THIS MOTION WILL SUPPORT THE
[00:40:39] CONTINUATION OF IDENTIFYING AND HOPEFULLY REMOVING BARRIERS.
[00:40:46] BARRIERS FOR THOSE SMALL AND DISADVANTAGED BUSINESSES WHOM
[00:40:50] ALSO LIVE, WORK, AND PLAY WITHIN THE COMMUNITY AND WHO ALSO
[00:40:54] CONTRIBUTE TO PORT OPERATIONS. THIS MOTION CAN MAKE IT
[00:40:59] EQUITABLE AND FAIR FOR ALL PARTIES.
[00:41:03] THANK YOU COMMISSIONER CHO AND COMMISSIONERS FOR THIS. THIS
[00:41:08] MOTION IS MUCH APPRECIATED. DAWN?
[00:41:14] THANK YOU SO MUCH MIAN. DAWN HUNTER, DIRECTOR OF AVIATION
[00:41:18] COMMERCIAL MANAGEMENT. I WANT TO FIRST THANK EXECUTIVE
[00:41:21] DIRECTOR OF METRUCK FOR SUPPORTING THE
[00:41:24] OFFICE OF EQUITY DIVERSITY AND INCLUSION. I WANT TO THANK
[00:41:27] LANCE LYTTLE, AVIATION MANAGING DIRECTOR, WHO IS A TRUE CHAMPION
[00:41:31] OF DIVERSITY AND SUPPORTS THE EQUITY EFFORT EVERY DAY IN
[00:41:34] WHAT HE DOES. SPECIAL THANK YOU TO THE COMMISSIONERS AND
[00:41:37] COMMISSIONER CHO FOR ALLOWING ME AND MANY OF THE MEMBERS OF
[00:41:40] THE PORT COMMUNITY TO LEND THEIR VOICES TO THIS VERY
[00:41:43] IMPORTANT MOTION.
[00:41:45] COMMISSIONERS, YOU KNOW THAT I ALWAYS SPEAK MY TRUTH. AND SO I
[00:41:48] COME IN FRONT OF YOU A TAD BIT CONFLICTED. CONFLICTED ONLY IN
[00:41:53] THE EFFORT THAT
[00:41:55] I WHOLEHEARTEDLY SUPPORT THIS MOTION AND I BELIEVE IT'S
[00:41:57] NECESSARY BUT I DON'T SUPPORT THE WORK TO TRY TO

[00:42:02] SUPPRESS LANGUAGE IN THE MOTION. SO THAT'S WHY I'M
[00:42:05] CONFLICTED. BUT WITH THAT SAID, I AGREE WITH LEANN AND MIAN.
[00:42:08] THE PORT HAS MADE GREAT STRIDES FOR MAKING THE PORT OF SEATTLE
[00:42:11] A MORE EQUITABLE PLACE TO WORK AND OPEN SPACE FOR COMMUNITIES
[00:42:15] TO DO BUSINESS WITH THE PORT. BUT THERE'S MORE WORK TO DO.
[00:42:20] MIAN AND I SERVE AS LIAISON OFFICERS BETWEEN THE PORT OF
[00:42:24] SEATTLE AND THE FAA AND THAT JOB AS LIAISON OFFICER
[00:42:29] WE HAVE A DUTY TO ENSURE THAT ALL BUSINESS TYPES HAVE FAIR
[00:42:32] AND EQUITABLE ACCESS TO BUSINESS OPPORTUNITIES AT THE
[00:42:35] PORT, TO IDENTIFY BARRIERS TO ENTRY, TO PUSH BACK ON SPECIAL
[00:42:38] INTERESTS WHO PRESENT THESE BARRIERS UNDERSTANDING THAT
[00:42:41] THEY ALREADY HAVE A STRONG ADVOCACY INSIDE THE PORT. OUR
[00:42:44] ROLL IS ALSO TO CHAMPION THE VOICE OF THE SMALL, LOCAL AND
[00:42:47] MINORITY BUSINESSES WHO DON'T CURRENTLY HAVE A VOICE AT THE
[00:42:50] EXECUTIVE LEVEL AND PROVIDE ADVOCACY ON THEIR BEHALF. THIS
[00:42:54] IS SOMETHING THAT I WANT YOU GUYS TO KNOW THAT MIAN AND I ARE
[00:42:56] VERY PASSIONATE ABOUT. THIS EQUITY MOTION WILL ALLOW OEDI TO
[00:43:00] WORK WITH DIVERSITY IN CONTRACTING, AVIATION, ALL
[00:43:03] DIVISIONS AND DEPARTMENTS TO LOOK INWARD AND PROVIDE AN
[00:43:07] EQUITY LENS ON POLICIES AND PROCEDURES THAT HAVE A DIRECT
[00:43:10] IMPACT ON LOCAL COMMUNITIES AND THEIR ABILITY TO PARTNER WITH
[00:43:13] THE PORT IN A VERY MEANINGFUL WAY. COMMISSIONER CHO,
[00:43:16] THANK YOU FOR YOUR LEADERSHIP AND I BELIEVE YOUR LEADERSHIP
[00:43:19] ON THIS MOTION WILL HELP US SUCCESSFULLY NEUTRALIZE
[00:43:22] ENTITIES THAT WANT TO MARGINALIZE AND SILENCE THE
[00:43:24] VOICE OF SMALL AND WOMEN BUSINESSES LABELING THEIR
[00:43:27] CONCERNS AS ANECDOTAL AND INCONSEQUENTIAL. THIS MOTION
[00:43:30] WILL STAND UP TO THE COMMUNITY ADVISORY BOARD TO ENSURE THAT
[00:43:33] THE PORT IS MORE ACCOUNTABLE
[00:43:36] TO THE PUBLIC. AGAIN, THANK YOU COMMISSIONERS, THANK YOU
[00:43:40] LEANNE, THANK YOU FOR ALLOWING ME TO BE A PART OF THIS. AND
[00:43:42] AGAIN, THANK YOU COMMISSIONER CHO.
[00:43:46] AND I'LL HAND IT OFF TO BOOKDHA.
[00:43:56] THANK YOU DAWN AND LEANNE. GOOD AFTERNOON COMMISSIONERS
[00:44:02] AND EXECUTIVE DIRECTOR METRUCK. MY NAME IS BOOKDA GHEISAR AND
[00:44:06] I'M THE DIRECTOR OF OFFICE OF EQUITY. I ALSO APPRECIATE THE
[00:44:10] COMMITMENT AND DEDICATION OF RESOURCES AND EFFORTS FROM THE
[00:44:14] COMMISSION AND EXECUTIVE DIRECTOR METRUCK TO ESTABLISH
[00:44:17] THE FIRST OFFICE OF EQUITY IN A PORT IN THE UNITED STATES, AND
[00:44:22] THE HONOR FOR ME TO LEAD THIS EFFORT. ONE YEAR AGO I ARRIVED
[00:44:28] AT THE PORT TO ESTABLISH THIS OFFICE AND AFTER MEETING WITH
[00:44:31] PORT LEADERSHIP, STAFF, COMMUNITY PARTNERS,
[00:44:33] AND OTHER EXTERNAL
[00:44:35] STAKEHOLDERS TO RECEIVE INPUT ON THE PORT'S VISION AND GOALS
[00:44:41] FOR EQUITY, WE CREATED TOGETHER THE PORTS OF FIRST-EVER EDI
[00:44:46] STRATEGIC PLAN WHICH INCLUDES A ROBUST COMBINATION OF LONG-TERM,
[00:44:50] SHORT-TERM, TRANSACTIONAL AND TRANSFORMATIONAL STRATEGIES. I
[00:44:55] WANT TO GIVE A SPECIAL THANK YOU TO DAWN HUNTER,
[00:44:58] MIAN RICE, ALL ERG MEMBERS, D&D COUNCIL, HR DEPARTMENT, ALL
[00:45:05] PORT EMPLOYEES WHO HAVE PARTNERED WITH EDI OFFICE AND
[00:45:09] CONTRIBUTED TO OUR EFFORTS SO FAR. THE EDI STRATEGIC PLAN
[00:45:13] FOCUSES ON THREE PILLARS: NORMALIZING RACE AND EQUITY
[00:45:17] THROUGH ACTIVITIES TO CREATE A SHARED UNDERSTANDING OF RACIAL
[00:45:22] EQUITY AND TO TRANSFORM OUR CULTURE INTO ONE THAT
[00:45:24] CENTERS EQUITY;
[00:45:27] ORGANIZING FOR RACE AND EQUITY BY BUILDING CAPACITY TO
[00:45:30] IDENTIFY AND WORK TOWARDS EQUITY GOALS; AND FINALLY
[00:45:35] OPERATIONALIZING EQUITY BY INSTITUTIONALIZING AND CREATING
[00:45:39] A MEANINGFUL SUSTAINABLE STRUCTURE FOR EDI TO BE FULLY
[00:45:43] INTEGRATED INTO OUR DAY-TO-DAY OPERATIONS. THIS MOTION IS
[00:45:48] CRITICAL IN OPERATIONALIZING EQUITY, ENSURING THAT OUR VISION
[00:45:54] AND GOALS FOR THIS WORK LIVE BEYOND ALL OF US SO THAT WITH
[00:45:58] FUTURE LEADERSHIP AND COMMISSIONERS, OUR EFFORTS TO

[00:46:01] ADVANCE RACIAL EQUITY WILL NOT BE LOST OR PUT INTO JEOPARDY.
[00:46:07] IN THE LAST YEAR WE'VE BEGUN TO IMPLEMENT THE EDI PLAN BUT
[00:46:11] I WANT TO STRESS AND HIGHLIGHT FOR YOU THAT OUR EFFORTS IN THE
[00:46:15] LAST EIGHT MONTHS DURING COVID AND THE CIVIL RIGHTS
[00:46:19] REORGANIZING HAVE ALREADY GAINED A FAIR AMOUNT OF
[00:46:24] VISABILITY AND POSITION THE PORT AS LEADER IN THE IED
[00:46:28] SPACE. I JUST WANT TO HIGHLIGHT A FEW OF OUR EFFORTS. IN
[00:46:33] NORMALIZING EQUITY, WE'VE HOSTED LEARNING EVENTS AND
[00:46:36] OPPORTUNITIES. BETWEEN THE LAST QUARTER OF 2019 AND FEBRUARY OF
[00:46:43] 2020, WE HELD A VARIETY OF EQUITY 101 TRAININGS THAT 350
[00:46:49] EMPLOYEES ATTENDED. WE ALSO COMPLETED THE FIRST PORT READS
[00:46:54] BOOK CLUB THIS SUMMER, WHICH OVER 200 EMPLOYEES READ AND
[00:46:58] DISCUSSED SO YOU WANT TO TALK ABOUT RACE, A BOOK BY
[00:47:02] JEOMA OLUO.
[00:47:04] IN ORGANIZING THIS SUMMER WE COMPLETED A SEVEN-PART
[00:47:07] CAUCUSING SERIES WHICH 350 EMPLOYEES PARTICIPATED. THIS
[00:47:13] WORK ALLOWED EMPLOYEES TO LEARN ABOUT WAYS TO INDIVIDUALLY AND
[00:47:17] COLLECTIVELY COMBAT RACISM AND IT CREATED OPPORTUNITIES FOR
[00:47:21] EMPLOYEES TO STRATEGIZE WITH ONE ANOTHER ABOUT HOW TO
[00:47:24] ADVANCE EQUITY AT THE PORT AND CREATE A CULTURE OF BELONGING
[00:47:28] WITHIN THE ORGANIZATION. AND WE'RE IN THE EARLY STAGES OF
[00:47:33] OPERATIONALIZING BY CREATING A CHANGE TEAM WITH OVER A HUNDRED
[00:47:37] AND TWENTY MEMBERS WHO ARE REPRESENTATIVES OF EVERY TEAM
[00:47:42] DIVISION AND PART OF THE ORGANIZATION. AND WE'RE
[00:47:46] BEGINNING TO WORK ON DEVELOPING A CURRICULUM TO PROVIDE EQUITY
[00:47:50] TRAININGS FOR ALL STAFF AT THE PORT INCLUDING SUPERVISORS AND
[00:47:54] MANAGERS. I JUST WANT TO QUICKLY MENTION A COUPLE OF
[00:47:58] OTHER EFFORTS IN OPERATIONALIZING EQUITY
[00:48:00] BY OTHER DEPARTMENTS.
[00:48:02] FOR EXAMPLE, THE PORT OF SEATTLE CENTURY AGENDA NOW
[00:48:07] INCLUDES THE GOAL OF BECOMING A MODEL OF EDI LOCALLY AND
[00:48:11] NATIONALLY. THE HR DEPARTMENT HAS MADE SIGNIFICANT PROGRESS
[00:48:15] AND IS CURRENTLY REVIEWING SEVERAL POLICIES INCLUDING
[00:48:20] TALENT ACQUISITION, EMPLOYEE RECOGNITION, ALTERNATIVE WORK
[00:48:25] ARRANGEMENTS, STANDARDS OF PERFORMANCE AND CONDUCT,
[00:48:28] CORRECTIVE ACTION AND DISCIPLINE, TO ENSURE FAIRNESS
[00:48:31] AND INCLUSIVITY. ADDITIONALLY HR DEPARTMENT HAS HELD REGULAR
[00:48:37] TOWN HALL MEETINGS WITH EXECUTIVE DIRECTOR METRUCK AND
[00:48:40] MEMBERS OF ELT TO IMPROVE TRANSPARENCY AND INCLUSION WITH
[00:48:44] STAFF AND PROVIDE STAFF WITH OPPORTUNITIES TO REACH ELT
[00:48:48] MEMBERS AND EXECUTIVE DIRECTOR METRUCK DIRECTLY TO ASK
[00:48:52] QUESTIONS. ALSO HR DEPARTMENT HAS LED AN EFFORT THAT'S
[00:48:56] RESULTED IN ADDING JUNETEENTH AS AN ORGANIZATIONAL HOLIDAY
[00:49:00] STARTING IN 2021.
[00:49:04] THESE ARE JUST EXAMPLES OF THE WORK THAT'S ALREADY UNDERWAY
[00:49:08] AND THE IMPORTANT EFFORTS THAT ARE HAPPENING PORT WIDE TO
[00:49:11] CENTER AND PRIORITIZE RACIAL EQUITY. MANY
[00:49:15] ORGANIZATIONS ATTEMPT AND CONDUCT RACE AND EQUITY
[00:49:18] ORGANIZATIONAL ASSESSMENTS. HOWEVER, OUR COMMITMENT IN THIS
[00:49:22] MOTION TO CONDUCT AN ASSESSMENT, BUT THEN TO SUBMIT
[00:49:26] AN ANNUAL PLAN EVERY YEAR MOVING FORWARD TO REPORT ON THE
[00:49:30] PROGRESS TOWARDS EQUITY GOALS IS A CRITICAL STEP TOWARDS A
[00:49:34] COMMITMENT TO INFUSE EQUITY INTO EVERY ASPECT OF THIS
[00:49:38] ORGANIZATION. IT IS CONSIDERED A BEST PRACTICE NATIONALLY TO
[00:49:43] CREATE POLICIES THAT CODIFY EDI. SO I WANT TO THANK
[00:49:47] COMMISSIONER CHO AND EXECUTIVE DIRECTOR METRUCK FOR THE
[00:49:53] EFFORTS TO BRING US TO THIS PLACE. AGAIN. THIS MOTION IS
[00:49:58] ESSENTIAL TO ENSURING THAT THE WORK CONTINUES AND I THANK
[00:50:02] YOU TO ALL COMMISSION MEMBERS FOR SUPPORTING THE WORK AND I
[00:50:06] BELIEVE I'M TURNING THIS OVER NOW TO COMMISSIONER CHO.
[00:50:11] THANK YOU SO MUCH. THANK YOU PRESIDENT STEINBREUCK. FIRST
[00:50:16] AND FOREMOST, LET ME JUST START OFF BY THANKING THE STAFF
[00:50:18] LEANNE JURADO, BOOKDA GHEISAR, MIAN RICE, DAWN HUNTER.

[00:50:24] THERE HAVE BEEN JUST SO MANY PEOPLE, KATIE
[00:50:27] GERARD, SO MANY PEOPLE WHO HAVE BEEN INVOLVED IN THIS PROCESS.
[00:50:31] IT'S BEEN A SIX MONTH LONG PROCESS AND SO I
[00:50:36] JUST WANT TO THANK YOU ALL FOR ALL THE WORK. JUST TO LEVEL
[00:50:40] SET AND GIVE SOME CONTEXT. THE GENESIS FOR THIS MOTION STARTED
[00:50:45] BEFORE MY TIME, YOU KNOW, AS SO MANY OF THE STAFFERS TODAY HAVE
[00:50:49] MENTIONED THAT THE OFFICE OF EDI WAS STOOD UP BEFORE I GOT
[00:50:53] HERE AND THE WORK WAS UNDERWAY, BUT THE MOST RECENT
[00:50:57] PROTESTS AND TRAGIC KILLINGS OF SO MANY PEOPLE IN
[00:51:03] THE BLACK COMMUNITY HAS SPARKED A REVIVAL AND AWARENESS TOWARDS
[00:51:08] RACIAL INJUSTICE IN ALL OUR COMMUNITIES. AND AS YOU
[00:51:12] ALL REMEMBER, I BELIEVE IT WAS BACK IN MAY, WE PASSED A MOTION
[00:51:17] ON POLICING POLICY, ONE THAT REALLY DID SOMETHING SIMILAR
[00:51:22] WITH OUR POLICE DEPARTMENT. I FELT VERY STRONGLY AT THE TIME
[00:51:26] THAT WHILE THIS MOTION WAS APPROPRIATE, THAT WE SHOULD ALSO
[00:51:30] DO A MOTION THAT TACKLED INEQUITY AND RACIAL BIAS AS AN
[00:51:34] ORGANIZATION AS A WHOLE AND NOT JUST POLICING. BECAUSE WE ALL
[00:51:39] KNOW THAT THE FIGHT FOR SOCIAL EQUITY IS BEYOND JUST POLICING.
[00:51:43] YOU KNOW POLICING MIGHT BE IN THE SPOTLIGHT TODAY, BUT
[00:51:47] WE ALL KNOW THAT SYSTEMIC RACISM AND INSTITUTIONALIZED
[00:51:49] RACISM EXISTS IN MANY FACETS.
[00:51:53] AND SO, YOU KNOW AS AN ENTITY, AS THE PORT OF SEATTLE, WHICH
[00:51:57] IS THE LARGEST PUBLIC ECONOMIC CATALYST IN THE
[00:52:00] REGION, I TRULY BELIEVE THAT WE NEED TO MAKE SURE THAT THAT
[00:52:05] ECONOMIC CATALYST IS REACHING EVERYBODY. WHEN I WAS, YOU
[00:52:09] KNOW, INTERVIEWING FOR THIS JOB I USED TO HAVE A LINE THAT
[00:52:13] SAID A RISING TIDE SHOULD LIFT ALL BOATS AND I TRULY BELIEVE
[00:52:18] THAT AS AN ORGANIZATION WE ARE UNIQUELY SITUATED WHERE WE,
[00:52:22] ESPECIALLY IN THE TIME OF COVID AND SUCH PAIN AND HARDSHIP
[00:52:25] TOWARDS COMMUNITIES THAT ARE UNDERSERVED, THAT WE HAVE AN
[00:52:29] OUTSIZED RESPONSIBILITY TO ENSURE THAT
[00:52:33] WE ARE BEING EQUITABLE IN EVERYTHING THAT WE DO AND SO
[00:52:37] I'M EXTREMELY PROUD TO BRING THIS MOTION TODAY IN FRONT OF
[00:52:39] YOU. ONE LAST PIECE OF CONTEXT HERE. WHILE THIS MOTION
[00:52:46] IS BEING VOTED ON BY THE COMMISSIONERS AND PRESENTED
[00:52:48] FROM THE TOP DOWN, THIS MOTION WAS CRAFTED VERY MUCH FROM THE
[00:52:53] BOTTOM UP. AND WHAT I MEAN BY THAT IS THAT OVER THE LAST SIX
[00:52:56] MONTHS, I'VE HAD THE HONOR AND PRIVILEGE OF MEETING WITH EVERY
[00:52:59] SINGLE EMPLOYEE RESOURCE GROUP WITHIN THE ORGANIZATION. EVEN
[00:53:04] ERG'S THAT DON'T YET EXIST. AND GETTING THEIR INPUT AND THEIR
[00:53:11] THOUGHTS AND THEIR EXPERIENCES HERE AT THE PORT AND AREAS AND
[00:53:14] CREVICES THAT WE MAY MISS AS COMMISSIONERS. AND THE REASON
[00:53:18] TO ME THIS IS SO IMPORTANT IS BECAUSE YOU KNOW, SOMETIMES WE
[00:53:22] FORGET THAT OUR EXPERIENCE AS COMMISSIONERS IS VERY DIFFERENT
[00:53:24] FROM EVERYDAY EMPLOYEES AT THE PORT. WE DO NOT GO
[00:53:28] THROUGH THEIR TYPICAL APPLICATION PROCESS TO GET OUR
[00:53:30] JOBS. WE ARE ELECTED OFFICIALS. WE DO NOT GO THROUGH A
[00:53:34] PROMOTION PROCESS LIKE TYPICAL PORT EMPLOYEES RIGHT? OUR
[00:53:38] PROMOTION IS, YOU KNOW RUNNING FOR A DIFFERENT OFFICE OR BECOMING THE
[00:53:43] COMMISSION PRESIDENT. WE DON'T GO THROUGH A PERFORMANCE
[00:53:46] REVIEWS IN THE TRADITIONAL SENSE. WE DON'T GO THROUGH PAY
[00:53:49] RAISE OR PAY REVIEWS. IT'S ALL FIXED. AND SO
[00:53:55] OUR EXPERIENCE AS COMMISSION IS VERY MUCH NARROWER IN SCOPE AND
[00:53:58] I WANTED TO MAKE SURE THAT IF WE'RE GOING TO BE INTRODUCING A
[00:54:02] MOTION THAT TACKLES INEQUITIES ACROSS THE INSTITUTION THAT
[00:54:06] AFFECTS ALL OUR EMPLOYEES, THEN WE SHOULD GO TO THE EMPLOYEES
[00:54:09] FOR THEIR INPUT. AND SO THAT'S WHAT WE DID. WE MET WITH
[00:54:12] EVERYONE THAT WAS WILLING TO MEET AND YOU KNOW, I THINK THAT
[00:54:17] WHAT WE'VE COME UP WITH HERE IS A TREMENDOUS PIECE OF HISTORY,
[00:54:21] REALLY. I'M VERY VERY PROUD OF IT. I'M REALLY EXCITED
[00:54:25] TO SEE WHAT COMES OUT OF IT. AND THIS IS JUST THE BEGINNING
[00:54:28] OF THIS CONVERSATION, CERTAINLY NOT THE END. AND I REALLY LOOK
[00:54:31] FORWARD TO RE-ENGAGING WITH EVERYONE WHO HAS A STAKE IN

[00:54:35] THIS. AND SO I URGE YOUR SUPPORT FOR THIS MOTION. THANK YOU.
[00:54:39] OKAY THANK YOU
[00:54:41] COMMISSIONER CHO. LET'S OPEN IT UP FOR COMMISSIONER
[00:54:44] QUESTIONS AND COMMENTS AT THIS TIME. CLERK? THANK YOU BEGINNING
[00:54:48] WITH COMMISSIONER FELLEMAN FOR YOUR COMMENTS.
[00:54:53] I JUST WANTED TO THANK THE STAFF AND COMMISSIONER CHO
[00:54:56] FOR YOUR LEADERSHIP AND EFFORT TO GET THIS OFF THE GROUND. AND
[00:55:00] YOU KNOW THIS IS SOMETHING WE FULLY EXPECTED OUR OFFICE TO TACKLE
[00:55:05] AND EMBRACE AND CONTINUE TO GO ABOVE AND BEYOND OUR
[00:55:11] EXPECTATIONS AND IT EVEN INCLUDES MAKING SURE THAT
[00:55:14] COMMISSIONERS ARE EDUCABLE. SO I AM HAPPY TO BE PART OF THIS
[00:55:20] EFFORT.
[00:55:23] THANK YOU FOR YOUR COMMENTS. COMMISSIONER CHO. ANY
[00:55:25] ADDITIONAL COMMENTS RIGHT NOW OR WOULD YOU LIKE TO JUST WRAP
[00:55:27] UP AFTER THIS AS WE GO THROUGH EVERYONE. I'VE SAID MY PIECE
[00:55:32] SO I'LL PASS IT ON. THANK YOU COMMISSIONER CALKINS.
[00:55:37] THANKS TO BOTH BOOKDA AND LEANNE FOR THE PRESENTATION
[00:55:41] AND TO SAM FOR THE REMARKS ABOUT THE PROCESS OF AND
[00:55:45] NECESSITY OF THIS RESOLUTION. I'M DEFINITELY IN SUPPORT OF
[00:55:49] IT. AND I ALSO WANT TO SAY THAT AS YOU KNOW, I HEARING DAWN'S
[00:55:55] COMMENTS. I WANT TO REMIND US THAT THIS IS A SIMPLY THE NEXT
[00:56:00] STEP IN A CONTINUING CONVERSATION AROUND RACE AND
[00:56:03] EQUITY AT THE PORT OF SEATTLE. AND WHEN I JOINED I WAS LUCKY
[00:56:07] TO BENEFIT FROM SOME OF THE GREAT BUILDING WORK THAT THE
[00:56:10] PREVIOUS COMMISSION HAD INITIATED. STEVE AND I CAME,
[00:56:14] EXECUTIVE DIRECTOR METRUCK AND I CAME IN AT THE SAME TIME AND
[00:56:17] AND WERE ABLE TO PARTICIPATE IN THE DECISION-MAKING AROUND
[00:56:21] SOME OF THE INITIAL STEPS INCLUDING THE ESTABLISHMENT OF
[00:56:25] THE OFFICE OF EQUITY DIVERSITY AND INCLUSION. AND I SEE THIS
[00:56:28] RESOLUTION AS A WAY TO SAY, LET'S BUILD ON THE WORK THAT
[00:56:31] BOOKDA HAS STARTED IN THAT OFFICE AND CONTINUE TO SUPPORT
[00:56:34] AS A PUBLIC AGENCY COMMUNITY-WIDE EFFORTS TO DO
[00:56:38] THAT. WE DID JUST TODAY RECEIVE PUBLIC COMMENT FROM ONE OF
[00:56:44] THOSE PILLAR EXTERNAL STAKEHOLDERS, EL CENTRO DE LA
[00:56:48] RAZA, AND THEY HAVE ASKED THAT WE CONSIDER AN ADDITION TO
[00:56:52] THIS RESOLUTION AND SO I DID WANT US TO CONSIDER DISCUSSING
[00:56:56] WHAT THEIR REQUEST WAS AND SO I'M GOING TO BRIEFLY
[00:57:02] FIND IT AND
[00:57:07] READ IT INTO THE RECORD IF WE THINK WE HAVE TIME FOR THAT.
[00:57:12] OKAY. I'M FINDING IT HERE. OKAY,
[00:57:17] THEIR PARTICULAR REQUEST IS
[00:57:21] THEY SAY QUOTE WE STRONGLY RECOMMEND THAT THE OEDI SCOPE
[00:57:25] INCLUDES PROACTIVE IMPLEMENTATION OF AN INTERNAL
[00:57:27] MONITORING ROLE FOR ONE TITLE SIX OF THE 1964 CIVIL RIGHTS
[00:57:32] ACT AS AMENDED TO ENSURE EQUAL ACCESS TO PROGRAMS SERVICES AND
[00:57:35] FACILITIES REGARDLESS OF RACE, COLOR, NATIONAL ORIGIN, GENDER,
[00:57:39] ETC BY ENTITIES RECEIVING FEDERAL MONIES; AND TWO THE
[00:57:42] PRESIDENTIAL ORDER ON ENVIRONMENTAL JUSTICE. SO, I
[00:57:46] GUESS I WANT TO ASK STAFF, HAS THIS BEEN PART OF THE
[00:57:50] CONVERSATION WITH EXTERNAL STAKEHOLDERS OR IS THIS A
[00:57:54] NEW ADDITION TO THE CONVERSATION?
[00:58:02] THIS IS A NEW EDITION AS FAR AS I'M AWARE. IT'S A NEW EDITION.
[00:58:10] IT'S A BIG ONE.
[00:58:15] AT THIS POINT I FEEL
[00:58:18] ILL EQUIPPED TO BE ABLE TO ANSWER THIS. AND SO I GUESS I
[00:58:20] WANT TO TURN TO SAM AND SAY SAM, DO YOU THINK WE SHOULD
[00:58:23] PASS THE RESOLUTION AS IS OR AND LOOK AT HOW WE MIGHT
[00:58:27] AUGMENT IT WITH SOMETHING ELSE OR DO WE CONSIDER TABLING SO
[00:58:31] THAT WE CAN INCORPORATE THIS REQUEST INTO DISCUSSIONS? AND I
[00:58:35] KNOW WE HAVE A TIGHT SCHEDULE THROUGH THE REMAINDER OF THE
[00:58:37] YEAR, BUT I DO WANT TO BE COGNIZANT OF THE REQUEST OF
[00:58:42] KEY STAKEHOLDERS.
[00:58:44] LOOKS LIKE LEANNE AND BOOKDA HAVE THEIR HANDS UP. SO

[00:58:46] I'LL LET THEM CHIME IN FIRST.
[00:58:51] I JUST WANT TO CLARIFY THAT THIS IS A MOTION, NOT
[00:58:53] A RESOLUTION. BUT WE DO HAVE A PART OF THE MOTION IS TO
[00:58:57] CONTINUE THE WORK OF THE MOTION FROM 2018 TO WORK ON A POLICY
[00:59:02] DIRECTIVE, AN EQUITY POLICY DIRECTIVE, WHEREIN WE MEET THEN
[00:59:06] HAVE THE TIME TO CONSIDER THE RECOMMENDATIONS THAT WAS
[00:59:08] BROUGHT UP BY EL CENTRO TODAY. JUST WANT TO PUT THAT OUT
[00:59:10] THERE.
[00:59:12] BOOKDA, DID YOU HAVE A THOUGHT? YES, I AGREE WITH LEANNE.
[00:59:17] CERTAINLY THE EL CENTRO DE LA RAZA PROPOSAL THAT THE CIVIL
[00:59:22] RIGHTS ACT AND CIVIL RIGHTS FRAMING OF THIS WORK WOULD BE A
[00:59:29] CENTRAL PIECE OF THE MOTION. SOUNDS GREAT TO ME. AND I THINK
[00:59:34] IT'S SOMETHING THAT WE CAN INCLUDE IN OUR ASSESSMENT IN A
[00:59:38] YEAR FORWARD AND FIND WAYS FOR THE POLICY DIRECTIVE NEXT YEAR
[00:59:43] TO CENTER A CIVIL RIGHTS FRAMING ALONG WITH EQUITY. I
[00:59:51] WOULD LOOK FORWARD TO DOING THAT WORK. PETE
[00:59:55] RAMBLES I THINK HAD A COMMENT AS WELL, PETE, DO YOU WANT TO
[00:59:59] CHIME IN? YES. THANK YOU. WITH REGARDS TITLE 6, I JUST WANTED
[01:00:03] TO LET EVERYBODY KNOW WE DO HAVE A TITLE SIX PROGRAM AT THE
[01:00:05] PORT OF SEATTLE. WE DO ANNUAL REPORTS ON IT AND DO HAVE
[01:00:08] MONITORING BUT YOU KNOW, THERE'S OBVIOUSLY ROOM FOR
[01:00:12] ADDITIONAL CONSIDERATION OF THAT PROGRAM AND THE REQUEST
[01:00:15] HAS BEEN MADE.
[01:00:17] WITH THAT. I WOULD SUGGEST THAT WE DO HAVE A
[01:00:21] MECHANISM FOR TAKING THESE CONCERNS AND ADDRESSING THEM ON
[01:00:24] A OPERATIONAL MEANS AND I THINK THAT'S THROUGH YOUR
[01:00:29] OFFICE BOOKDA SO AND THROUGH THE POTENTIALLY A POLICY
[01:00:33] DIRECTIVE AND ALSO YOUR WORK PLAN. SO I THINK WE CAN PROCEED
[01:00:37] WITH THE CONSIDERATION TODAY.
[01:00:41] AND ESTELLA ORTEGA ALSO REQUESTED SHE OR HER APPOINTEE
[01:00:45] BE DESIGNATED FOR JOINING THE EQUITY COMMUNITY ADVISORY
[01:00:51] COMMITTEE. SO THAT WOULD BE A GREAT OPPORTUNITY TO INCLUDE
[01:00:55] THE EL CENTRO DE LA RAZA COMMUNITY IN THE
[01:01:00] ONGOING WORK AND DIALOGUE.
[01:01:03] OKAY. LET'S CONTINUE ON THE
[01:01:06] CALL FOR COMMISSION QUESTIONS.
[01:01:09] COMMENTS. WHO'S NEXT?
[01:01:18] I WAS TRYING TO UNMUTE MYSELF. IT'S COMMISSIONER BOWMAN.
[01:01:20] GREAT. THANK YOU FOR THE OPPORTUNITY TO CHIME IN. FIRST
[01:01:28] I REALLY WANT TO EXTEND MY THANKS AS WELL TO THE STAFF
[01:01:31] BOTH BOOKDA AND LEANN WHO WORKED ON THIS SO HARD AND ALSO OTHERS
[01:01:35] THAT CAME BEFORE THEM IN PARTICULAR LUIS NAVARRO AND
[01:01:39] MIAN RICE. IN MY ALMOST EIGHT YEARS ON THE COMMISSION, I'LL
[01:01:43] SAY THERE'S BEEN AN ONGOING, PEOPLE WANTED TO WORK ON
[01:01:47] THESE ISSUES FOR A NUMBER OF YEARS AND WHILE IT'S BEEN IN
[01:01:50] FITS AND STARTS, I REALLY APPRECIATE COMMISSIONER CHO'S
[01:01:52] LEADERSHIP IN BRINGING THIS FORWARD. THIS IS THE RIGHT TIME
[01:01:55] AND WE NEED TO REALLY LEAN INTO THIS. BUT I DO WANT TO MAKE SURE
[01:01:59] THAT WE RECOGNIZE THOSE THAT CAME BEFORE AND THE WORK THAT
[01:02:02] THEY DID. MANY YEARS AGO WE STARTED THIS ANOTHER PROCESS OF
[01:02:07] DIVERSITY IN CONTRACTING WHICH NEEDS TO CONTINUE ON AND BE
[01:02:11] BEEFED UP BUT THE EQUITY MOTION IS I THINK THE NEXT STEP
[01:02:15] IN THAT. MAKING SURE THAT IN ALL OF THE DEPARTMENTS OF THE PORT
[01:02:18] OF SEATTLE, IN ALL OF THE WORK THAT WE DO, WE'RE CONSIDERING
[01:02:21] ARE IMPACTED ON THOSE MOST DISADVANTAGED AND FINDING A WAY
[01:02:25] TO BRING THEM TO THE TABLE. SO AGAIN SAM, THANK YOU SO MUCH
[01:02:28] FOR YOUR LEADERSHIP. YOU'VE BEEN JUST A HUGE CONTRIBUTOR
[01:02:31] IN YOUR SHORT TIME AT THE PORT AND REALLY WANT TO COMPLIMENT
[01:02:34] YOU AS WELL FOR THE JOB THAT YOU DID IN REACHING OUT TO ALL
[01:02:38] OF THE STAKEHOLDERS IN THE PORT FAMILY. REALLY GETTING THEIR
[01:02:43] FEEDBACK ON THIS WAS ABSOLUTELY CRITICAL AND THANK YOU FOR ALL
[01:02:47] THAT PARTICIPATED. SO HAPPY TO MOVE THIS FORWARD.-
[01:02:50] COMMISSIONER STEINBREUCK BEFORE YOUR COMMENTS I JUST WANT TO

[01:02:56] NOTE THAT I BELIEVE WE NEED A MOTION TO ADOPT THIS MOTION
[01:02:59] 2020-19 BEFORE THIS CONVERSATION IS ALL SAID AND
[01:03:02] DONE. I THINK I HAD A CUT AND PASTED IN THE SCRIPT. SO IT'S
[01:03:04] NORMALLY THERE'S A MOTION
[01:03:10] THEN A SECOND TO OPEN THE DISCUSSION. SO
[01:03:15] LET'S ASK FOR A MOTION COMMISSIONER CHO? MOTION TO PASS
[01:03:19] THIS MOTION. OKAY, I THINK I HEARD A SECOND FROM
[01:03:24] COMMISSIONER FELLEMAN. IT'S BEEN MOVED AND SECONDED.
[01:03:29] WE'LL CONTINUE WITH COMMISSIONER COMMENTS AND QUESTIONS.
[01:03:32] COMMISSIONER FELLEMAN, I THINK IS UP NEXT. YEAH, ACTUALLY
[01:03:35] THAT'S ON YOU COMMISSIONER STEINBREUCK. ALL RIGHT. WELL, I
[01:03:39] WILL JUST MAKE SOME CONCLUDING REMARKS ALSO TO EXPRESS A
[01:03:43] TREMENDOUS APPRECIATION FOR COMMISSIONER CHO AND HIS
[01:03:46] LEADERSHIP STEPPING OUT HERE AND TAKING THIS ON IN A BIG
[01:03:50] WAY. I THINK THIS IS PROBABLY MOST COMPREHENSIVE EFFORT TO
[01:03:55] DATE ON TO BE UNDERTAKEN AT THE PORT OF SEATTLE AROUND REMOVING
[01:03:59] INSTITUTIONAL BARRIERS AROUND EQUITY AROUND SYSTEMIC RACISM
[01:04:04] AND ADVANCING DIVERSITY INCLUSION AND EQUITY FOR ALL.
[01:04:10] AND I VERY MUCH APPRECIATE AND UNDERSCORE THE EFFORT
[01:04:15] PARTICULARLY TO WORK FROM THE BOTTOM UP ON THIS. NOT TO SAY
[01:04:19] ANYBODY'S AT THE BOTTOM BUT SOME PERCEIVE THAT WE'RE ON
[01:04:23] THE TOP. SO [LAUGHTER]
[01:04:25] IT'S ALWAYS IMPORTANT WITH MATTERS SUCH AS THIS THAT
[01:04:28] INVOLVE OUR PORT COMMUNITY THAT WE DO TALK DIRECTLY TO AFFECTED
[01:04:34] EMPLOYEES AND TAP THE TREMENDOUS RESOURCES
[01:04:39] WE HAVE. HUMAN RESOURCES. KNOWLEDGE AND INSIGHTS.
[01:04:42] CULTURAL UNDERSTANDING.
[01:04:43] ALL OF THESE THINGS THAT OUR EMPLOYEES COLLECTIVELY AND
[01:04:49] IN A VERY DIVERSE WAY CAN CONTRIBUTE. SO I THINK THAT IS
[01:04:53] ONE OF THE BEST THINGS THAT WE COULD DO.
[01:04:56] SO GREAT. GREAT EFFORT. A BIG STEP FORWARD IN LAUNCHING
[01:05:01] THIS TODAY. IT DOES BUILD ON PAST WORK, AND IT ALSO
[01:05:05] RECOGNIZES THE WORK THAT HAS BEEN DONE AND WHAT MORE
[01:05:08] NEEDS TO BE DONE. SO I LOOK FORWARD TO SEEING PROGRESS OVER
[01:05:12] TIME. IT'S NOT GOING TO BE AN OVERNIGHT SLAM DUNK.
[01:05:15] IT'S GOING TO TAKE TIME
[01:05:20] AND EFFORT AND COMMITMENT ON THE PART OF ALL OF OUR PORT
[01:05:23] EMPLOYEES. I KNOW THAT THERE'S MANY PEOPLE IN THE COMMUNITY
[01:05:26] ITCHING TO GET MORE INVOLVED AND ACTUALLY HAVE THIS EFFORT
[01:05:30] EXPANDED, BUT I THINK WE NEED TO HAVE OUR COMMUNITY IN A
[01:05:36] PLACE WHERE WE CAN DO MORE IN THE FUTURE AND EXTEND THESE
[01:05:39] EFFORTS WELL BEYOND THE INSTITUTIONAL ASPECTS OF THIS
[01:05:44] MOTION. SO WITH THAT I'D LIKE TO JUST END WITH A QUOTE FROM
[01:05:49] THE DOCTOR REVEREND MARTIN LUTHER KING JR.
[01:05:53] WHEREBY HE SAYS HUMAN PROGRESS IS NEITHER AUTOMATIC NOR
[01:05:57] INEVITABLE. EVERY STEP TOWARD THE GOAL OF JUSTICE REQUIRES
[01:06:02] SACRIFICE, SUFFERING, AND STRUGGLE. THE TIRELESS EXERTIONS
[01:06:08] AND PASSIONATE CONCERN OF DEDICATED INDIVIDUALS. AND I
[01:06:13] THINK THAT SAYS IT VERY APPROPRIATELY AS TO THIS
[01:06:16] EFFORT. THANK YOU. COMMISSIONER STEINBREUCK,
[01:06:19] COMMISSIONER CHO DOES HAVE A CLOSING COMMENT. I REALLY
[01:06:25] JUST WANTED TO TAKE A MINUTE. I FORGOT I WANT TO THANK
[01:06:27] EXECUTIVE DIRECTOR STEVE METRUCK ALSO FOR HIS
[01:06:31] PARTICIPATION IN THIS PROCESS AND HIS OPEN-MINDEDNESS TOWARDS
[01:06:34] THIS. IT WAS VERY MUCH APPRECIATED AND I LOOK FORWARD
[01:06:36] TO SEEING THE FRUITS OF HIS LABOR.
[01:06:41] OKAY, VERY GOOD. CLERK PLEASE CALL THE ROLL. THANK YOU
[01:06:48] BEGINNING WITH COMMISSIONER. FELLEMAN. AYE.
[01:06:50] THANK YOU. COMMISSIONER CHO. AYE. THANK YOU. COMMISSIONER
[01:06:57] CALKINS. AYE. COMMISSIONER BOWMAN. AYE. THANK YOU.
[01:07:00] COMMISSIONER STEINBREUCK.
[01:07:03] YES. THANK YOU. YOU HAVE FIVE YESES AND 0 NOS.
[01:07:10] OKAY, THE MOTION CARRIES. WELL, LET'S GET TO WORK.

[01:07:15] WITH THAT WE CAN MOVE ON NOW TO AGENDA 9 WHICH IS
[01:07:19] PRESENTATIONS, REPORTS, STAFF BRIEFINGS AND WE WILL RETURN TO
[01:07:24] AUTHORIZATIONS AND FINAL ACTIONS AS THE AGENDA WAS
[01:07:28] AMENDED PREVIOUSLY.
[01:07:31] I'LL GO AHEAD AND READ ITEM 9A INTO THE RECORD COMMISSIONER
[01:07:34] STEINBREUCK.
[01:07:36] THIS IS ITEM 9A THE 2021 MARITIME AND EDD BUDGETS AND
[01:07:41] PORT WIDE ROLL UP BRIEFING.
[01:07:47] COMMISSIONERS, THIS PRESENTATION IS PART OF OUR SERIES OF
[01:07:49] BRIEFINGS ABOUT THE 2021 BUDGET PROCESS. I WILL KICK OFF
[01:07:54] THE PRESENTATION AND THEN HAND OVER TO OUR PRESENTERS. THE
[01:07:56] PRESENTERS TODAY ARE STEPHANIE JONES STEBBINS, MANAGING
[01:07:59] DIRECTOR OF MARITIME, DAVID MCFADDEN, MANAGING DIRECTOR
[01:08:03] ECONOMIC DEVELOPMENT, MICHAEL TONG, DIRECTOR OF CORPORATE
[01:08:06] BUDGET AND KELLY ZUPON, DIRECTOR SEAPORT FINANCE AND
[01:08:10] BUDGET, AND DAN THOMAS, CHIEF FINANCIAL OFFICER.
[01:08:17] OKAY, EXECUTIVE DIRECTOR.
[01:08:21] AND JUST TO KICK THIS OFF I'M GOING TO TURN IT
[01:08:23] RIGHT OVER TO STEPHANIE JONES STEBBINS TO GET RIGHT INTO THE
[01:08:26] PRESENTATION. SO I'M MAKING EFFICIENT USE OF OUR TIME.
[01:08:31] VERY GOOD. THANKS. AND DO I NEED TO BRING UP THE
[01:08:36] PRESENTATION?
[01:08:39] I WILL DO THAT IN JUST A MOMENT.
[01:08:42] VERY GOOD. SO AS WE WAIT FOR THE PRESENTATION TO
[01:08:46] COME UP I'LL JUST SHARE THAT WE'RE GOING TO START WITH THE
[01:08:51] MARITIME OPERATING BUDGET AND THEN DAVE MCFADDEN
[01:08:55] AND KELLY WILL TALK THROUGH THE ECONOMIC DEVELOPMENT DIVISION
[01:08:58] OPERATING BUDGET AND THEN WE'LL GO THROUGH THE CIP FOR
[01:09:02] BOTH OF OUR DIVISIONS COMBINED. NEXT SLIDE, PLEASE.
[01:09:05] YEAH, THANKS. SOME LOVELY PICTURES OF THE DIVERSITY OF
[01:09:10] THE MARITIME DIVISION. NEXT SLIDE AGAIN.
[01:09:16] SO WE DID NOT INCLUDE SOME OF THE SLIDES THAT YOU SAW THIS
[01:09:22] MORNING IN THE AVIATION DIVISION BUDGET, BUT THE
[01:09:26] CONNECTION BETWEEN THE CENTURY AGENDA AND OUR LONG-RANGE PLAN
[01:09:30] AND OUR BUDGET AND THEN OUR ACTION PLANS IS THE SAME
[01:09:34] THROUGHOUT THE DIVISION, SO WE DIDN'T WANT TO SPEND YOUR TIME
[01:09:37] ON THOSE BUT I'LL JUST SPEND A SECOND TALKING ABOUT
[01:09:40] THE CENTURY AGENDA DRIVING THE DIVISION PLANS AND BUDGET
[01:09:42] AND WHILE
[01:09:45] WE DO, OF COURSE WORK IN MANY OF THE AREAS WHAT THE MARITIME
[01:09:49] DIVISION ITSELF WILL JUST BE FOCUSING ON, REPORTING
[01:09:53] OUT ON, WOULD BE ECONOMIC GROWTH IN OUR REGION WITH THE SPECIAL
[01:09:58] FOCUS ON MARITIME PROJECTS, OF COURSE, AND BEING THE GREENEST
[01:10:02] AND MOST ENERGY-EFFICIENT PORT IN NORTH AMERICA. SO WE LOOK AT
[01:10:07] DELIVERING PROJECTS AT OUR CRUISE OPERATIONS AND THEN
[01:10:10] VARIOUS METRICS OF OUR ENVIRONMENTAL SUSTAINABILITY
[01:10:13] SUCH AS PERCENTAGE OF GREENHOUSE GASES COMPARED TO
[01:10:16] 2005.
[01:10:21] WE MEASURE MANY THINGS.
[01:10:23] THESE ARE JUST A HANDFUL THAT RELATE MOST DIRECTLY TO THE
[01:10:27] CENTURY AGENDA. AND AS YOU HEARD EARLIER TODAY, THESE WILL
[01:10:31] BE REPORTED OUT ON TO THE COMMISSION PERIODICALLY.
[01:10:35] SLIDE.
[01:10:37] THIS IS A SLIDE SHOWING HOW THE DIFFERENT MARITIME PRIORITIES
[01:10:41] FIT TOGETHER. THE WAY I THINK OF THEM STRATEGICALLY ACROSS
[01:10:47] THE BOTTOM OF THE PYRAMID IS REALLY THE FOUNDATION OF OUR
[01:10:50] DAY-TO-DAY WORK AROUND FINANCIAL SUSTAINABILITY AND
[01:10:53] SAFETY AND RESILIENCY, ESPECIALLY. AS WE GO UP TOWARDS
[01:10:56] THE TOP OF THE PYRAMID LONGER TERM STRATEGIES AROUND
[01:11:00] SUSTAINABILITY INNOVATION AND EQUITY
[01:11:04] ARE REALLY IMPORTANT TO THE LONG TERM SUSTAINABILITY OF
[01:11:10] THE MARITIME INDUSTRY. I WANT TO POINT OUT THAT DURING THIS
[01:11:14] TIME RIGHT NOW OF COVID, OF THE DIFFICULT ECONOMY,

[01:11:19] REALLY REQUIRES THAT WE FOCUS ON OUR FOUNDATION AND YOU WILL
[01:11:23] SEE A REAL FOCUS ON FINANCIAL SUSTAINABILITY AND SAFETY AND
[01:11:27] RESILIENCY IN OUR BUDGET. AND OF COURSE, WE DO CONTINUE MOVING
[01:11:31] FORWARD ON SUSTAINABILITY INNOVATION AND EQUITY.
[01:11:35] SLIDE, PLEASE.
[01:11:37] I WANTED TO SHARE A LITTLE BIT OF INFORMATION ABOUT THE
[01:11:41] STRENGTHS, WEAKNESSES, OPPORTUNITIES AND THREATS FOR
[01:11:44] OUR DIVISION. LOOKING EXTERNALLY ON THIS SLIDE OPPORTUNITIES AND
[01:11:48] THREATS JUST A COUPLE THINGS. AS WE RESTART CRUISE THERE IS AN
[01:11:53] OPPORTUNITY FOR THE PORT OF SEATTLE'S LEADERSHIP THAT WE
[01:11:56] HAVE SEEN IN
[01:11:59] ENVIRONMENTAL SUSTAINABILITY, THINGS WE'VE INTRODUCED HAVE
[01:12:02] HERE AT THE PORT HAVE BEEN ADOPTED AROUND THE
[01:12:06] WORLD IN THIS INDUSTRY AND WE DO HAVE THE OPPORTUNITY TO
[01:12:10] REALLY DRIVE BEST PRACTICES IN THE INDUSTRY. CONNECTING THE
[01:12:15] TECH AND MARITIME SECTORS. YOU WERE UNIQUELY SITUATED
[01:12:19] GLOBALLY TO BE ABLE TO DO THAT.
[01:12:22] AND THEN FINALLY DIVERSIFYING THE SECTOR BRINGING REALLY
[01:12:26] ATTENDING TO THE CURRENT ISSUES ON SOCIAL JUSTICE FOCUS ON
[01:12:31] SOCIAL JUSTICE AND THAT WE HAVE JUST HEARD OF COURSE ABOUT THE
[01:12:36] IMPORTANCE OF THAT. WE HAVE AN OPPORTUNITY TO
[01:12:39] DIVERSIFY THIS SECTOR WHICH HISTORICALLY ESPECIALLY IN
[01:12:43] SEATTLE HAS NOT BEEN DIVERSE, BUT BRINGING YOUTH OF COLOR AND
[01:12:46] UNDERREPRESENTED YOUTH INTO THE FIELD. THERE ARE THREATS
[01:12:51] CERTAINLY THE UNCERTAINTY OF THE GLOBAL
[01:12:55] CRUISE INDUSTRY RIGHT NOW IS FRONT AND CENTER IN THOSE
[01:12:57] THREATS. COVID-19 REGULATORY ISSUES AND THE RECESSION REALLY
[01:13:04] IMPACTS ALL OF OUR INDUSTRIES. NEXT SLIDE.
[01:13:13] THE NEXT SLIDE WILL LOOK A LITTLE BIT MORE INTERNALLY AT
[01:13:17] THERE WE GO AT OUR STRENGTHS AND WEAKNESS. ONE THING THAT IS
[01:13:20] REALLY HIGHLIGHTED TO ME DURING THIS TIME HAS BEEN THE
[01:13:25] INCREDIBLE DIVERSITY OF BUSINESSES WE HAVE IN THE
[01:13:29] MARITIME PORTFOLIO. WHEN WE LOOK AT THE IMPACT, OF COURSE TO
[01:13:32] CRUISE, BUT WE SEE THAT BECAUSE WE HAVE FISHING, WE HAVE REC,
[01:13:36] BOATING, WE HAVE INDUSTRIAL REAL ESTATE, WE HAVE
[01:13:40] THE GRAIN MARKET. BETWEEN ALL OF THOSE THEY'VE BEEN IMPACTED IN
[01:13:45] DIFFERENT WAYS ALLOWING WITH THE DOWNTURN AND CRUISE AND THE
[01:13:50] LACK OF A CRUISE SEASON IN THIS YEAR 2020, THE DIVERSITY OVERALL
[01:13:55] OF THE DIVISION HAS REALLY ALLOWED US
[01:14:01] TO BE STRONG IN OTHER AREAS. WE'VE ALSO SHOWN AS I KNOW THE
[01:14:05] WHOLE PORT HAS AN ABILITY TO ADAPT TO THE
[01:14:09] SITUATION THAT WE HAVE BEEN IN. OF COURSE WE SEE MANY OF US
[01:14:14] WORKING FROM HOME BUT WE'VE ALSO BEEN
[01:14:17] CONTINUING OPERATING OUR FACILITIES THAT SERVE OUR
[01:14:21] FISHING FLEET, THAT SERVE OUR LIVE ABOARD COMMUNITIES AT
[01:14:23] FISHERMAN'S TERMINAL. SO WE HAVE HAD TO CONTINUE OPERATING
[01:14:27] THOSE FACILITIES WHILE MAINTAINING SOCIAL DISTANCE.
[01:14:30] SOME PEOPLE WORKING AT HOME EMPLOYING NEW TECHNOLOGIES TO
[01:14:34] BE ABLE TO DO THAT SAFELY. SO I'VE SEEN A REAL STRENGTH THERE.
[01:14:38] AND THEN FINALLY WE DO KNOW THAT WE WILL CONTINUE
[01:14:43] TO SEE CHALLENGES FROM THAT REQUIREMENT TO SOCIAL
[01:14:48] DISTANCE AND AS WE WILL SEE IN THE NEXT COUPLE COUPLE
[01:14:53] SLIDES THERE IS SIGNIFICANT CONSTRAINT
[01:14:57] ON CAPITAL CAPACITY, WHICH IS A REAL SIGNIFICANT WEAKNESS AS I
[01:15:01] SEE IT. NEXT SLIDE, PLEASE. AND I'M GOING TO TURN THIS OVER NOW
[01:15:05] TO KELLY ZUPON TO TALK ABOUT THE SPECIFIC BUDGET
[01:15:10] NUMBERS AND I'M OF COURSE HERE FOR QUESTIONS AS WELL.
[01:15:14] KELLY?
[01:15:17] GOOD AFTERNOON COMMISSIONERS.
[01:15:20] FIRST OFF I WANT TO SAY
[01:15:22] ONE THING WE DIDN'T ADD HERE IS ALSO THAT THERE WILL BE A
[01:15:26] SEAPORT ALLIANCE BUDGET STUDY SESSION ON THE 28TH OF
[01:15:30] OCTOBER AND NOVEMBER 17TH AS WELL. SO WE WON'T BE ADDRESSING

[01:15:35] ANYTHING RELATED TO THAT IN THIS PRESENTATION. FOR THE
[01:15:39] MARITIME BUDGET AS YOU CAN SEE REVENUE IS DOWN SEVENTEEN
[01:15:43] POINT SEVEN MILLION OR 28% AND THE EXPENSES ARE DOWN FROM THE
[01:15:48] 2020 BUDGET ABOUT 4.2 MILLION DOLLARS. THE BIG-BUDGET DRIVERS
[01:15:54] HERE ARE THE IMPACT OF THE CORONAVIRUS OBVIOUSLY,
[01:15:58] PARTICULARLY ON CRUISE BUSINESS. AND PORT WIDE SHORT TERM CASH
[01:16:04] NEEDS BOTH HERE AND AT THE AIRPORT. WE FOLLOWED EXECUTIVE
[01:16:09] GUIDANCE AND REALLY GENERATED WHAT WOULD AMOUNT TO BE A ZERO
[01:16:14] BASED BUDGET LOOKING AT LINE ITEMS DOWN TO THE HUNDREDS OF
[01:16:18] DOLLARS ON HERE. IT WAS THE TIGHTEST BUDGET THAT I'VE SEEN
[01:16:21] IN THIS NOW BEING THE THE SIXTH BUDGET HERE AT THE
[01:16:24] PORT FOR MYSELF.
[01:16:27] WE DEFAULTED TO DEFERRING ANY OPEN FT POSITIONS TO 2022 AND A
[01:16:33] ZERO NET PAY INCREASE OR EQUIVALENT FOR ALL EMPLOYEES.
[01:16:38] IN THE PAST WE'VE ALSO SPOKEN ABOUT TRYING
[01:16:45] TO GET TO A NET POSITIVE NOI BY THE YEAR 2024. WE'RE
[01:16:50] RE-EVALUATING THAT GOAL GIVING THE THE REDUCED DEMAND AND SOME
[01:16:54] OF OUR BUSINESSES AND YOU KNOW THE IMPACT OF THE COVID-19.
[01:16:59] NEXT SLIDE, PLEASE.
[01:17:05] OKAY, AS I SAID EARLIER REVENUES ARE DOWN 28 PERCENT.
[01:17:13] CRUISE IS FORECAST TO ABOUT 25% OF THE ORIGINAL ESTIMATE.
[01:17:20] WE DO HAVE QUITE A FEW SAILINGS RESERVED FOR THE YEAR, BUT
[01:17:23] THERE IS SIGNIFICANT UNCERTAINTY ON THOSE. GRAIN IS
[01:17:27] ACTUALLY SEEING AN UPTICK FROM FEEDSTOCK DEMAND IN CHINA AND
[01:17:33] OUR COMMERCIAL FISHING AND RECREATIONAL BUSINESSES ARE
[01:17:36] MOVING FORWARD. NO INCREASE IN TARIFFS EXPECTED FOR NEXT YEAR.
[01:17:43] BUT WE ARE STILL SEEING DEMAND FOR MOORAGE OUT THERE.
[01:17:49] NEXT SLIDE, PLEASE.
[01:17:55] NEXT SLIDE, PLEASE.
[01:18:01] I THINK YOU SKIPPED AHEAD TWO SLIDES ACTUALLY.
[01:18:06] OKAY. NOW I WILL SPEAK THROUGH THE EXPENSES HERE. COMPARED TO
[01:18:11] 2020 APPROVED BUDGET EXPENSES ARE DOWN ABOUT 8%.
[01:18:17] THE BIG REDUCTION IS REALLY DEFERRING 11 FTE'S TILL
[01:18:22] 2022 OR LATER DEPENDING ON CIRCUMSTANCES.
[01:18:28] OUR DIRECT EXPENSES ARE DOWN ABOUT 1.7 MILLION FROM THAT
[01:18:31] DEFERRED HIRING. WE ALSO REDUCE SOME PORT VALET COSTS,
[01:18:35] ALTHOUGH IT'S NOT A ONE-TO-ONE BECAUSE WE EXPECT THE PER
[01:18:38] PASSENGER RATE TO INCREASE A LITTLE BIT. WE RIGHT SIZE
[01:18:41] SECURITY AND ELIMINATED THE BULK OF DISCRETIONARY SPEND. OUR
[01:18:47] SUPPORT SERVICES ARE DOWN 2.1 MILLION. WE REDUCED A FEW
[01:18:51] PROJECTS USING OUTSIDE SERVICES AND DEFERRED SOME FTES AND
[01:18:55] THOSE GROUPS. AND CENTRAL SERVICES ARE DOWN FROM GENERAL
[01:18:59] COST-CUTTING INITIATIVES.
[01:19:01] OVERALL, AGAIN EXPENSES DOWN ABOUT 8%
[01:19:06] NEXT SLIDE, PLEASE.
[01:19:13] OKAY, AND HERE'S THE TOTAL ROLL UP FOR THE MARITIME DIVISION.
[01:19:18] YOU CAN SEE OPERATING INCOMES DOWN ABOUT 13 AND A HALF
[01:19:23] MILLION DOLLARS FROM WHAT 2020 APPROVED BUDGET LOOKED LIKE.
[01:19:27] AGAIN THIS IS MOSTLY DRIVEN BY THE CRUISE BUSINESS AND
[01:19:31] YOU'LL SEE THAT SORT OF PERMEATE THROUGHOUT THE
[01:19:34] PRESENTATION. THAT BEING A REALLY
[01:19:38] HIGH MARGIN BUSINESS FOR US. WE DON'T SEE A
[01:19:41] LOT OF COST SAVINGS IN THE CRUISE BUSINESS DESPITE LOSING
[01:19:47] A LOT OF THE REVENUE THERE. ONE KEY TAKEAWAY FROM THIS SLIDE IS
[01:19:52] THAT YOU'LL SEE IN 2020 OUR FORECAST IS ABOUT 19 MILLION
[01:19:59] DOLLARS LESS AND OPERATING PROFIT AND IN 2021 WE'RE ABOUT
[01:20:05] 18 MILLION LESS THAN WHAT WE HAD FORECASTED.
[01:20:09] YOU'LL SEE THIS A LITTLE LATER ON WHEN WE START WORKING
[01:20:12] THROUGH OUR CIP AND THIS IS A REAL BIG DRIVER OF WHY WE'VE
[01:20:15] HAD SOME REDUCTION IN THE CIP AMONGST OTHER THINGS.
[01:20:20] ANY QUESTION OR SHOULD WE MOVE TO THE NEXT SLIDE?
[01:20:25] OKAY, AGAIN, THIS REALLY ACCENTUATES THE TREND HERE
[01:20:30] FOR THE DIVISION AS A WHOLE WITH THE CRUISE REDUCTION

[01:20:34] IN TOTAL REVENUE. YOU CAN SEE WE STARTED OUT 2020
[01:20:43] COVERING A BULK OF DEPRECIATION WITH OUR REVENUES
[01:20:47] AND AS WE'VE GONE FURTHER WE REVISED IT DOWN IN 2020 AND
[01:20:52] A LITTLE BIT TO THE FORECAST AND WE
[01:20:56] WE ARE BUDGETING A SMALL UPTICK IN 2021. ALTHOUGH AGAIN,
[01:21:01] THERE'S GREAT UNCERTAINTY ON EXACTLY WHAT WE'RE GETTING BUT
[01:21:05] WE AGAIN BUDGETED TO ABOUT 25% OF WHAT WE THOUGHT WE WOULD
[01:21:09] NORMALLY BE.
[01:21:11] NEXT SLIDE PLEASE.
[01:21:15] SO HERE I'M GOING TO WALK THROUGH THE BUSINESS LINES
[01:21:18] FAIRLY QUICKLY. PLEASE
[01:21:22] FEEL FREE TO STOP IF YOU'VE GOT QUESTIONS AS WE GO. I CAN
[01:21:24] KIND OF HIT THEM AT A HIGH LEVEL. HERE. AGAIN. YOU SEE
[01:21:28] CRUISE.
[01:21:30] LARGE REDUCTION IN REVENUE, BUT YOU DON'T SEE THE COST COME
[01:21:33] DOWN QUITE AS RAPIDLY AS OTHER BUSINESSES. NEXT SLIDE, PLEASE.
[01:21:45] RECREATIONAL BOATING, WE'RE HOLDING RATES FLAT HERE.
[01:21:50] WE'RE SEEING REVENUE DOWN SLIGHTLY AND THIS IS PRIMARILY
[01:21:54] DUE TO A LOT OF EVENTS. WE'RE NOT FORECASTING ANY EVENTS
[01:21:58] LIKE THE SEATTLE BOAT SHOW OUT AT THE MARINAS
[01:22:03] FOR 2021. AND SO THAT GIVES US A SMALL UPTICK IN REVENUE, BUT
[01:22:08] FOR THE MOST PART IT'S FAIRLY FLAT YEAR OVER A YEAR.
[01:22:14] KELLY. I JUST WANTED TO ADD THAT WHEN
[01:22:18] WE RECENTLY BRIEFED THE COMMISSION ON
[01:22:21] RECREATIONAL BOATING LINE OF BUSINESS THERE WERE SOME
[01:22:24] QUESTIONS ABOUT THE BELLE HARBOR MARINA BUDGET IN PARTICULAR AND
[01:22:29] I JUST WANT YOU TO KNOW THAT WE ARE LOOKING MORE DEEPLY INTO
[01:22:33] THAT. ALL OF THE DIFFERENT REASONS FOR THE
[01:22:38] WELL THE EXPENSES THAT ARE SIGNIFICANTLY HIGHER THAN
[01:22:42] REVENUES ARE PRETTY COMPLICATED THERE. IT'S NOT AS SIMPLE AS
[01:22:45] CHANGING THE GUEST REVENUE VERSUS MONTHLY MOORAGE
[01:22:49] FORMULA. SO WE ARE LOOKING MORE DEEPLY INTO THAT. I JUST WANT
[01:22:54] YOU TO KNOW THAT WE ARE WORKING ON THAT BUT WITH BUDGET GOING
[01:22:56] ON WE DID NOT CONSIDER IT AN EMERGENCY.
[01:23:01] THANKS KELLY.
[01:23:05] NEXT SLIDE PLEASE.
[01:23:08] OH, AND ONE THING I FAILED TO NOTE EARLIER TO YOU GUYS IS
[01:23:11] THAT WE DID SEND YOU OUT SOME MORE BUDGET DETAIL IN ADVANCE.
[01:23:15] AND IF YOU WANT TO DIVE DEEPER, THERE IS A LINK TO ALL OF THE
[01:23:19] FURTHER DETAIL THAT THE FINANCING BUDGET GROUP HAS
[01:23:22] SHARED WITH THE COMMISSION STAFF. SO FOR ELLIOT BAY FISHING
[01:23:27] AND COMMERCIAL OPERATIONS. WHAT YOU'LL SEE FROM 2020
[01:23:31] APPROVED TO 2020 REVISED IS WE LOST SOME REVENUE
[01:23:37] FROM EVENT STAG. BUT WE ARE ABLE TO MAKE THAT UP WITH
[01:23:43] THE CLOSURE OF THE BALLARD LOCKS REALLY PUSHING SOME
[01:23:45] ADDITIONAL MOORAGE OUT TO THE FACILITY, BUT WE'RE NOT
[01:23:48] ANTICIPATING THAT IN THE 2021 BUDGET.
[01:23:55] NEXT NEXT SLIDE, PLEASE.
[01:23:58] AND FIRST SHIP CANAL. NOW, THIS IS MOSTLY FISHERMAN'S TERMINAL,
[01:24:02] SALMON BAY MARINA, AND MARITIME INDUSTRIAL CENTER MAKE UP THIS
[01:24:06] GROUP HERE. WE'RE EXPECTING REVENUE TO BE FAIRLY FLAT
[01:24:11] YEAR-ON-YEAR. WE ARE HOLDING RATES PLANNING TO HOLD RATE
[01:24:16] STEADY AS WELL HERE.
[01:24:20] NEXT SLIDE, PLEASE.
[01:24:26] OKAY AND MARITIME PORTFOLIO MANAGEMENT, THIS IS ABOUT HALF
[01:24:30] OF THE REAL ESTATE PORTFOLIO. THE KEY AREAS HERE ARE MOSTLY
[01:24:35] FISHERMAN'S TERMINAL, SHILSHOLE SHOW BAY MARINA, A PORTION OF
[01:24:40] T91 UPLANDS. AND THE REVENUE HERE IS WE'RE PLANNING TO BE
[01:24:45] FLAT. WE LITTLE BIT OF REVENUE WITH
[01:24:52] REGARDS TO UTILITY REVENUE HERE, BUT IT'S MADE UP WITH
[01:24:56] SLIGHT INCREASE IN
[01:24:59] RATES FOR SOME OF OUR TENANTS.
[01:25:03] NEXT SLIDE, PLEASE.

[01:25:06] CAN YOU PLEASE REFER ME TO WHAT SLIDE NUMBER WE'RE ON?
[01:25:12] WE'RE ON 17 RIGHT NOW. THANK YOU. YEAH, IF
[01:25:17] YOU COULD JUST REFER TO THAT AS YOU'RE GOING ALONG.
[01:25:21] I UNDERSTAND. WE'VE GOT THE WIND OUT HERE SO I WAS
[01:25:23] REALLY CONCERNED ABOUT
[01:25:26] POWER OUTAGES. SO YEAH SLIDE 17, GRAIN
[01:25:30] TERMINAL. HERE REVENUES UP ABOUT 40%
[01:25:35] IT'S TRENDING BACK TOWARDS HISTORIC TRENDS AT THIS
[01:25:38] POINT. THIS IS THE ONE BRIGHT SPOT FOR OUR 2020-2021 BUDGET
[01:25:43] FROM A REVENUE STANDPOINT. AND NEXT SLIDE, SLIDE 18, PLEASE.
[01:25:50] OKAY. NEXT WE WILL TALK ABOUT SERVICE GROUPS.
[01:25:54] THE TWO BIG ONES THAT WE'LL BE DISCUSSING ARE MARITIME
[01:25:58] MAINTENANCE AND
[01:26:02] MARITIME ENVIRONMENT AND SUSTAINABILITY. NEXT SLIDE.
[01:26:09] SO WE ARE ON SLIDE 19. AND AS YOU CAN SEE HERE MARINE
[01:26:14] MAINTENANCE SERVICES THE WHOLE PORT INCLUDING BOTH
[01:26:17] MARITIME AND ECONOMIC DEVELOPMENT DIVISIONS, NORTHWEST
[01:26:20] SEA PORT ALLIANCE, THE STORM
[01:26:25] WATER UTILITY, AND SOME JOINT VENTURE ITEMS AS WELL. THE
[01:26:32] REVENUE IS DOWN ABOUT 1.7 MILLION OR SEVEN PERCENT FROM
[01:26:36] THE 2020 APPROVED BUDGET.
[01:26:40] BECAUSE WE ARE HOLDING WE ARE NOT REDUCING THE LABOR FORCE
[01:26:45] HERE, MOST OF THE REDUCTIONS YOU'LL SEE ARE IN OUTSIDE
[01:26:47] SERVICES, EQUIPMENT, AND SOME TRAVEL, AND OTHER EMPLOYMENT
[01:26:51] EXPENSES.
[01:26:53] OKAY NEXT SLIDE, PLEASE.
[01:26:59] COULD YOU REFER TO THE SLIDE NUMBER PLEASE? OH, YEAH.
[01:27:02] SLIDE 20 MARITIME ENVIRONMENT AND SUSTAINABILITY.
[01:27:06] HERE YOU CAN SEE THE OVERALL THE BUDGET'S DOWN ABOUT 14% FROM
[01:27:12] 2020.
[01:27:14] WE DECREASED ABOUT 3% IN PAYROLL COST. WE BASICALLY
[01:27:20] DEFERRED A COUPLE OF EMPLOYEES, BUT WE ADDED ONE IN MID-YEAR.
[01:27:31] MOST OF THIS REDUCTION IS AND NON-STAFF COST.
[01:27:39] THE NEXT TWO SLIDES SLIDES 21 AND 22 WE WILL BE DISCUSSING
[01:27:44] HERE ARE SOME OF THE AREAS THAT WE PLAN TO CONTINUE ON MARITIME
[01:27:48] ENVIRONMENT AND SUSTAINABILITY. ON SLIDE 21 AND ON SLIDE 22
[01:27:53] WE'RE GOING TO DISCUSS SOME OF THE PROGRAMS THAT WE'RE GOING
[01:27:57] TO DEFER GIVEN OUR FINANCIAL SITUATION. WE ARE CONTINUING
[01:28:04] HABITAT WORK AT 117 MITIGATION BANK, SMITH'S COVE, SITE
[01:28:09] MAINTENANCE AND RESTORATION. WE'RE PLANNING TO IMPLEMENT THE
[01:28:13] NORTHWEST PORT'S CLEAN AIR STRATEGY AND THE PORT
[01:28:17] GREENHOUSE GAS REDUCTIONS AND DEVELOP WATERFRONT ENERGY PLAN.
[01:28:23] GOING TO CONTINUE TO SUPPORT THE PLANNING AND THE CAPITAL
[01:28:26] GROUP.
[01:28:28] CONTINUED DANGEROUS WASTE COMPLIANCE AND SPILL RESPONSE.
[01:28:32] AND ALSO, MEDIATION FOR LOWER DUWAMISH EAST WATERWAY AND T91
[01:28:38] AND OTHER SITES.
[01:28:40] THE NEXT SLIDE, SLIDE 22, PLEASE THESE ARE SOME OF THE
[01:28:44] PROGRAMS WE'RE EITHER GOING TO REDUCE OR DEFER.
[01:28:49] I WOULD SAY WE'RE DEFERRING TWO
[01:28:52] POSITIONS, THE SUSTAINABILITY COORDINATOR AND THE
[01:28:55] CROSS-DISCIPLINARY ORCA HABITAT AND CRUISE PROJECT MANAGER.
[01:29:01] WE'RE REDUCING THE NUMBER OF WASTE AUDITS, SCALING BACK
[01:29:05] OUTSIDE SERVICES FOR HABITAT RESTORATION AND DELAY DESIGN
[01:29:09] WORK TO 2022. SO WE'RE BASICALLY PUSHING THAT BACK A
[01:29:12] LITTLE BIT.
[01:29:14] WE'RE DELAYING SOME ENERGY INITIATIVES
[01:29:19] AND
[01:29:22] WE CUT THE CLIMATE CHANGE RESILIENCY STUDY IN THE
[01:29:25] LOWER DUWAMISH. ALSO REDUCED TRAVEL, TRAINING, AND SOME OTHER
[01:29:30] DISCRETIONARY COSTS AS WELL.
[01:29:33] QUESTIONS?
[01:29:36] OKAY, NEXT SLIDE 23, PLEASE.

[01:29:41] AND HERE IS OUR FTE SLIDE HERE. WE'RE BASICALLY
[01:29:46] STAYING FLAT YEAR ON YEAR FOR FTES AND DEFERRING 11 TOTAL
[01:29:52] FULL TIME EMPLOYEES.
[01:29:59] QUESTIONS?
[01:30:03] AND NEXT SLIDE, PLEASE. [CROSSTALK]
[01:30:32] ACTUALLY, WE HAD TWO DIFFERENT MARKETING POSITIONS THAT WERE
[01:30:35] SPLIT THROUGHOUT THE DIVISION FOCUSING ON
[01:30:39] DIFFERENT BUSINESS UNITS EXCLUSIVELY. SO WE FORMED ONE
[01:30:43] THREE-PERSON DEPARTMENT THAT SERVES THE ENTIRE DIVISION, SO
[01:30:48] THEY HAVE THE ABILITY TO
[01:30:51] YOU KNOW, WHEN IT'S REAL BUSY IN ONE AREA TO MOVE TO ANOTHER.
[01:30:59] THEY HAVE BROUGHT A REAL FOCUS TO LOOKING FOR WHERE
[01:31:05] OUR OPPORTUNITIES FOR REVENUE ARE. SO JUST KIND OF AS AN
[01:31:08] EXAMPLE WORKING WITH OUR REC BOATING DIVISION TO REALLY
[01:31:13] TRACK WHAT ACTIVITIES LEAD TO INCREASED GUEST MOORAGE
[01:31:17] WHICH THEN ALLOW US TO INCREASE REVENUES. WORKING WITH
[01:31:23] BOTH CRUISE AND FISHING DEPARTMENTS THEY'VE BEEN ABLE
[01:31:28] TO HELP TAILOR MARKETING SPECIFICALLY TO THOSE
[01:31:33] BUSINESSES BUT TO BRING A KIND OF AN OVERALL MARKETING
[01:31:36] DISCIPLINE
[01:31:38] TO THE BUSINESS. ALSO THAT TEAM IS LEADING THE CUSTOMER
[01:31:44] EXPERIENCE PORTION OF OUR RETURN TO CRUISE EFFORTS.
[01:31:50] DOES THAT ANSWER YOUR QUESTION COMMISSIONER?
[01:31:56] YEAH, MAYBE I CAN GET A LITTLE BIT MORE DETAIL IN A BRIEFING
[01:32:00] COMING UP. THANK YOU. YOU BET. TO BE CLEAR,
[01:32:04] THERE HAD BEEN DIFFERENT POSITIONS
[01:32:08] SPRINKLED THROUGHOUT THE
[01:32:11] DIVISION AND WE BROUGHT IT TOGETHER TO REALLY BRING A
[01:32:14] MARKETING DISCIPLINE THAT COULD SUPPORT THE WHOLE DIVISION AND
[01:32:18] THINK A LITTLE BIT MORE HOLISTICALLY. SO WE THESE WERE
[01:32:21] NOT THREE NEW POSITIONS.
[01:32:24] RIGHT. I UNDERSTAND THAT. THANKS.
[01:32:29] COMMISSION PRESIDENT, THIS IS COMMISSIONER FELLEMAN. CAN I
[01:32:32] ASK A QUESTION? YES, PLEASE. THANK YOU. SO I HAVE A QUESTION
[01:32:39] ABOUT THE FUNDING FOR THE QUIET SOUND PROGRAM AND THE MARINE
[01:32:46] EDUCATIONAL PROGRAMMING THAT WE WERE TALKING ABOUT DOING AT THE
[01:32:50] VARIOUS MARINAS TO INFORM THE PUBLIC ABOUT
[01:32:56] APPROPRIATE BOATING CONDUCT AROUND THE OUR ENDANGERED WHALE
[01:32:59] POPULATION.
[01:33:03] SO I AM GOING TO ASK SANDY TO ASSIST WITH
[01:33:10] ANSWERING THAT QUESTION. CERTAINLY SIGNAGE AROUND THE
[01:33:13] MARINAS CAN BE COVERED FROM THE MARINA BUDGET WITH THE
[01:33:17] EXPERTISE COMING FROM OUR ENVIRONMENTAL TEAM. IN TERMS OF
[01:33:21] THAT, I'M
[01:33:24] NOT SURE EXACTLY WHERE WE INCLUDED THE QUIET SOUND
[01:33:28] FUNDING. SO GOOD AFTERNOON. THIS IS SANDY KILROY, DIRECTOR
[01:33:34] OF MARITIME AND ENVIRONMENT SUSTAINABILITY. SO YES
[01:33:38] COMMISSIONER, THIS FALL WE WILL BE FINALIZING SIGNAGE FOR
[01:33:44] RECREATIONAL BOATERS. AND ACTUALLY THIS WEEK
[01:33:48] WILL BE AVAILABLE DRAFT OF THAT FOR REVIEW AND THEN WE SHOULD
[01:33:52] HAVE THOSE SIGNS MADE AND UP PRETTY QUICKLY FOR THIS YEAR.
[01:33:58] AND THEN WE WILL, YOU KNOW CAN CONTINUE TO POST THOSE AND
[01:34:01] UPDATE THOSE AS WE NEED AS WELL AS DOING SOME
[01:34:05] ADDITIONAL EDUCATION VIA BLOGS AND NEWSLETTERS POSTINGS FOR
[01:34:10] THE RECREATIONAL BOATERS. FOR THE QUIET SOUND
[01:34:14] WORK FOR NEXT YEAR THERE'S
[01:34:18] BEEN A PLAN FOR APPROXIMATELY 50,000 DOLLARS IN NEXT YEAR'S
[01:34:25] BUDGET. AT LEAST 13,000 OF THAT WOULD BE THE PORT OF SEATTLE'S
[01:34:31] COST SHARING AN ADDITION TO THE
[01:34:35] TACOMA AND THE SEAPORT ALLIANCE AND THEN THE REMAINING
[01:34:39] WOULD BE PENDING NEEDS FOR NEXT YEAR.
[01:34:45] YOU'RE SAYING THE TOTAL IS 50 NOT A HUNDRED THOUSAND. NO. NO,
[01:34:50] THIS IS JUST THE PORT OF SEATTLE BUDGET. SO THE SEAPORT

[01:34:56] ALLIANCE DISCUSSED AND PORT OF SEATTLE AND PORT OF TACOMA
[01:35:01] COMBINED HUNDRED THOUSAND DOLLARS. THAT COMBINED HUNDRED
[01:35:05] THOUSAND WOULD BE SPLIT BETWEEN THE TACOMA, SEATTLE, AND THE
[01:35:12] ALLIANCE AND IT SPLIT BASED ON VESSEL CALLS. PORT OF SEATTLE'S
[01:35:17] PIECE OF THE HUNDRED THOUSAND IS 13,000.
[01:35:23] OKAY, THAT'S GREAT. THAT'S HOW I UNDERSTOOD IT. AND
[01:35:25] SO WOULD THIS BE COMING OUT OF MARITIME OR DOES THIS COMES OUT
[01:35:28] OF ENVIRONMENT?
[01:35:32] I THINK IT.
[01:35:35] I MIGHT DEFER TO KELLY ON THAT. BUT I THINK THE
[01:35:38] ENVIRONMENTAL BUDGET IS THAT'S COME FROM THE MARITIME BUDGET.
[01:35:46] IT COMES OUT OF THE MARITIME BUDGET AND THEN GETS
[01:35:50] ALLOCATED APPROPRIATELY FROM THERE.
[01:35:55] ALRIGHT, WELL, THANK YOU VERY MUCH.
[01:35:59] OKAY, NEXT SLIDE.
[01:36:08] SO NEXT WE'VE GOT A COUPLE SLIDES HERE ON THE STORM WATER
[01:36:12] UTILITY SUMMARY. I'M NOT GOING TO GO INTO TOO MUCH DETAIL HERE
[01:36:16] AS COMMISSION YOU'LL BE BRIEFED IN TWO WEEKS
[01:36:22] FROM THE STORMWATER UTILITY GROUP, BUT IF YOU'LL MOVE TO
[01:36:26] THE NEXT SLIDE, PLEASE.
[01:36:32] THE KEY TAKEAWAY HERE IS THAT WE ARE EXPECTING A 3% INCREASE
[01:36:38] IN STORM WATER RATES. THIS HAS BEEN REVIEWED THROUGH THE
[01:36:42] STEERING COMMITTEE.
[01:36:45] REMEMBER THAT THE STORMWATER UTILITY IS BUILT ON A COST
[01:36:48] RECOVERY MODEL. SO IT WILL HAVE A LIMITED IMPACT ON THE OVERALL
[01:36:53] PORT FUNDING CAPACITY.
[01:36:55] YOU CAN SEE THAT CAPITAL PLAN FOR FIVE YEARS IS ABOUT 4.4
[01:37:00] MILLION DOLLARS.
[01:37:02] NEXT SLIDE, PLEASE.
[01:37:05] SO THIS IS SLIDE 26. PARDON. THANK YOU. AND HERE
[01:37:11] AGAIN THESE ARE THE THREE KEY PROJECTS THAT
[01:37:15] THEY'RE PLANNING OVER THE NEXT FIVE YEARS.
[01:37:22] ANY FURTHER QUESTIONS?
[01:37:29] COMMISSIONER, WE COULD GO THROUGH A ROLL CALL. ARE YOU
[01:37:32] YOU SUMMARIZING THIS THE PRESENTATION NOW?
[01:37:36] YEAH, EXACTLY. SO THIS IS THIS IS JUST ABOUT IT FOR THE
[01:37:39] MARITIME DIVISION AND WE PLAN TO MOVE TO THAT ECONOMIC
[01:37:42] DEVELOPMENT DIVISION. GREAT, I JUST WANTED
[01:37:46] TO MAKE SURE THAT YOU WERE THROUGH AND THAT
[01:37:48] COMMISSIONERS HAD THEIR QUESTIONS ANSWERED IN ORDER.
[01:37:52] WOULD YOU LIKE ME TO CALL A ROLL CALL?
[01:37:56] LET'S WRAP THIS UP. LET'S GO THROUGH ROLL CALL.
[01:38:00] OKAY, SO I'LL TAKE YOU THROUGH QUESTIONS NOW. COMMISSIONER
[01:38:05] FELLEMAN DID YOU HAVE ANYTHING ELSE AT THIS POINT?
[01:38:10] I'M GOING TO BE UNDERSTANDING THAT WE ARE CURRENTLY RIGHT NOW
[01:38:13] IN A BULK CARGO BONANZA AND THAT THIS IS THE HARVEST SEASON
[01:38:19] AND IN FACT, IT'S NOT EVEN ENOUGH ANCHORAGE'S TO
[01:38:24] MOOR ALL OF OUR BOKORS COMING TO TOWN. AND SO WHAT I WAS
[01:38:28] ENCOURAGED HE SAID THERE WAS A BRIGHT LIGHT OF BOTH CARGO UP
[01:38:33] UNTIL NOW BUT IT SEEMS TO ME THAT WE ARE LOOKING AT EVEN
[01:38:36] BRIGHTER AT LEAST IN THE NEAR TERM?
[01:38:46] OUR PROJECTIONS FOR 2021
[01:38:51] YOU CAN SEE FROM THE GRAPH WE INCLUDED ARE
[01:38:55] DEFINITELY UP FROM WHAT
[01:38:58] THEY HAVE BEEN MORE KIND OF GETTING CLOSER TO HISTORICAL
[01:39:01] RETURNS. AND THAT IS BASED ON ACTUALLY TALKING WITH
[01:39:05] CUSTOMERS.
[01:39:09] GREAT. WELL, FROM WHAT I UNDERSTAND IT WAS WE SHOULD
[01:39:12] FINISH THE YEAR STRONG AS WELL BASED ON WHAT THE COAST GUARD
[01:39:16] IS SAYING IS DIFFICULTY IN FINDING A PLACE TO MORE THE
[01:39:18] VESSELS. SO THANKS FOR THAT.
[01:39:23] YEAH, I'LL GIVE YOU FURTHER DETAILS IN ABOUT A MONTH WHEN
[01:39:31] WE GIVE THE Q3 RESULTS AS WELL. THANKS.

[01:39:38] OKAY, AND THEN I HAVE JUST RECEIVED NOTIFICATION THAT
[01:39:41] COMMISSIONER CHO LOST INTERNET CONNECTIVITY. SO I AM
[01:39:44] WONDERING IF HE HAS REJOINED US BACK ON THE PHONE?
[01:39:51] I DO NOT SEE HIS NUMBER YET ON THE PARTICIPANT LIST. THANK
[01:39:56] YOU. WE'LL MOVE TO COMMISSIONER CALKINS FOR QUESTIONS OR
[01:39:58] COMMENTS. I'VE NONE AT THIS TIME. THANK YOU. COMMISSIONER
[01:40:02] BOWMAN, ANYTHING ELSE? I JUST SAY THANK YOU.
[01:40:07] THIS IS A REALLY REALLY HIGH LEVEL BUDGET PRESENTATION
[01:40:11] AND SO I'M SURE THAT I APPRECIATE THE WORK THAT'S GONE
[01:40:15] INTO IT. WILL DEFINITELY LOOK FORWARD TO ALL OF THE
[01:40:19] BACKGROUND WORK THAT GIVES A LITTLE BIT MORE DETAIL OF THE
[01:40:22] LINE ITEMS. I KNOW THAT THAT'S BEEN DONE AND
[01:40:25] I THINK THAT IT'S IMPORTANT. STEPHANIE, I REALLY
[01:40:28] APPRECIATE THE SWOT ANALYSIS OF THE ENTIRE MARITIME DIVISION.
[01:40:32] I'D BE INTERESTED IN HEARING FROM YOU, DOESN'T HAVE TO BE NOW
[01:40:35] SINCE IT'S BEEN A LONG DAY ALREADY, BUT WHAT YOU SEE A
[01:40:39] SWOT ANALYSIS FOR EACH OF THE DIFFERENT DIVISIONS, YOU KNOW,
[01:40:42] WE HAVEN'T TALKED AT ALL THIS YEAR ABOUT SALMON BAY FOR
[01:40:46] EXAMPLE, FISHERMAN'S TERMINAL IN A DIFFERENT, COMMERCIAL. I
[01:40:50] JUST. DID THAT MAKES SENSE? WE'RE I FEEL LIKE WE'RE BULKING
[01:40:53] EVERYTHING IN MARITIME INTO A COUPLE OF SLIDES AND IT WOULD
[01:40:58] REALLY BE HELPFUL TO SEE WHERE YOU SEE EACH OF YOUR DIFFERENT
[01:41:01] OPERATING DIVISIONS GOING. AGAIN. DOES NOT HAVE TO BE
[01:41:05] NOW. I KNOW THAT WE'VE ALREADY BEEN AT THIS FOR FIVE HOURS
[01:41:08] TODAY, BUT YOU JUST HAVE SUCH GREAT
[01:41:11] EXPERTISE AND EXPERIENCE IN THE MARITIME WORLD. WOULD LOVE TO
[01:41:16] UNDERSTAND YOUR THOUGHTS AND WHERE YOU SEE THINGS GOING.
[01:41:18] ABSOLUTELY. HAPPY TO DO SO, THANKS COMMISSIONER. THANK YOU,
[01:41:22] COMMISSIONER BOWMAN. AND COMMISSIONER STEINBREUCK. I
[01:41:26] WANTED TO ASK IF THERE HAVE BEEN SERVICE ALLOCATION CUTS
[01:41:31] THROUGH THE ALLIANCE TO ANY OF OUR STAFF POSITIONS. I DON'T
[01:41:36] KNOW IF THAT GOT LOST IN THE HIGH-LEVEL FOCUS HERE, BUT I'D
[01:41:41] LIKE TO KNOW IF WE'RE SEEING REDUCTIONS TO MARITIME.
[01:41:48] REDUCTIONS REQUESTED BY THE ALLIANCE AND OUR SERVICE
[01:41:53] AGREEMENT? YEAH. YES. YES SIR. WE ARE.
[01:42:01] I THINK IT'S SOME POINT IT WOULD BE GOOD FOR US TO BE
[01:42:04] AWARE. I'VE ASKED THE SAME OF THE ALLIANCE
[01:42:10] EVEN THOUGH THIS IS A DELEGATED AUTHORITY TO THE ALLIANCE'S
[01:42:15] DIRECTOR CEO TO MAKE THESE CHOICES, I UNDERSTAND THAT
[01:42:20] THERE'S UPWARDS OF A MILLION DOLLARS IN SERVICE CUTS THAT
[01:42:24] HAVE BEEN MADE ACROSS LINES AND I THINK THAT WE NEED AWARENESS
[01:42:28] OF THAT. AND WHAT IMPLICATIONS THAT HAS TO PORT OF SEATTLE AS
[01:42:33] WELL. VERY GOOD, AND THEN COMMISSIONER STEINBREUCK. I
[01:42:38] HAVE RECEIVED NOTIFICATION THAT COMMISSIONER CHO HAS REJOINED
[01:42:41] US. COMMISSIONER CHO, HAPPY TO HAVE BACK. DO YOU HAVE ANY
[01:42:44] QUESTIONS OR COMMENTS AT THIS POINT? SORRY FOR THAT GUYS. I
[01:42:49] KIND OF LOST IT AND IT FOR A FEW MINUTES THERE. NO, I DON'T.
[01:42:51] THANK YOU FOR THE PRESENTATION. I'LL FOLLOW UP WITH QUESTIONS
[01:42:55] BECAUSE I MISSED PART OF IT. BUT THANK YOU.
[01:42:59] YEAH, AND IN REGARDS THAT COMMISSIONER BOWMAN, QUESTIONS
[01:43:04] ABOUT THE DETAIL. WE DO HAVE LIKE SAID WE DID SEND OUT
[01:43:07] SOMETHING THAT'S A LITTLE MORE OF A MID-LEVEL DETAIL AND WE DO
[01:43:10] EVEN HAVE DEEPER DETAIL. BUT OFTENTIMES IT'S A LITTLE BETTER
[01:43:13] GETTING SPECIFIC QUESTIONS FROM YOU AS WELL BECAUSE EACH
[01:43:16] DIVISION'S GOT A TON OF LINE ITEMS IN IT AND IT'S ALWAYS
[01:43:20] TRICKY TRYING TO PUT IT TO PICK AND CHOOSE EXACTLY WHAT WE
[01:43:25] PUT IN FRONT OF YOU, BUT HOPEFULLY WE WERE ABLE TO GIVE
[01:43:29] A STRONG SENSE OF WHAT WE'RE DOING HERE. THANKS.
[01:43:33] AND AS I TURN IT OVER TO DAVE, I JUST WANTED TO TAKE AN
[01:43:36] OPPORTUNITY TO THANK KELLY AND HIS TEAM. THIS HAS BEEN A
[01:43:39] REALLY UNUSUAL BUDGETING YEAR AND NOT MENTIONED IS THAT WE
[01:43:42] STARTED A NEW BUDGETING SOFTWARE THIS YEAR. SO THE
[01:43:45] FINANCE TEAM HAS REALLY DONE A FABULOUS JOB WORKING THROUGH

[01:43:49] ALL THE CUTS AND DOING IT WITH THE NEW SYSTEM AND DOING IT
[01:43:53] REMOTELY. SO KUDOS KELLY TO YOUR TEAM. THANK YOU. THANKS.
[01:44:00] ALL RIGHT. WELL,
[01:44:02] I THINK WE'LL MOVE NEXT COUPLE OF SLIDES. WE HAVE IN THE
[01:44:05] APPENDIX. I KNOW COMMISSIONER BOWMAN YOU DO LIKE TO SEE PRIOR
[01:44:09] YEAR'S BUDGET. SO I DID PUT THAT IN THE APPENDIX AS WELL
[01:44:12] FOR YOU RIGHT HERE. AND FROM THERE WE CAN MOVE TO THE
[01:44:18] ECONOMIC DEVELOPMENT DIVISION, PLEASE.
[01:44:23] YES, DO YOU KNOW WHICH SLIDE NUMBER THAT IS? THAT IS NUMBER
[01:44:26] RIGHT THERE. 29. YES. THANK YOU.
[01:44:30] GOOD AFTERNOON COMMISSIONERS, EXECUTIVE DIRECTOR METRUCK.
[01:44:34] JUST START RIGHT OFF THE TOP. NEXT SLIDE, PLEASE. JUST TALKING
[01:44:38] ABOUT HOW IN OUR BUDGETING AND PLANNING WE LIKE EVERYONE ELSE
[01:44:44] ALIGNED WITH THE CENTURY AGENDA. AND I WANT TO
[01:44:47] COMPLIMENT YOU AND ALSO MARIN BURNETT. I REALLY LIKE THE
[01:44:50] UPDATE TO THE CENTURY AGENDA. IT'S MORE REALISTIC. IT'S
[01:44:54] CONTEMPORARY. YOU'VE ADDED GOALS THAT I THINK ARE REALLY
[01:44:56] IMPORTANT LIKE BECOMING A MODEL FOR EQUITY DIVERSITY AND
[01:44:59] INCLUSION. AND IT'S MORE ACTIONABLE. IT'S EASIER FOR US
[01:45:02] DOWN IN THE TRENCHES TO TAKE THOSE VISIONS AND CONVERT THEM
[01:45:06] INTO ACTIONS. AND SO YOU'LL SEE HOW MY DEPARTMENTS ARE ALIGNING
[01:45:10] WITH THE GOALS. WE ARE ESTABLISHING METRICS THAT IS A
[01:45:14] BIT OF A WORK IN PROGRESS. PRETTY WELL DEFINED IN TERMS OF
[01:45:18] DIVERSITY IN CONTRACTING BUT STILL TAKING A LOOK AT HOW WE
[01:45:22] TRACK THE IMPACTS IN TERMS OF ASSISTING SMALL BUSINESS WHAT
[01:45:26] WE DO IN TERMS OF DEVELOPING REAL ESTATE AND THE POSITIVE
[01:45:29] BENEFITS WE GET THERE. SO WE'LL LOOK TO UPDATE THESE AND
[01:45:33] REFRESH THESE AND I REALLY LIKE THE IDEA OF PUTTING THEM INTO A
[01:45:36] DASHBOARD. SO NEXT SLIDE, PLEASE.
[01:45:42] AND WE ALSO DID A SWOR. WE DID IT DEPARTMENT BY DEPARTMENT.
[01:45:45] THIS REPRESENTS A MASH-UP OF THAT AND I'LL JUST START WITH
[01:45:49] THE STRENGTHS.
[01:45:51] BELIEVE THAT THE PORT IS A PATIENT STEWARD OF PROPERTIES.
[01:45:54] WE AREN'T AS CONCERNED ABOUT MORTGAGES TO PAY, INVESTORS TO
[01:45:57] PLEASE AND TO ME, PATIENCE MEANS WE CAN BE STRATEGIC. WE
[01:46:02] HAVE A BEAUTIFUL RAMP THROUGH THE CONFERENCE CENTER.
[01:46:05] WE'RE MAKING PROGRESS ON OUR DIVERSITY IN CONTRACTING AND
[01:46:08] ARE WIMBE UTILIZATION ACROSS THE PORT AND I WANT TO THANK YOU
[01:46:12] BECAUSE WE'RE REALLY MAKING A STRONG INVESTMENT IN RECOVERY
[01:46:15] OF OUR TOURISM AND TRAVEL INDUSTRIES. ON THE OTHER SIDE
[01:46:19] THOUGH WE DO HAVE SOME WEAKNESSES. I LOOKED AT THE
[01:46:21] FIRST ONE THE PORT PROPERTIES ARE ALWAYS ENCUMBERED. I DON'T
[01:46:25] ACTUALLY THINK WE FOUND ONE THAT IS UNENCUMBERED. SO WE
[01:46:28] ALWAYS HAVE TO DEAL WITH THE CHALLENGES AND LIMITATIONS, BUT
[01:46:31] WE HAVE A LOT OF PROPERTY TO WORK WITH AND SO THE GLASSES
[01:46:34] DEFINITELY HALF FULL. I'D ALSO AGREE WITH STEPHANIE THAT THE
[01:46:38] UNCERTAIN CAPITAL CAPACITY PUTS US IN A DIFFICULT POSITION
[01:46:42] MAYBE NOT AS FLEXIBLE AS WE'D LIKE. AND THAT LEADS TO THE
[01:46:45] BULLET ABOVE ESPECIALLY CONCERNING WHEN WE HAVE
[01:46:47] DIMINISHED CAPITAL CAPACITY ABOUT DEFERRING MAINTENANCE. AND
[01:46:51] FINALLY THE HIRING FREEZE. YES, THAT DOES IMPACT US. IT IMPACTS
[01:46:55] FOLKS IN OUR DIVISION THAT ARE TRYING TO PROVIDE CUSTOMER
[01:46:58] SERVICE AND MANAGE OUR PROPERTIES. SO ON THE
[01:47:02] OPPORTUNITY SIDE OUT THERE OUTSIDE, THERE'S A CONTINUED
[01:47:06] STRONG DEMAND FOR INDUSTRIAL PROPERTY. THERE ARE MAYBE A LOT
[01:47:09] OF REAL ESTATE MARKET DISRUPTION BUT AMIDST THAT INDUSTRIAL
[01:47:12] PROPERTY IS LEADING AND SHOWN REALLY STRONG INDICATORS. WE
[01:47:19] ALSO THINK THAT ESPECIALLY DURING AN ECONOMIC DOWNTURN
[01:47:22] ACQUIRING PROPERTY OR PURSUING PROPERTY DEVELOPMENT
[01:47:26] PARTNERSHIPS MAKES A LOT OF SENSE. IT'S THE RIGHT TIME TO
[01:47:28] DO THAT.
[01:47:30] A HUGE OPPORTUNITY TO CONTINUE WORKING TO ELIMINATE
[01:47:33] DISPARITIES IN OUR PORT CONTRACTING AND SUPPLY SYSTEM.

[01:47:37] AND THEN FINALLY, WE'RE A BELIEVER THAT OUR GRANT PROGRAMS
[01:47:41] CAN DEMONSTRATE THE PORT'S LEADERSHIP ON COVID RECOVERY
[01:47:44] AND ECONOMIC DEVELOPMENT. NOT JUST WITHIN THE REGION BUT
[01:47:47] ACROSS THE STATE OF WASHINGTON. THE THINGS THAT WE'RE CONCERNED
[01:47:50] ABOUT, TENANT SECURITY AND RESTRUCTURING. WE'RE JUST
[01:47:56] ENTERING THE FIRST PHASE OF REPAYMENT FOR THE TENANTS WE
[01:47:59] PROVIDED DEFERRALS EARLIER THIS YEAR. SO FAR, IT'S PRETTY QUIET,
[01:48:05] BUT THAT'S SOMETHING WE HAVE GOT TO KEEP AN EYE ON. WE'RE NOT
[01:48:08] OUT OF THIS ECONOMIC SITUATION YET. THAT IS PROBABLY THE THING
[01:48:13] AT THE TOP OF MIND FOR ALL OF US IN THE DIVISION. WE ALSO YOU
[01:48:17] KNOW, WE'VE GOT TO BE COMPETITIVE WITH BELLE HARBOR.
[01:48:20] THERE IS INCREASED COMPETITION. THAT WHOLE EVENT SPACE HAS
[01:48:23] ALSO BEEN DISRUPTED SO WE HAVE TO MONITOR HOW THOSE EVENTS
[01:48:28] AND ACTIVITIES COME BACK. I'VE ALREADY MENTIONED REAL ESTATE
[01:48:31] MARKET DISRUPTION. AND FINALLY, WE DO KNOW THAT OUR ETHNIC
[01:48:37] FIRMS, OUR WOMEN MINORITY BUSINESSES HAVE BEEN IMPACTED
[01:48:41] BY COVID AND THERE'S STRONG EVIDENCE THAT THEY'RE
[01:48:43] DISPROPORTIONATELY IMPACTED. SO THOSE ARE DEFINITELY THINGS
[01:48:48] THAT WE'RE CONCERNED ABOUT. NEXT SLIDE, PLEASE.
[01:48:52] AND I'M GOING TO TURN IT BACK TO KELLY NOW WHO'S GOING TO RUN
[01:48:54] THROUGH THE NUMBERS AND GIVE YOU THE ROLL UP FOR OUR
[01:48:59] DIVISION BUDGET. THANKS, DAVE. AS YOU CAN SEE FROM THIS SLIDE,
[01:49:03] WHICH COMMISSION BOWMAN, SLIDE 32, EXPENSE REDUCTIONS OF EIGHT
[01:49:09] MILLION DOLLARS OUTPACED REVENUE REDUCTION OF FIVE POINT
[01:49:13] EIGHT MILLION DOLLARS RESULTING IN A HIGHER OPERATING INCOME
[01:49:17] VERSUS THE 2020 BUDGET. THE KEY DRIVER IS THE LOWER REVENUES
[01:49:21] THAT CONFERENCE AND EVENT CENTERS CARRY A HIGH VARIABLE
[01:49:24] COST SAVINGS COMPONENT. WE HAVE
[01:49:30] TARGETED FUNDING TO HELP RESTART REGIONAL TOURISM
[01:49:34] AND MOVE FORWARD MARITIME INNOVATION. OUR
[01:49:38] LINE-ITEM EXPENSE DECISIONS WERE DRIVEN BY EXECUTIVE
[01:49:42] GUIDANCE IN RESPONSE TO THE PANDEMIC.
[01:49:46] NEXT SLIDE PLEASE.
[01:49:49] OKAY,
[01:49:51] THIS SLIDE WILL GO THROUGH THE REVENUES FOR THE ECONOMIC
[01:49:55] DEVELOPMENT DIVISION. OVERALL AGAIN, 5.8 MILLION OR 30
[01:49:59] PERCENT DOWN COMPARED TO 2020 APPROVED BUDGET. BELLE STREET
[01:50:04] GARAGE IS DOWN 600 OR FORECASTING TO BE DOWN \$695,000
[01:50:11] DUE TO FEWER CRUISE AND CLIPPER PASSENGERS AND LESS DOWNTOWN
[01:50:15] MERCHANT DEMAND. WE GOT THIS FORECAST FROM REEF PARKING, OUR
[01:50:19] OPERATOR THERE. AND THE CONFERENCE AND EVENT CENTER OR
[01:50:24] DOWN ABOUT 5 MILLION OR 50 PERCENT THROUGH THE FEEDBACK
[01:50:27] WE GOT FROM COLUMBIA HOSPITALITY.
[01:50:32] AGAIN, AND THEN OUR LEASING REVENUE IS FAIRLY FLAT.
[01:50:36] DOWN ABOUT A HUNDRED SIXTEEN THOUSAND WITH THE LOSS OF DHS
[01:50:40] AT T-102 AND TESLA IN T-91 OFFSET BY PIER 2.
[01:50:49] PARDON ME FOR INTERRUPTING. I BELIEVE WE HAVE
[01:50:51] A QUESTION FROM COMMISSIONER BOWMAN. GREAT. THANKS KELLY.
[01:50:55] COULD YOU PROVIDE A LITTLE BIT MORE DETAIL ON THE BELLE HARBOR
[01:50:58] CONFERENCE CENTER IN PARTICULAR? DID COLUMBIA
[01:51:01] HOSPITALITY GIVE THE FORECAST FOR 2021. IS THIS NUMBER BASED
[01:51:05] ON WHAT THEY'RE ANTICIPATING? I JUST I'M A LITTLE SURPRISED. IT
[01:51:09] SEEMS QUITE HIGH, CANDIDLY.
[01:51:14] IT IS BASED PURELY ON THE FEEDBACK THAT WE
[01:51:17] GOT FROM COLUMBIA HOSPITALITY. YES. AND ARE THEY. DO YOU KNOW
[01:51:21] IF THESE ARE FIRM BOOKINGS FOR CONFERENCES OR?
[01:51:26] WELL, I DON'T THINK ANYTHING'S FIRM AT THIS POINT.
[01:51:31] BUT THIS IS WHAT THEY'RE FORECASTING BOOKINGS. THEY'RE
[01:51:33] EXPECTING IT TO UPTICK. DAVE MIGHT BE ABLE TO ADD A
[01:51:36] LITTLE MORE. I ACTUALLY HAVE. I BELIEVE MELINDA MILLER'S ON THE
[01:51:41] CALL. WE COULD EITHER DEFER TO HER OR WE COULD FOLLOW UP AND
[01:51:44] ANSWER THIS. NO YOU CAN FOLLOW UP. THAT'S FINE. OKAY, THANK
[01:51:48] YOU. YEAH, I JUST YOU KNOW, DAVE, SEING THE

[01:51:51] NUMBERS FROM THE VISIT SEATTLE AND SEEING WEEKLY THE NUMBER OF
[01:51:56] CONFERENCES CANCELLED AT THE CONVENTION CENTER JUST GIVES ME
[01:52:00] PAUSE. I'D HATE TO BE PESSIMISTIC BUT I'M MORE
[01:52:04] CONSERVATIVE IN MY OUTLOOK FOR CONFERENCES FOR NEXT YEAR.
[01:52:10] WILL FOLLOW UP WITH YOU ON THAT QUESTION.
[01:52:14] COMMISSIONER BOWMAN, AGAIN WITH
[01:52:17] THE CONFERENCE AND EVENT CENTERS IT IS A LITTLE LOWER MARGIN
[01:52:20] BUSINESS. SO FROM A CASH FORECASTING POINT AT THAT DOES
[01:52:24] COME DOWN A LITTLE. WON'T HAVE QUITE A SEVERE IMPACT AS SOME
[01:52:27] OF THE OTHER GROUPS ON OUR BOTTOM LINE. AND THEN JUST TO
[01:52:31] NOTE THAT WE'LL HOLD FURTHER QUESTIONS UNTIL COMMISSIONER
[01:52:34] STEINBREUCK REQUESTS THAT ROLE.
[01:52:39] OKAY, NEXT SLIDE. AND HERE YOU CAN SEE
[01:52:46] EXPENSES ARE DOWN
[01:52:48] ABOUT 30% FROM OR ABOUT PARDON ME 27% FROM THE 2020
[01:52:55] APPROVED BUDGET.
[01:52:57] THE MOST OF THAT COMES FROM THE EDD AND MARITIME EXPENSES AND
[01:53:01] YOU CAN SEE THAT THE BIGGEST REDUCTION IS THAT FOUR MILLION
[01:53:05] DOLLARS IN CONFERENCE AND EVENTS IN OUR VARIABLE
[01:53:08] COST. ALSO REDUCTION PRETTY MUCH REDUCTIONS ACROSS
[01:53:11] THE BOARD. THE ONE GROUP ON THIS SIDE YOU SEE THAT WE DID
[01:53:16] INCREASE WAS TOURISM AND THAT WAS THE WASHINGTON
[01:53:27] TOURISM ALLIANCE. YEAH, PARDON ME.
[01:53:36] AND OVERALL AGAIN WE INCREASED FTES ABOUT WE INCREASED FTES BY
[01:53:42] JUST A POINT FOUR FTE WHICH WE ELIMINATED A REAL ESTATE
[01:53:47] ANALYST AND ADDED
[01:53:50] AN FTE FOR MARITIME INNOVATION.
[01:53:55] NEXT SLIDE PLEASE.
[01:53:59] WE'RE ON SLIDE 35 HERE.
[01:54:03] AS YOU CAN SEE WE'RE ACTUALLY ABOVE NET OPERATING INCOME.
[01:54:08] 2.3 MILLION ABOVE THE 2020 APPROVED BUDGET.
[01:54:13] THE EXPENSE REDUCTIONS, YOU KNOW FAR OUTWEIGHED SOME OF THE
[01:54:16] REVENUE REDUCTIONS IN HERE.
[01:54:19] CASH FLOW FOR 2020 AND 2021 IS FAIRLY FLAT. SO THIS GROUP
[01:54:24] REALLY NOT HAVING A
[01:54:27] NEITHER A POSITIVE NOR NEGATIVE REALLY IMPACT ON THE CASH FLOW
[01:54:30] OVER THE 2020 AND 2021 YEARS. WE HAVE A LIST OF THE LEVY
[01:54:36] ITEMS. WE'RE GOING TO GO FORWARD WITH THE GRANT PROGRAM,
[01:54:40] THE MARITIME BLUE INNOVATION, AND TOURISM MARKETING, AND THE
[01:54:45] WASHINGTON TOURISM ALLIANCE.
[01:54:51] AND HERE'S THE FINANCIAL TREND FOR THE
[01:54:57] ECONOMIC DEVELOPMENT DIVISION AS A WHOLE. YOU CAN SEE
[01:55:03] CONFERENCE CENTER BOOKINGS PROGRESSIVELY
[01:55:06] DECLINED IN 2020. WE DO EXPECT A SMALL UPTICK IN 2021. BUT
[01:55:13] AGAIN AS WE TALKED EARLIER, IT'S BASED ON FEEDBACK FROM
[01:55:16] COLUMBIA HOSPITALITY AND COST GONE DOWN QUITE A BIT
[01:55:22] PRETTY MUCH DOWN TO LEVELS OF ABOUT WHERE WE WERE IN 2015 FOR
[01:55:26] THE DIVISION.
[01:55:28] THE NEXT SLIDE PLEASE.
[01:55:32] AND HERE'S JUST A SUMMARY OF THE PORTFOLIO MANAGEMENT.
[01:55:38] AGAIN REDUCTION IN THE CONFERENCE AND EVENTS CENTERS
[01:55:42] AND THE PARKING GARAGE KIND OF DRIVES THE REVENUE IMPACT ON
[01:55:46] THIS GROUP. CAN SEE SOME OF THE GROUPS INCLUDED ON THIS
[01:55:50] PORTION OF THE PORTFOLIO.
[01:55:54] NEXT SLIDE PLEASE.
[01:55:57] OKAY,
[01:55:59] AND KELLY CAN GIVE ME A NUMBER THERE? SLIDE 38.
[01:56:07] OKAY. SO THIS IS JUST A THUMBNAILED SKETCH OF THE
[01:56:09] DIVERSITY IN CONTRACTING BUDGET. GOALS ON THE LEFT,
[01:56:12] DOLLARS
[01:56:14] AND CENTS ON THE RIGHT. SO JUST TALK A LITTLE BIT ABOUT WHAT
[01:56:18] THIS GROUP IS GOING TO BE DOING NEXT YEAR. AND TOP PRIORITY
[01:56:24] IS TO HELP OUR DISADVANTAGED BUSINESSES RECOVER

[01:56:27] FROM THE COVID RELATED CHALLENGES. THAT'S BEEN ONGOING
[01:56:31] SINCE ABOUT APRIL THAT WON'T STOP. A LOT OF OUR BUSINESSES AS
[01:56:36] I MENTIONED EARLIER STILL IMPACTED AND THEY'RE NOT OUT OF
[01:56:40] THE WOODS YET. AND SO AS PART AND PARCEL OF THAT, YOU KNOW,
[01:56:45] WHAT WE CAN DO IS INCREASE OUR WIMBE CONTRACTING
[01:56:48] UTILIZATION. WE CAN PROVIDE OPPORTUNITY. AND AS I MENTIONED
[01:56:52] WE HAD A GOOD FIRST YEAR AND WE NEED TO MAINTAIN THE MOMENTUM
[01:56:55] WITH THAT EFFORT. AND ONE OF THE THINGS YOU DID EARLIER THIS
[01:56:58] YEAR AS PART OF OUR ECONOMIC RECOVERY INITIATIVES IS YOU
[01:57:03] ALLOWED THE SOUTH COUNTY FUND TO BE USED FOR ECONOMIC
[01:57:06] DEVELOPMENT AND WE ARE USING SOME OF THAT FUNDING TO PROMOTE
[01:57:11] ECONOMIC RECOVERY INITIATIVE. SO YOU'LL SEE THIS DIVERSITY
[01:57:14] IN CONTRACTING BUDGET REFLECT FUNDING FOR ADVANCE PORT
[01:57:19] TRAINING, PARTNERSHIP WITH THE HIGHLINE SDDC AND A NEW
[01:57:24] WIMBE ACCELERATOR PROGRAM.
[01:57:27] AND SO
[01:57:28] THIS IS THIS IS OBVIOUSLY ONE OF OUR HIGHEST PRIORITY
[01:57:32] EFFORTS. I REALLY APPRECIATE THE WORK THAT MIAN AND HIS TEAM
[01:57:35] HAVE DONE. AGAIN. THEY PRODUCE STRONG INITIAL RESULTS. THEY'RE
[01:57:40] FACILITATING RELIEF AND RECOVERY EFFORTS. AND I THINK
[01:57:43] THEY'VE ALSO MADE A LOT OF PROGRESS BEHIND THE CURTAIN ON
[01:57:45] ARE DISADVANTAGED BUSINESS ENTERPRISE PROGRAM AT THE
[01:57:48] AIRPORT. NEXT SLIDE.
[01:57:52] IN TERMS OF TOURISM,
[01:57:57] WE ARE ABOUT READY TO EXECUTE A CONTRACT WITH WASHINGTON TOURISM
[01:58:00] ALLIANCE. RON HAS BEEN WORKING STEADILY ON THAT SINCE YOU
[01:58:03] ADVANCED THE FUNDING EARLIER THIS SUMMER. WE'RE ABOUT READY
[01:58:07] TO GET INTO THE FINAL DETAILS THERE WITH OUR PARTNERS. THAT'S
[01:58:11] AN INCREDIBLY IMPORTANT INITIATIVE THAT'S IN RON'S HAND
[01:58:15] AND RON'S TEAM TO ADMINISTER. I'M I'M VERY EXCITED ABOUT WHAT
[01:58:20] WE'RE LOOKING AT BUT WITH THE CAVEAT. THAT STARTS WHEN IT
[01:58:24] MAKES SENSE AND A LOT OF WORK THAT RON HAS DONE IS REALLY
[01:58:28] REPROGRAMMING, BEING PATIENT, MOVING BACK WHEN NECESSARY,
[01:58:32] MOVING BACK AGAIN, AND WAITING FOR A SEASON WHEN IT'S HEALTHY
[01:58:35] AND MAKES SENSE TO GET PEOPLE BACK INTO TRAVEL AND TOURISM. SO
[01:58:41] WORK THOUGH IN TERMS OF WORKING WITH HOSPITALITY AND
[01:58:44] THAT INDUSTRY TO TURN AROUND. RON IS ALIGNED HIS TOURISM
[01:58:48] GRANT PROGRAMS TO SUPPORT THAT RECOVERY MOVING EXPENDITURES
[01:58:52] BACK, YOU KNOW HOLDING THE DRY POWDER SO THAT WE CAN
[01:58:56] REGENERATE CONSUMER CONFIDENCE IN TRAVEL. IN ADDITION RON'S
[01:59:00] GOING TO CONTINUE TO PROMOTE CRUISING STAY. WE HOPE THAT
[01:59:04] THAT CRUISE INDUSTRY REBOUNDS NEXT YEAR. THERE ARE STRONG
[01:59:07] MARKET INDICATORS AND WITH THOSE INDICATORS WE THINK
[01:59:11] THERE'S AN OPPORTUNITY TO PROMOTE EXTRA EXCURSIONS
[01:59:15] AS THEY VISIT THE NORTHWEST. AND WE'RE GOING TO CONTINUE TO
[01:59:18] PARTNER WITH SOUTHSIDE, VISIT SEATTLE AND OTHERS. THAT'S
[01:59:23] THE NAME OF THE GAME FOR SUCCESS IN TOURISM. NEXT SLIDE.
[01:59:29] IN TERMS OF REAL ESTATE DEVELOPMENT MANAGEMENT THERE'S
[01:59:32] ACTUALLY THREE DIFFERENT DEPARTMENTS ON THIS SLIDE: REAL
[01:59:35] ESTATE DEVELOPMENT UNDER THE LEADERSHIP OF CAROL LEE, T-69
[01:59:39] FACILITIES UNDER THE LEADERSHIP OF NICK MILOS AND THEN
[01:59:42] PORTFOLIO ASSET MANAGEMENT UNDER THE LEADERSHIP OF MELINDA
[01:59:46] MILLER. AND REALLY, YOU KNOW, AS I MENTIONED EARLIER THE THING
[01:59:50] WE'RE KEEPING OUR EYE ON US OUR TENANTS AND OUR PARTNERS.
[01:59:53] DATA IS DIFFICULTY WE HAVE 50+ COMPANIES ON THE WATERFRONT
[01:59:59] THAT ARE IN OUR RELIEF PROGRAM. SO FAR SO GOOD. IT'S BEEN
[02:00:02] PRETTY QUIET. WE HAVEN'T SEEN COMPANIES FURTHER SLIP. BUT LIKE
[02:00:06] I SAID, IT'S NOT OVER.
[02:00:09] WE ARE MAKING PROGRESS ON A TERMINAL 106 LEASE. HOPE TO
[02:00:13] BRING POTENTIAL DEAL TO YOU OVER THE NEXT QUARTER ON THAT
[02:00:17] ONE. AND THEN WE'RE GOING TO WE'RE GOING TO CONTINUE TO MOVE
[02:00:20] OUR CAPITAL PROJECTS AND YOU'RE GOING TO HEAR MORE ABOUT THAT
[02:00:23] IN JUST ABOUT THE NEXT HALF HOUR ABOUT OUR WORK ON T91

[02:00:27] UPLANDS LIGHT INDUSTRIAL DEVELOPMENT, THE MARITIME
[02:00:30] INNOVATION CENTER. BUT KERI IS ALSO WELL INTO A PORT REAL
[02:00:35] ESTATE STRATEGIC PLAN UPDATE. YOU HAVE A SPECIAL STUDY
[02:00:38] SESSION HERE IN TWO WEEKS WHERE WE WILL LOOK AT SOME OF THE
[02:00:42] STRENGTHS AND WEAKNESSES AND OPPORTUNITIES AROUND KEY
[02:00:44] PROPERTIES LIKE FISHERMAN'S TERMINAL OR T-91. SO WE THINK
[02:00:50] THAT'S IMPORTANT WORK AND THAT WILL REALLY LEAD TO A CLARITY
[02:00:54] OF PRIORITIES AND IMPLEMENTATION STEPS IN 2021. AND THEN
[02:00:59] FINALLY, YEAH, I REALLY HAND IT TO NICK MILOS. WE HAVE BEEN
[02:01:04] HEAVILY IMPACTED AT PIER 69 FROM INITIALLY JUST REACHING
[02:01:08] OUT AND MAKING SURE WE WERE SAFE AND HEALTHY TO THEN HAVING
[02:01:12] EVERYBODY PRETTY MUCH LEAVE THE FACILITY DURING THE STAY AT
[02:01:15] HOME ORDER. AND THEN NOW SLOWLY REOPENING. AND THAT HAS TAKEN A
[02:01:19] TREMENDOUS AMOUNT OF WORK ON THE PART OF HIS TEAM AND I JUST
[02:01:24] THINK WE ARE WELL POSITIONED RIGHT NOW. FOR THAT GRADUAL
[02:01:28] REOPENING IN A REALLY HEALTHY AND SAFE MANNER. SO NEXT SLIDE,
[02:01:32] PLEASE.
[02:01:35] AND THEN FINALLY,
[02:01:39] I AM VERY PLEASED THAT WE ARE IN THE MIDDLE OF A LOT OF
[02:01:43] PARTNERSHIPS WITH THE COMMUNITY BOTH IN THE NAME OF ECONOMIC
[02:01:47] DEVELOPMENT AND INNOVATION. AND ONE OF THE THINGS THAT I THINK
[02:01:51] WE DID PARTICULARLY WELL IS PIVOT OUR CITY GRANT PROGRAM
[02:01:54] AND ASK OUR CITIES TO REALLY GO OUT OF THINGS.
[02:02:00] RECRUITING AND THINGS THAT DON'T MAKE SENSE IN A COVID
[02:02:02] ENVIRONMENT AND REALLY FOCUS ON THE WELFARE OF SMALL BUSINESSES
[02:02:06] THEIR KEY INDUSTRIES AND THEIR OWN COMMUNITIES. AND JOE MEYER
[02:02:10] ON MY TEAM HAS DONE A VERY GOOD JOB OF GETTING THEM TO REFOCUS.
[02:02:14] WE'VE ALSO BEEN PART OF THE GREATER SEATTLE PARTNERS
[02:02:17] REGIONAL ECONOMIC RECOVERY PLAN. I MADE AN EARLY
[02:02:20] INVESTMENT IN THAT PROGRAM TO HELP SUPPORT THAT PARTICULAR
[02:02:22] EFFORT. NEXT YEAR. WE SEE THE DUWAMISH COMMUNITY EQUITY
[02:02:26] PARTNERS INITIATIVE REALLY STARTING TO GAIN STRIDE
[02:02:30] STARTING TO GET INTO BLACK AND WHITE IN TERMS OF SOME ECONOMIC
[02:02:34] DEVELOPMENT PARTNERSHIPS WE CAN SUPPORT. AND THEN LAST BUT
[02:02:38] CERTAINLY NOT LEAST SO PLEASED WITH THE MARITIME INNOVATION
[02:02:42] INITIATIVES WE'VE LAUNCHED. PROUD OF THE FIRST ACCELERATOR
[02:02:46] COHORT. WE JUST ANNOUNCED THE SECOND ONE THAT WILL START NEXT
[02:02:50] YEAR. I THINK WE REALLY HIT AN IMPORTANT VALUE ADD HERE.
[02:02:57] ADVANCING INNOVATION WITHIN AN INDUSTRY THAT HAS A LOT OF
[02:03:00] POTENTIAL BUT ALSO A LOT OF NEED IN THAT AREA AND SO
[02:03:05] AS KELLY MENTIONED, YOU KNOW, WE TOOK THIS EXERCISE
[02:03:10] SERIOUSLY. WE REDUCED EXPENSES
[02:03:14] BUT WE TRIED TO KEEP A CORE OF FUNDING TO KEEP OUR PRIORITY
[02:03:18] PORT SERVICES INTACT, BUT ALSO TO KEEP OUR PARTNERSHIPS
[02:03:22] EXTERNALLY THAT ARE SO IMPORTANT AND LARGELY INTACT AS
[02:03:26] WELL.
[02:03:28] DAVE. THANK YOU. LET'S PAUSE HERE AND TAKE ROLL CALL ON
[02:03:31] COMMISSIONER QUESTIONS AND COMMENTS. THANK YOU.
[02:03:34] BEGINNING WITH COMMISSIONER FELLEMAN.
[02:03:43] THANK YOU VERY MUCH.
[02:03:46] I
[02:03:48] AM NOT GOING TO PROBABLY BE ABLE TO STAY ON MUCH LONGER.
[02:03:50] BUT ONE OF THE THINGS THAT I JUST WANTED TO NOTE IN TERMS OF
[02:03:55] THE THE METRIC FOR TOURISM.
[02:04:00] KPI MORE OR LESS. REALLY WAS EMPLOYMENT AND I'M SURE OTHER
[02:04:08] THE THINGS THAT WE GO ALL THE WAY BACK TO
[02:04:11] A PAGE THAT IS 30.
[02:04:15] AND
[02:04:17] YOU KNOW, I STARTED THIS CONVERSATION WITH OUR
[02:04:20] ATTORNEYS ABOUT, YOU KNOW, THE NEXUS BETWEEN
[02:04:24] ECONOMIC DEVELOPMENT AND TOURISM. AND THE YOU KNOW TO ME
[02:04:28] THEY ARE TOURISM IS THIS ONE ASPECT OF ECONOMIC DEVELOPMENT.
[02:04:31] AND AND IT HAS MANY DIFFERENT SPIN-OFF RAMIFICATIONS TO

[02:04:36] THE REGIONAL ECONOMY. AND SO
[02:04:41] WHILE YES ENPLANEMENTS ARE ONE OF THE INDICATORS OF
[02:04:47] THIS INITIATIVE, I WOULD I WOULD HOPE WE WOULD SHOW
[02:04:53] YOU KNOW OTHER ASPECTS OF TOURISM AS BEING A COMPONENT OF
[02:04:57] THE ECONOMIC DEVELOPMENT COMPONENT OF OUR GATEWAY.
[02:05:05] YES, FRED. WE WILL WORK TO GO BEYOND THAT. AND I THINK AS
[02:05:08] WE FINALIZE THE CONTRACT WITH WASHINGTON TOURISM ALLIANCE
[02:05:12] WE'LL START BEING ABLE TO LOOK AT OUTCOMES AND THEN PUT THOSE
[02:05:15] TO SOME METRICS.
[02:05:19] I APPRECIATE THAT. AND THE
[02:05:21] SORRY ABOUT THE BACKGROUND NOISE.
[02:05:25] THE TOURISM PROMOTION COMPONENT, WHICH IS A LOT OF
[02:05:28] WHAT THIS PARTICULAR GRANT IS, BUT A LOT OF WHAT I THINK THE
[02:05:31] TOURISM BUDGET ENTAILS IT WOULD BE GREAT TO GET A LITTLE BIT
[02:05:35] MORE DETAIL. I KNOW WE DO OVERSEAS WORK AND THINGS LIKE
[02:05:38] THAT. IT WOULD BE GREAT TO HAVE A LITTLE BIT OF A DEPTH OF DIVE
[02:05:42] INTO HOW WE PROMOTE TOURISM IN THE STATE AND THE REGION.
[02:05:48] I KNOW OUR PARTNERSHIPS ARE CRITICAL TO THAT END WITH VISIT
[02:05:51] SEATTLE AND THE WTA AND JUST WOULD ENJOY A LITTLE BIT OF A
[02:05:57] DEEPER DIVE ON THAT. JUST ONE OTHER THING IS THAT I MEANT TO
[02:06:00] RAISE IN THE AVIATION BRIEFING BUT ALSO WITH REGARDS TO THE
[02:06:05] WIMBE UTILIZATION.
[02:06:08] THAT IT WAS A REALLY SURPRISINGLY HIGH PERCENTAGE OF
[02:06:12] NATIVE AMERICAN PARTICIPATION IN THE
[02:06:17] AIRFIELD. IN
[02:06:22] THE AIRPORT.
[02:06:24] SO.
[02:06:26] I DIDN'T KNOW WHETHER WE HAD ANY
[02:06:28] TRIBAL PARTICIPATION IN OUR MEETING OUR WIMBE
[02:06:32] GOALS AT THE SEAPORT.
[02:06:37] I KNOW WE'RE TRACKING IT. I'M GOING TO HAVE TO TAKE AN IOU ON
[02:06:40] THAT QUESTION AND LOOK INTO IT A LITTLE MORE FOR YOU,
[02:06:42] COMMISSIONER FELLEMAN.
[02:06:44] THANK YOU, AND I JUST LOOK FORWARD TO ALSO HEARING FROM I
[02:06:47] FORGOT TO ASK THEM THE AVIATION DIVISION. WAS THAT JUST LIKE ONE
[02:06:51] BIG CONTRACT OR. YOU KNOW BECAUSE IT'S VERY ENCOURAGING.
[02:06:54] I NORMALLY WE SEE TRIBAL PARTICIPATION AS BEING A VERY
[02:06:57] SMALL NUMBER AND IT WAS ONE OF THE LARGER 8% ALMOST I THINK OF
[02:07:01] THE OVERALL CONTRACTING. SO ANYWAYS, THANK YOU VERY MUCH
[02:07:04] FOR THE WORK YOU DO. GREAT FAN OF THAT EFFORT AND LOOK
[02:07:07] FORWARD TO HEARING ABOUT THE REAL ESTATE SIDE MORE. THANKS.
[02:07:11] THANK YOU FOR YOUR COMMENTS COMMISSIONER FELLEMAN. COMMISSIONER CHO?
[02:07:17] I DON'T HAVE ANY QUESTIONS AT THE MOMENT. THANK YOU VERY MUCH
[02:07:19] FOR THE GREAT PRESENTATION. WAS VERY INFORMATIVE.
[02:07:23] COMMISSIONER CALKINS.
[02:07:26] HI-YAH, IT'S SO A QUESTION FOR DAVE AND YOUR TEAM.
[02:07:32] OR I GUESS KIND OF A COMMENT. YOU KNOW, I'VE HAD THE
[02:07:34] OPPORTUNITY TO PARTICIPATE IN A REAL ESTATE
[02:07:38] STRATEGIC PLAN ADVISORY GROUP. I THINK IT'S CALLED. YEAH
[02:07:47] THERE WAS A NOTION THERE THAT I THINK KIRA INTRODUCED OF
[02:07:53] ESSENTIALLY THREE BUCKETS OF REAL ESTATE. THE
[02:07:56] MISSION FOCUSED PROPERTIES, THE PROPERTIES THAT ARE CASH
[02:08:01] POSITIVE FOR THE ORGANIZATION, AND THEN THERE'S A THIRD BUCKET
[02:08:06] THAT SORT OF REPRESENTS THE AREAS THE PROPERTIES THAT
[02:08:10] DON'T PROVIDE EITHER A MISSION BASIS OR THAT ARE CASH FLOW
[02:08:16] POSITIVE AND I'M WONDERING HOW ARE WE INCORPORATING A
[02:08:19] CONVERSATION ABOUT THE UTILITY OF THOSE INTO THE 2021 BUDGET
[02:08:26] AND WHETHER WE OUGHT TO BE CONSIDERING SOMETHING LIKE
[02:08:29] SURPLUSING THEM OR FINDING ALTERNATE USES FOR THEM OR SOME
[02:08:35] OTHER AVENUE OF INCREASING THEIR UTILITY FOR US AND FOR
[02:08:38] THE PUBLIC.
[02:08:41] A GREAT QUESTION, RYAN.
[02:08:45] AND I PROMISE YOU WE'RE GOING TO DIVE INTO THAT IN TWO

[02:08:48] WEEKS WHEN WE HAVE A STUDY SESSION ON THE REAL ESTATE
[02:08:51] STRATEGIC PLAN. BECAUSE WE WILL REVIEW PROPERTIES THAT WE
[02:08:54] AREN'T QUITE SURE FIT OUR MISSION ANYMORE AND IT'S NOT
[02:08:57] LIKE THIS IS A NEW CONVERSATION. IT'S JUST THE WE
[02:09:00] WANT TO GO BACK AND HAVE IT AGAIN. TIMES CHANGE
[02:09:04] COMMISSIONERS CHANGE. STAFF CHANGES. MARKETS CHANGE. AND SO
[02:09:09] YES, WE ARE LOOKING AT THAT BUT REALLY HOW IT IMPACTS OUR
[02:09:12] BUDGET I WOULD IMAGINE IT WILL SOME TIME TO LOOK AT THAT, YOU
[02:09:19] KNOW, AND IF WE DECIDE TO SURPLUS AN ASSET THAT WILL TAKE
[02:09:23] FURTHER TIME. SO I'M SENSING THE IMPACTS ON OUR BUDGET IN
[02:09:27] TERMS OF ANY LOSS OF OPERATING REVENUE, ANY GAIN IN PROCEEDS
[02:09:31] FROM A SALE WILL PROBABLY LIKELY BE IN 2022, BUT WE WILL
[02:09:37] BE TALKING IN GREAT DETAIL ABOUT THIS ON THE 27TH,
[02:09:41] INCLUDING SOME SPECIFIC PROPERTIES WHERE WE ARE
[02:09:45] LITERALLY WE MAKING THAT RECOMMENDATION TO EXPLORE.
[02:09:50] WHAT SHOULD WE DO? SHOULD WE PUT THESE ON THE BLOCK? SHOULD
[02:09:52] WE DIVEST OURSELF OR SURPLUS THESE PROPERTIES?
[02:09:57] THANKS, DAVE.
[02:10:00] THANK YOU COMMISSIONER CALKINS. MOVE ONTO COMMISSIONER BOWMAN
[02:10:02] FOR QUESTIONS OR COMMENTS. GREAT. THANK YOU. I'VE GOT A
[02:10:05] COUPLE. SO DAVE ON ON SLIDE 33 WE HAVE A REDUCTION IN
[02:10:11] LEASING REVENUE OF A HUNDRED SIXTEEN THOUSAND. I'M JUST
[02:10:15] CURIOUS AS TO IS THAT FROM THE
[02:10:17] WORLD TRADE CENTER AND
[02:10:19] FISHERMAN'S TERMINAL? HOW SOLID YOU FEEL ABOUT
[02:10:22] THAT NUMBER? I CAN TAKE AN IOU ON THAT, BUT I GUESS I'VE HEARD
[02:10:28] ABOUT TENANTS PLANNING TO MOVE OUT. SO I THOUGHT IT MIGHT BE A
[02:10:33] LITTLE BIT HIGHER THAN THAT.
[02:10:37] COMMISSIONER BOWMAN. I'M GOING TO ANSWER IN PART, BUT
[02:10:39] I'M ALSO NOT GONNA JUST LEAVE IT OUT OF ORAL. I'M GOING TO GO
[02:10:43] BACK AND GET MELINDA TO PREPARE A DEEPER RESPONSE. EDD ACTUALLY
[02:10:48] DOES NOT REALLY RECEIVE ANY REVENUE FROM FISHERMAN'S
[02:10:51] TERMINAL SO THAT REVENUE WOULD PRIMARILY BE COMING FROM
[02:10:54] CENTRAL WATERFRONT PROPERTIES AND MAYBE A FEW OTHER
[02:10:58] PROPERTIES SPRINKLED AROUND DOWN. INTO THE DUWAMISH AND AT
[02:11:01] T91. AND SO
[02:11:04] I I SAW OUR METRICS FOR OUR OCCUPANCY AND IN PREVIOUS YEARS
[02:11:10] WE HAVE SUGGESTED IT'S ABOUT 94 95 PERCENT AND MELINDA
[02:11:15] MILLER IS IS CONFIDENT THAT WE ARE GOING TO HOLD THAT
[02:11:18] OCCUPANCY.
[02:11:20] SO THAT'S MY INITIAL RESPONSE IS THAT DESPITE THE DISRUPTION
[02:11:26] AND THE LOSS OF A COUPLE TENANTS MANY OTHERS ARE STILL
[02:11:28] HOLDING THE FORT. BUT I APPRECIATE YOUR QUESTION AND WE
[02:11:33] WILL DIG IN FURTHER AND GIVE YOU A FULL RESPONSE ON THAT
[02:11:37] QUESTION. THAT'D BE GREAT. THANKS. YEAH, I GUESS I'M MOST
[02:11:40] INTERESTED IN THE WORLD TRADE CENTER AND OBVIOUSLY WITH ALL
[02:11:44] OF THE IMPACTS TO COMMERCIAL OFFICE SPACE DOWNTOWN AND
[02:11:48] PEOPLE WORKING FROM HOME. I WOULD IMAGINE IT MIGHT BE
[02:11:50] SLIGHTLY IMPACTED. THE NEXT QUESTION I HAD WAS ON THE
[02:11:53] CRUISE AND STAY PROGRAM AND IN TERMS OF THE BUDGET NUMBER, IS
[02:11:58] IT THE SAME AS THE PREVIOUS YEARS OR IS IT REFLECTING THE
[02:12:04] REDUCTION THAT WE'RE SEEING WE'RE ANTICIPATING IN CRUISE
[02:12:07] WHICH IS A REDUCTION OF 75%?
[02:12:11] I'M COULD WE GO BACK A COUPLE SLIDES AND A LITTLE HANDICAPPED
[02:12:15] HERE. I'VE ALSO GOT RON PECK ON THE LINE AND I'D
[02:12:19] ACTUALLY LIKE TO DEFER TO HIM BECAUSE THE CRUISE AND STAY
[02:12:23] ACTUALLY ISN'T ONE LINE ITEM IN THE BUDGET. IT'S BETWEEN
[02:12:26] OUTSIDE SERVICES, PROMO EXPENSES AND OTHER THINGS.
[02:12:31] RON COULD YOU HELP ME RESPOND TO COMMISSIONER BOWMAN'S
[02:12:34] QUESTION?
[02:12:36] YES AND DAVE WHICH SLIDE DO YOU WANT TO BE ON RIGHT NOW? THIS
[02:12:39] IS IT. THIS IS PERFECT. AND RON IT'S A QUESTION ABOUT YOU KNOW,
[02:12:42] WHAT ARE WE DOING? AND WHAT'S THE STATUS OF THE BUDGETS FOR

[02:12:45] CRUISE AND STAY.
[02:12:47] COMMISSIONER WE DID MAKE REDUCTIONS OVERALL IN OUR
[02:12:50] EFFORTS FOR MARKETING INTERNATIONALLY AND
[02:12:53] DOMESTICALLY. OUR BUDGET MINUS THE 1.5 MILLION TOURISM RECOVERY
[02:12:58] DROP BY ABOUT TWO HUNDRED AND TWENTY SIX THOUSAND DOLLARS. SO
[02:13:01] WE'RE MAKING EFFORTS TO MAKE SURE THAT WE'RE LEVERAGING WHAT
[02:13:03] LIMITED RESOURCES WE HAVE AND I CAN I JUST FEEL INFORMATION BUT
[02:13:08] WE'VE ESSENTIALLY REDUCED OUR OUR TOURISM MARKETING BUDGET BY
[02:13:11] ABOUT A QUARTER, \$250,000.
[02:13:14] OKAY, MAYBE WHEN YOU HAVE CHANCE TO PROVIDE ADDITIONAL
[02:13:16] DETAILS, I UNDERSTAND THAT IT'S PROBABLY SPRINKLED IN A
[02:13:19] SEVERAL DIFFERENT AREAS. BUT I'M JUST AGAIN BEING
[02:13:22] COGNIZANT OF THE FACT THAT IF WE'RE ANTICIPATING ONLY 25%
[02:13:27] RETURN TO CRUISING NEXT YEAR THAT I WOULD ANTICIPATE WE
[02:13:31] WOULD HAVE A SOMEWHAT SIMILAR CRUISE AND STAY BUDGET. NOT
[02:13:35] THE SAME ONE THAT WE'VE HAD IN PREVIOUS YEARS UNTIL THAT
[02:13:38] BUSINESS STARTS TO REBUILD.
[02:13:40] AND THEN I HAD ANOTHER QUESTION. APOLOGIES. YOU
[02:13:44] COVERED SO MUCH DAVE. SO I'M SORRY. I'M TRYING. IT'S OKAY.
[02:13:48] IT'S ON PAGE 41.
[02:13:51] AND IF YOU COULD JUST. I THINK THERE'S A TYPING ERROR HERE
[02:13:55] UNDER GENERAL EXPENSES.
[02:13:58] SO THE 2020 BUDGET WAS 500,000
[02:14:02] 2021 IS A HUNDRED FIFTY. SO THAT'S A REDUCTION OF 350. I'M
[02:14:06] CURIOUS AS TO WHAT THAT IS. OKAY. I HAD A CONTINGENCY
[02:14:12] ACCOUNT
[02:14:14] PUT IN MY BUDGET YEARS AGO AS I GOTTEN MORE EXPERIENCED IN
[02:14:21] JUST THE LOOK AND FEEL OF OUR REVENUES AND EXPENSES. I HAVE
[02:14:25] TAKEN PIECES OF THAT, I PUT IT OVER AND PUT A STANDING LINE
[02:14:28] ITEM IN FOR MARITIME BLUE. SO THAT REDUCTION ACTUALLY
[02:14:34] IT REFLECTS A HUNDRED AND FIFTY THOUSAND DOLLAR TRANSFER TO A
[02:14:38] MARITIME BLUE LINE ITEM WHICH YOU SEE REFLECTED BELOW AND
[02:14:42] THEN THE REST OF IT IS JUST REDUCTION OVERALL OF ANOTHER
[02:14:46] HUNDRED THOUSAND THAT I HAD TO TAKE IN ORDER TO JUST TIGHTEN
[02:14:50] THE BELT.
[02:14:53] I'M SORRY. I TOOK MORE THAN THAT. I TOOK TWO HUNDRED
[02:14:58] THOUSAND AS A REDUCTION. AND SOME OF THAT IS REFLECTED FROM
[02:15:01] A REDUCTION I TOOK I BELIEVE EARLIER THIS SPRING.
[02:15:06] OKAY, MAYBE YOU CAN JUST DO AN IOU ON THIS ONE. IT'S NOT
[02:15:10] ADDING UP. YOU SEE THE MARITIME BLUE IS IN THE OUTSIDE
[02:15:13] SERVICES. THAT'S WHY IT WENT UP. WE REDUCE THE EDD GRANTS BY
[02:15:18] \$50,000 AND ADDED MARITIME BLUE AND THE OUTSIDE SERVICES. THAT'S
[02:15:23] WHERE THE HUNDRED THOUSAND DOLLAR INCREASED COMES FROM.
[02:15:26] THAT'S FINE. I WAS ASKING ABOUT GENERAL EXPENSES. SO NUMBER
[02:15:30] ONE IT SAYS 500,000 FOR THE 2020 BUDGET.
[02:15:34] HUNDRED FIFTY THOUSAND FOR 2021.
[02:15:38] SO THAT'S NUMBER ONE. THAT'S 350. SO YEAH, BUT I'M. JUST IT
[02:15:42] WOULD BE HELPFUL TO HAVE MORE DETAIL ABOUT WHAT THESE
[02:15:45] DIFFERENT CATEGORIES ARE SO WE COULD JUST HAVE A LITTLE MORE
[02:15:49] TRANSPARENCY ABOUT WHAT EACH OF THESE ARE COMPRISED OF. THANK
[02:15:54] YOU. NO PROBLEMS. THANK YOU. COMMISSIONER STEINBREUCK FOR
[02:15:59] YOUR QUESTIONS OR COMMENTS. I WANT TO KNOW HOW MUCH MORE TIME
[02:16:02] YOU NEED DAVE TO COMPLETE THE THIS PRESENTATION. I NEED TWO
[02:16:07] MORE MINUTES. ABOUT ONE MINUTE. I'M DONE. BASICALLY.
[02:16:11] WHAT MORE DO WE HAVE ON THIS? JUST HAVE MY EXPLANATION. I'M
[02:16:16] REPROGRAMMING AN FTE, YOU KNOW REPROGRAMMED PARTIAL FT
[02:16:20] AND ASKING FOR NOT
[02:16:22] MUCH MORE SO I CAN HIRE A STAFF PERSON TO SUPPORT INNOVATION
[02:16:25] EFFORTS. OKAY. ALRIGHT, THAT'S THE NEXT SLIDE, PLEASE.
[02:16:30] SO WE'VE BEEN PRETTY FLAT ON FTE FOR THE LAST COUPLE OF
[02:16:33] YEARS AND WE WE HAVE ENOUGH CAPACITY IN REAL ESTATE. I NEED
[02:16:39] MORE BACK BEHIND ME IN TERMS OF SUPPORTING OUR GROWING
[02:16:43] INITIATIVES IN INNOVATION AND ALSO SOME OF OUR RECOVERY

[02:16:47] INITIATIVES. AND THAT'S I THINK NEXT SLIDE. I THINK WE'RE.
[02:16:56] COMMISSIONER THAT'S THE END OF THE OPERATIONS BRIEF, BUT WE DO
[02:17:00] HAVE MORE TO TALK ABOUT WITH THE CAPITAL. I THOUGHT SO. WE'RE
[02:17:06] UNDER SOME TIME CONSTRAINTS HERE WITH TWO MORE ITEMS ON THE
[02:17:10] AGENDA AND A EXECUTIVE SESSION THAT WAS SCHEDULED FOR 3:45. I
[02:17:17] DON'T THINK WE'RE GOING TO MAKE THAT. SO JUST WANTED TO CALL
[02:17:22] THAT TO YOUR ATTENTION. LET'S CONTINUE. COMMISSIONER,
[02:17:27] WE'LL KEEP MOVING ON HERE.
[02:17:30] I'VE JUST GOT A COUPLE SLIDES HERE.
[02:17:32] SLIDE, PLEASE. SLIDE 45 WHICH WE'LL TALK ABOUT AHEAD ON THE SCHEDULE.
[02:17:41] THE CAPITAL PLANNING PROCESS CHANGES, WE'LL LOOK AT BUDGET
[02:17:44] FOR 2021 PRIORITIES AND TALK ABOUT THOSE PROJECTS
[02:17:48] THEMSELVES, AND WE'LL TALK ABOUT OUR FINANCIAL CAPACITY
[02:17:51] AND THE REVISED CAPACITY TO DO THAT AND THEN NEXT STEPS.
[02:17:55] SLIDE, PLEASE.
[02:17:58] JUST SHOWS WHERE WE ARE IN THE BUDGET TIMELINE.
[02:18:00] SLIDE. I'M GOING TO MOVE THROUGH THESE AND GET TO THE
[02:18:03] MEAT OF THE THE PRESENTATION. THESE ARE THE CAPITAL PLANNING
[02:18:06] GUIDELINES THAT YOU'VE SEEN BEFORE. NEXT SLIDE, PLEASE.
[02:18:12] NOW ON SLIDE 48 WHICH SHOWS WHEN WE LOOK AT OUR
[02:18:15] CAPITAL IMPROVEMENT PLAN PRIORITIES WE'RE LOOKING
[02:18:18] AT ASSET STEWARDSHIP, FINANCIAL SUSTAINABILITY, AND COMMUNITY
[02:18:22] ENVIRONMENT. AND THOSE ARE THE CRITERIA THAT WE'RE MEASURING
[02:18:26] AS WE PRIORITIZE AND RACK AND STACK OUR PRIORITIES WITHIN THE
[02:18:30] CIP. NEXT SLIDE, PLEASE. I'M GOING TO TURN OVER TO DAN
[02:18:35] THOMAS TO TALK ABOUT OUR CABLE CAPACITY AND SOME
[02:18:39] ASSUMPTIONS FORWARD.
[02:18:42] THANK YOU STEVE.
[02:18:44] SO JUST TO KIND OF HIGHLIGHT SOME OF THE KEY ASSUMPTIONS
[02:18:47] THAT ARE INFORMING OUR FIVE-YEAR FUNDING CAPACITY FOR
[02:18:50] THE CIP. I'LL BE FAIRLY BRIEF. YOU'VE HEARD MUCH OF THIS BUT
[02:18:54] AS YOU KNOW, AS WE'VE TALKED ABOUT ALL DAY, WE'RE TAKING A
[02:18:57] VERY CONSERVATIVE APPROACH TO OUR PLANS. AS OUR MANTRA HAS
[02:19:02] BECOME ITS THE RISK OF OVER OPTIMISM
[02:19:06] IS GREATER THAN THE RISK OF PESSIMISM. SO WE WANT TO BE
[02:19:09] VERY CAUTIOUS. ONE OF THE KEY ASSUMPTIONS ON THE
[02:19:13] LEVY AND I'LL TALK A LITTLE BIT MORE ABOUT THIS IS THAT WE
[02:19:16] ARE RECOMMENDING CONTINUING THE CURRENT PLAN OF 3% INCREASE
[02:19:20] NEXT YEAR. AS YOU KNOW, WE STARTED THAT IN 2019 AND THEN
[02:19:25] THAT WOULD CONTINUE ON THROUGH 2023 TO FUND THE PROGRAM. YOU'VE
[02:19:29] HEARD MUCH OF THE ASSUMPTIONS ABOUT REVENUES. AGAIN CRUISE
[02:19:34] ACTIVITY EXPECTED TO BE ABOUT 25% OF WHAT WE ORIGINALLY HAD
[02:19:40] FORECAST. AND THEN RIGHT NOW WE'RE ONLY FORECASTING A
[02:19:44] PARTIAL RECOVERY IN 2022. SO NOT QUITE BACK UP TO FULL
[02:19:47] CAPACITY, BUT ABOUT 75%. WE'RE HOPING WE DO BETTER BUT AGAIN
[02:19:52] TO BE CONSERVATIVE WE'RE FORECASTING THAT LEVEL. AND THEN
[02:19:55] YOU HEARD THE ASSUMPTIONS ABOUT OPERATING EXPENSES, WHICH ARE
[02:19:58] DOWN. WE DO EXPECT THEM TO RISE MODERATELY OVER THE NEXT FEW
[02:20:02] YEARS. YOU HEARD THE ASSUMPTIONS ABOUT CONFERENCE
[02:20:05] CENTERS REVENUES AND PARKING.
[02:20:08] FORTUNATELY BECAUSE OF THE CARES GRANT NO LONGER HAVE ANY
[02:20:12] CONCERNS ABOUT HAVING TO PROVIDE ANY SUPPORT FOR THE
[02:20:14] AIRPORT FROM THE TAX LEVY. THEY SEEM TO BE DOING BETTER NOW
[02:20:19] WITH THAT CASH INFUSION. AND THEN WE'RE ALSO OBVIOUSLY
[02:20:22] INCORPORATING THE NORTHWEST SEA PORT ALLIANCE CIP OF 344
[02:20:27] MILLION OF WHICH OUR SHARE WOULD BE HALF OF THAT A HUNDRED
[02:20:30] AND SEVENTY TWO MILLION DOLLARS. I WOULD NOTE THAT THAT
[02:20:32] IS STILL A LITTLE BIT IN FLUX AS THE NORTHWEST SEAPORT
[02:20:36] ALLIANCE REFINES THEIR BUDGET BOTH OPERATING AND CAPITAL. SO
[02:20:40] WE WILL CONTINUE TO REFINE OUR NUMBERS AS WE GET BETTER
[02:20:43] INFORMATION. NEXT SLIDE TO SLIDE 50.
[02:20:50] SO JUST LOOKING AT THE JOURNEY THROUGHOUT THE COURSE OF THE
[02:20:53] YEAR. EARLIER IN THE YEAR BACK IN JUNE WE HAD A RETREAT WHERE

[02:20:56] WE STARTED OUTLINING A NUMBER OF FINANCIAL SCENARIOS OF
[02:21:01] VARYING SEVERITY GIVEN THE SIGNIFICANT RISKS WE WERE
[02:21:03] FACING. AT THAT TIME OF THE MARITIME AND EDD CAPITAL
[02:21:09] IMPROVEMENT PLAN STOOD AT ABOUT FIVE HUNDRED AND THIRTY-ONE
[02:21:12] MILLION DOLLARS. THAT WAS WHAT HAD BEEN BUDGETED BACK IN THE
[02:21:15] FALL, BUT SINCE THEN WE'VE AND CONTINUING TO REFINE OUR
[02:21:19] NUMBERS. BACK IN AUGUST WE PROVIDED AN UPDATE WHERE OUR
[02:21:23] FUNDING CAPACITY HAD DECREASED TO ABOUT 387 MILLION DOLLARS
[02:21:28] AND THEN BASED ON CONTINUED ANALYSIS AND
[02:21:31] REFINEMENT OF OUR NUMBERS WE'RE NOW SHOWING FUNDING
[02:21:34] CAPACITY FOR MARITIME AND EDD CIP OF ABOUT THREE HUNDRED
[02:21:38] AND TWELVE MILLION DOLLARS. AND THE REASONS REALLY FOR THAT
[02:21:40] DECREASE IS THE REDUCTIONS IN REVENUES AND THAT IS
[02:21:46] AFFECTED US IN TWO WAYS. ONE IS WE'VE CONTINUED TO BURN DOWN
[02:21:49] OUR SURPLUS CASH RESERVES AND EXPECT THAT WE WILL CONTINUE TO
[02:21:53] DO SO BECAUSE OF THE REDUCTIONS IN REVENUES. AND IT ALSO HAS A
[02:21:57] SECONDARY IMPACT ON OUR REVENUE BOND CAPACITY BECAUSE WITH THE
[02:22:01] REDUCTION IN REVENUES, WE ARE FAR BELOW OUR THRESHOLDS OR
[02:22:05] DEBT SERVICE COVERAGE MARGINS. SO THAT REDUCES OUR REVENUE
[02:22:09] BOND FUNDING CAPACITY BECAUSE OF OUR LESSER ABILITY TO
[02:22:13] LEVERAGE THAT MONEY. AND AGAIN, WE'VE INCORPORATED THE
[02:22:17] NORTHWEST SEA PORT ALLIANCE
[02:22:19] CIP. NEXT SLIDE. I THINK THAT'LL BE STEPHANIE AND DAVE.
[02:22:29] THANK YOU, DAN AND STEVE. THIS SLIDE IS A SPREADSHEET OF
[02:22:34] THE MARITIME AND ECONOMIC
[02:22:37] DEVELOPMENT DIVISION PROJECTS. SO YOU COULD SEE IT'S A TOTAL
[02:22:41] OF
[02:22:44] ABOUT THREE HUNDRED AND TWELVE MILLION DOLLARS OVER THE
[02:22:47] FIVE-YEAR PERIOD. THE PROJECTS SHOWN IN BLUE ARE PROJECTS
[02:22:52] THAT WE ORIGINALLY REVISED
[02:22:56] EARLIER IN THE PROCESS AS DAN SAID THE FIRST KIND OF BITE OF
[02:23:01] THE APPLE AND THE PROJECTS SHOWN IN GREEN WERE THE ADJUSTMENTS
[02:23:05] WE MADE MORE RECENTLY WITH A NEW CAPACITY. THERE'S A LITTLE
[02:23:10] AND THESE ARE PROJECTS THAT ARE EXTREMELY COOL PROJECTS THAT
[02:23:15] REALLY WILL DO A LOT FOR OUR ECONOMY AND OUR PORT. SO THESE
[02:23:20] HAVE BEEN SOME VERY DIFFICULT DECISIONS FOR US.
[02:23:23] COUPLE HIGHLIGHTS. WE ARE PROPOSING THAT THE NORTH PIER
[02:23:26] AT T46 SINCE THE LAST TIME WE SAW YOU THAT WE
[02:23:32] WOULD POSTPONE THAT FOR TWO YEARS DUE THE TO THE CAPITAL
[02:23:36] CAPACITY CONSTRAINTS. AS YOU KNOW, WE HAD ALREADY POSTPONED
[02:23:41] THE POSSIBILITY OF A PROPOSED NEW CRUISE TERMINAL.
[02:23:46] AND LET'S SEE. I WILL LET DAVE SPEAK TO ANY OF HIS PROJECTS ON
[02:23:53] THIS. WELL, I THINK ON THE UPSIDE WE WERE ABLE TO CONTINUE
[02:23:58] MOVING T-91 UP ONES FORWARD
[02:24:02] AND THE MARITIME INNOVATION CENTER, BUT WE HAD TO MAKE
[02:24:07] TOUGH DECISIONS REGARDING THE ED STRATEGIC OPPORTUNITY FUND,
[02:24:12] THE FISHERMAN'S TERMINAL GATEWAY BUILDING, AND ANY FUTURE
[02:24:15] WORK ON T91 UPLANDS, AND I JUST ECHO WHAT STEPHANIE SAYS.
[02:24:19] REDUCING OUR CAPITAL CAPACITY FROM 500-PLUS TO 300 PLUS.
[02:24:24] THERE WERE NO EASY DECISIONS TO REALLY MAKE HERE.
[02:24:28] COMMISSIONER BOWMAN?
[02:24:33] IF IT'S ALL RIGHT TO ASK A QUESTION NOW, I'D APPRECIATE
[02:24:36] IT. THANK YOU. YEAH, JUST A COUPLE OF THINGS SO
[02:24:40] HELP ME UNDERSTAND. SO WE'RE PUSHING. WE STARTED WITH THE
[02:24:45] FIVE YEAR STRATEGIC CIP TWO YEARS AGO. AND SO IN THAT
[02:24:51] STRATEGIC PLAN WE HAD ROUGHLY A HUNDRED MILLION DOLLARS FOR A
[02:24:56] NEW CRUISE TERMINAL, THE GATEWAY PROJECT WAS IN THERE. NOW THESE
[02:25:00] THINGS ARE BEING PUSHED OUT TO 26 AND BEYOND.
[02:25:06] SO HELP ME UNDERSTAND AS WE'RE MOVING WITH STEVE YOUR
[02:25:10] RECOMMENDATION TO CONTINUE WITH THE THREE PERCENT LEVY
[02:25:14] INCREASE, WOULD YOU EXPECT THAT GIVEN THAT THESE MAJOR PROJECTS
[02:25:18] WOULD BE PUSHED OUT PAST THIS FIVE-YEAR CIP THAT WE WOULD YOU
[02:25:23] BE ANTICIPATING CONTINUED LEVY INCREASES PAST 2025?

[02:25:27] BECAUSE I DON'T SEE HOW WE FUND THESE PROJECTS.
[02:25:34] YOU'RE ON MUTE STEVE.
[02:25:37] AND YOU CAN GET BACK TO ME LATER. I'M JUST YOU KNOW;
[02:25:39] WE ARE ANALYZING THAT COMMISSIONER.
[02:25:42] THAT IS ONE OF THE THINGS WE GOT TO BE LOOKING AT BEYOND
[02:25:45] OUR FIVE-YEAR PLAN IN ORDER TO CONTINUE THOSE PROCESSES.
[02:25:49] AS YOU KNOW, WE WERE DOING VERY WELL EXCEPT FOR RUNNING INTO
[02:25:53] THIS. WE ARE VERY WE DOING VERY WELL ON OUR PROGRAM UNTIL
[02:25:58] 2020 TILL THE COVID HIT US.
[02:26:02] THE PANDEMIC IS HIT US ON THIS. SO WE HAVE TO LOOK BEYOND THIS
[02:26:06] BUT THE THINGS ARE BEING PUSHED OUT TO THAT AND WE HAVE TO
[02:26:08] ANALYZE THAT FOR A TAX LEVY BEYOND THAT FIVE-YEAR PERIOD.
[02:26:11] BUT AS YOU REMEMBER YOU ARE CORRECT. WE HAD FORECASTED
[02:26:15] INCREASE FOR FIVE YEARS. AND THEN THAT WAS GOING TO MEET OUR
[02:26:19] SPENDING CAPACITY. AND DAN DO YOU WANT TO ADD TO THAT? YEAH
[02:26:23] IF I CAN JUMP IN HERE AND I ALSO BELIEVE ELIZABETH MORRISON
[02:26:26] IS ON THE LINE, BUT I THINK CURRENTLY BEYOND 2025 WE ARE
[02:26:31] NOT FORECASTING A NEED FOR CONTINUED LEVY INCREASE. I
[02:26:34] BELIEVE IT CAN FLATTEN AT THAT POINT. AND ONE OF THE REASONS
[02:26:37] IS ONCE THE CRUISE TERMINAL WOULD
[02:26:40] BE DEVELOPED WE WOULD GENERATE SIGNIFICANT ADDITIONAL REVENUES.
[02:26:44] BUT ELIZABETH, IF YOU'RE ONLINE, CAN YOU COMMENT ON
[02:26:47] THAT? YES, I'M HERE. WE WILL BE PRESENTING THE PLAN OF FINANCE
[02:26:52] IN TWO WEEKS. WE'RE WORKING ON THAT RIGHT NOW AND CURRENTLY
[02:26:58] WE'RE ANTICIPATING THAT WE WOULD CONTINUE WITH THAT SAME
[02:27:02] FIVE YEAR PLAN. SO ONCE WE GET TO 2024, WE WOULD NOT BE
[02:27:09] INCREASING THE TAX LEVY.
[02:27:12] BUT THE PLAN IS BASED ON A GREAT DEAL OF UNCERTAINTY. AS
[02:27:15] YOU KNOW, WE'VE BEEN WORKING WITH SCENARIOS THAT THAT HAVE A
[02:27:20] LOT OF RISK ASSOCIATED WITH THEM. BOTH UPSIDE AND DOWNSIDE.
[02:27:24] AND SO WHAT HAPPENS IN THAT SECOND FIVE-YEAR PERIOD WHERE
[02:27:28] WE HAVE MOVED A NUMBER OF PROJECTS WILL DEPEND A LOT ON
[02:27:33] HOW REVENUES PAN OUT AND TO WHAT EXTENT WE WANT TO MOVE
[02:27:37] FORWARD WITH THOSE PROJECTS. THAT'S REALLY HELPFUL. THANK
[02:27:41] YOU. AND IF I CAN JUST ANOTHER PART OF THIS QUESTION, YOU
[02:27:46] KNOW, I'M REALLY STRUGGLING. I VERY MUCH UNDERSTAND THE
[02:27:49] UNCERTAINTY THAT WERE FACING AND THAT'S WHY DAN
[02:27:53] YOUR POINT ABOUT WELL THINGS WOULD LOOK UP WITH THE NEW
[02:27:57] CRUISE TERMINAL DEVELOPED IN 2025. THE ORIGINAL ESTIMATE
[02:28:01] FOR THE CRUISE TERMINAL WAS OVER A HUNDRED MILLION
[02:28:03] DOLLARS. AND WE KNOW THAT IT WAS ACTUALLY GOING TO BE
[02:28:06] CONSIDERABLY MORE THAN THAT GIVEN SOME OF THE STRUCTURAL
[02:28:09] ISSUES THAT WE HAD NOT ANTICIPATED. SO I'M REALLY
[02:28:13] TRYING TO UNDERSTAND HOW THIS BUDGET AND AGAIN, WE SORT OF
[02:28:18] DROP OFF A CLIFF AT 2026 BUT WE'RE UNLIKELY TO BRING IN A
[02:28:23] CRUISE TERMINAL FOR 35 MILLION DOLLARS UNLESS IT HAS
[02:28:26] SUBSTANTIAL INVESTMENT BY A PRIVATE CRUISE COMPANY WHICH
[02:28:32] AGAIN THEY ARE REELING FROM 2020 AND MOVING FORWARD. SO I'M
[02:28:37] JUST TRYING TO PUT IN A LITTLE BIT OF
[02:28:40] JUST REALISM INTO SOME OF THESE NUMBERS. I MEAN IT'S EASY TO
[02:28:43] PUSH THINGS OUT AND I UNDERSTAND WHY WE MIGHT WANT TO
[02:28:45] DO THAT, BUT I JUST WANT TO BE CANDID ABOUT WHAT WE WOULD BE
[02:28:50] LOOKING AT IN TERMS OF REVENUES AND NOT JUST ASSUMING OKAY
[02:28:55] WE'RE GOING TO YOU KNOW, NOT INCREASE THE LEVY AFTER 2024
[02:28:58] BECAUSE WE SAID WE WOULDN'T. GIVEN THAT SO MANY PROJECTS ARE
[02:29:02] GOING TO BE PUSHED OUT SO SIGNIFICANTLY, SO I JUST WANTED
[02:29:07] TO CALL THAT OUT AND THEN THE SECOND THING WAS JUST ON THE
[02:29:09] RESERVES. I JUST WANT TO COMPLIMENT EVERYBODY ON STAFF
[02:29:13] FOR ALL OF THE WORK AND IN MOVING THE NUMBERS AROUND AND
[02:29:18] AND GETTING THE RESERVES DOWN TO A REASONABLE NUMBER. I WOULD
[02:29:22] COMMENT THOUGH THAT THAT NUMBER FOR RESERVES OF 27 MILLION IS
[02:29:28] JUST SLIGHTLY MORE THAN WHAT NOT HAVING A LEVY INCREASE IN
[02:29:32] 2021 WOULD BE. AND SO ESSENTIALLY IT WOULD GIVE ONE

[02:29:37] THE IMPRESSION THAT WE WOULD MIGHT BE COLLECTING A LEVY
[02:29:39] INCREASE AND PUTTING IT IN THE BANK FOR LATER. AND SO I JUST
[02:29:44] WANT TO BE COGNIZANT OF THAT IMPRESSION MOVING FORWARD. AND
[02:29:48] THEN THE THIRD THING IS THAT WE JUST HAVE SO MANY EXPENSES,
[02:29:53] REVENUE, GOING DOWN. WITH CRUISE WITH
[02:29:56] CONFERENCE WITH PARKING.
[02:29:59] IT SEEMS CHALLENGING TO UM TO JUSTIFY CONTINUING
[02:30:05] WITH THE SAME CAPITAL INVESTMENT PROGRAM UNLESS WE'RE
[02:30:08] SHOWING REAL DOLLARS BEING INVESTED BACK INTO THE
[02:30:12] COMMUNITY. AND WHAT WE'VE DONE IS REDUCE THE CAPITAL PROGRAM
[02:30:15] BECAUSE WE HAVE REDUCED REVENUES COMING IN AND YET
[02:30:18] WE'RE STILL CONTINUING WITH THE SAME PROPERTY TAX INCREASE.
[02:30:28] NOBODY NEEDS TO COMMENT. JUST THAT'S A LOT TO CONSIDER. IT'S
[02:30:31] JUST I SEE US AS FALLING OFF A CLIFF AND I WANT
[02:30:35] TO BE REALISTIC ABOUT WHAT WE'RE REALLY THINK WE'RE GOING
[02:30:37] TO FUND AND MOVE FORWARD WITH IN 2026 AND NOT JUST KEEP
[02:30:41] PUSHING IT OFF. TO MAKE THOSE DECISIONS.
[02:30:46] THANKS COMMISSIONER FOR THAT FEEDBACK.
[02:30:50] COULD I ASK A QUESTION REGARDING REAL ESTATE REVENUE?
[02:30:56] I'M SORRY, WHO'S SPEAKING? COMMISSIONER FELLEMAN.
[02:31:03] THE ONE OF THE THINGS I WAS LOOKING FOR WAS, YOU KNOW
[02:31:08] POTENTIAL, YOU KNOW, A LOT OF OUR CIP IS YOU KNOW
[02:31:11] LONG-TERM DEVELOPMENT BENEFITS. BUT WE HAVE SOME ASSETS THAT
[02:31:16] YOU'VE MENTIONED TO ME THAT WE COULD BE RENTING HERE IN THE
[02:31:20] NEAR FUTURE. YOU SPOKE TO ME ABOUT THE THE
[02:31:23] PROPERTIES ABOVE THE HIGHLINER AND PERHAPS THE MICK AND I
[02:31:28] DIDN'T KNOW WHETHER THESE PROPERTIES NEEDED ANY YOU KNOW
[02:31:32] UPGRADES IN ORDER TO GENERATE
[02:31:36] REVENUE IN THE NEAR TERM OR WHETHER YOU'RE JUST ABLE TO
[02:31:40] DEAL WITH THAT STUFF WITHIN YOUR EXISTING BUDGET?
[02:31:46] MOSTLY WITHIN OUR EXISTING BUDGET. IF IT'S TENANT MOVING
[02:31:49] INTO LIKE THE MAIN TERMINAL OR ANOTHER PLACE THAT ALLOWS
[02:31:53] US TO PROVIDE TENANT IMPROVEMENT ALLOWANCES AND
[02:31:55] THINGS LIKE THAT, BUT YOU'RE ALSO AWARE THAT WE NEED TO MAKE
[02:31:58] SYSTEMATIC IMPROVEMENTS SOMETIMES TO LIKE THE PARKING
[02:32:03] LOT, FISHERMAN'S TERMINAL TO PROMOTE ACCESSIBILITY. SO THE
[02:32:07] ANSWER IS BOTH.
[02:32:10] BECAUSE I JUST DON'T SEE, YOU KNOW LINE ITEMS FOR THAT SORT
[02:32:13] OF THING. AND LIKE I SAID, WE I HAD SPOKEN TO YOU EVEN THOUGH
[02:32:17] WE WERE. I UNDERSTAND WHY YOU'RE NOT MOVING FORWARD WITH GATEWAY.
[02:32:21] THE IDEA OF POTENTIALLY KNOCKING THE BUILDING DOWN AND
[02:32:24] EVEN POTENTIALLY A NET SHED. I UNDERSTAND THIS MORE RED
[02:32:28] SENTIMENTS OF HAVING AN EMPTY NET SHOULD STANDING THERE THEN
[02:32:30] MAYBE NOT HAVING ONE AT ALL, BUT EVEN USING THAT FOR PARKING
[02:32:34] AND ALSO ALLOWING A DEVELOPER TO SEE THE EMPTY FOOTPRINTS.
[02:32:40] UST STUFF THAT WOULD GO TOWARDS, YOU KNOW FUTURE
[02:32:43] DEVELOPMENTS AND KNOWING POTENTIALLY I DON'T KNOW IF YOU
[02:32:46] PAY FOR PARKING SOME POTENTIAL REVENUE. I JUST YOU KNOW, SINCE
[02:32:50] I DON'T SEE ANY OF THAT SORT OF LOWER COST,
[02:32:55] YOU KNOW REVENUE LINE ITEMS THAT COULD GENERATE REVENUE.
[02:32:58] JUST WONDERING WHETHER YOU ENVISION ANY OF THAT SORT OF
[02:33:00] WORK BEING DONE.
[02:33:03] EXCUSE ME, COMMISSIONER FELLEMAN YOU'LL
[02:33:05] SEE A LINE ON THIS SCREEN CALLED TENANT IMPROVEMENTS. AND THAT
[02:33:08] IS THE RESOURCE THAT WE USE WITHIN PORTFOLIO ASSET
[02:33:12] MANAGEMENT AND TAKE CARE OF MOST NORMAL TENANT
[02:33:14] IMPROVEMENTS. AND SO WE DO HAVE A RESOURCE FOR THAT AND IN
[02:33:19] SOMETIMES WE HAVE CAPITAL IMPROVEMENT PROJECTS THAT
[02:33:22] YOU'LL ALSO KNOW THEY'RE TYPICALLY IN THE MID CAP
[02:33:25] PROJECTS OR SMALL PROJECTS THAT MAKE REPAIRS OR IMPROVE THOSE
[02:33:30] ASSETS THAT WE THEN GENERATE THE NEW REVENUE FROM.
[02:33:36] THANKS FOR THE CLARITY. APPRECIATE IT.
[02:33:41] I THINK THAT'S A GOOD SEGUE TO THE NEXT SLIDE ACTUALLY.

[02:33:46] BEFORE WE MOVE ON. CAN I ASK A QUESTION?
[02:33:53] COMMISSIONER CALKINS. YES. SO AS WE LOOK AT THIS PARTICULAR
[02:34:00] SLIDE AT YOU KNOW, IT'S THE FIRST THAT I'M HEARING ABOUT
[02:34:02] THE T46 POSTPONEMENT AND I DO STEPHANIE. WOULD YOU MIND
[02:34:08] SHARING WITH US A LITTLE BIT WHY WE'VE DECIDED TO DO THAT OR
[02:34:11] WHY THAT'S CONTEMPLATED. YEAH. SO I THINK THIS THAT SLIDE YOU
[02:34:16] HAD MOVED IT TO IT IS GOOD. IT DOES COME DOWN COMMISSIONER
[02:34:20] CALKINS TO CAPITAL CAPACITY. WHEN WE LOOK AT OUR FIVE YEAR
[02:34:24] CAPITAL CAPACITY WHAT WE'VE SHOWN YOU IN AUGUST WAS
[02:34:29] A BUDGET THAT HAD THREE 387 MILLION AND WE HAD A NEED TO
[02:34:36] CUT AN ADDITIONAL 75 MILLION FROM THE BUDGET BEFORE WE
[02:34:42] BEFORE WE CAME BACK TO YOU NOW. TO WHEN WE RECEIVE THOSE NEW
[02:34:45] CAPITAL CAPACITY NUMBERS. COULD YOU GO TO THE NEXT SLIDE PLEASE?
[02:34:49] SLIDE 51, SO IF YOU LOOK AT THIS SLIDE. FINDING 75
[02:34:55] MILLION DOLLARS REALLY.
[02:34:58] YOU KNOW, WE LOOKED CAREFULLY AT THE RESERVES. WE ALSO LOOKED
[02:35:02] AT THE MID CAP PROJECTS AND CUT ABOUT 10 MILLION OUT OF
[02:35:07] THE MID CAP PROJECTS, BUT THERE REALLY WASN'T A LOT MORE TO
[02:35:10] FIND THERE BECAUSE THOSE TEND TO BE PROJECTS THAT IF YOU
[02:35:13] DEFER THEM, THEY'RE PRETTY IMPORTANT ASSET STEWARDSHIP
[02:35:16] PROJECTS. SO THEY'RE REALLY
[02:35:21] THE ONLY THING TO DO IS MOVE ONE OF THE LARGE PROJECTS. SO WE
[02:35:24] HAD FOUR LARGE PROJECTS ORIGINALLY IN THE BUDGET.
[02:35:27] THERE'S THAT NORTH PIER STRUCTURE, THE
[02:35:31] 91 UPLANDS, T91 BIRTH SIX AND EIGHT, AND THE FT GATEWAY. SO WE
[02:35:38] HAVE ESSENTIALLY MOVED ONE OF OUR MORE PROJECTS AND ONE OF
[02:35:42] OUR REAL ESTATE PROJECTS, WE HAVE DELAYED.
[02:35:46] JUST TO CLARIFY THOSE PROJECTS WERE DELAYED FOR LACK
[02:35:50] OF CASH? THAT IS CORRECT NOT WAS IT WAS THE RIGHT DECISION
[02:35:53] BASED ON OUR OPERATIONS OR POTENTIAL FUTURE NEED. WE JUST
[02:35:57] COULDN'T AFFORD IT. THAT IS CORRECT. SO
[02:36:02] TWO BIG POINTS HERE FOR ME AND THEY'RE BOTH RELATED TO THE
[02:36:06] LEVY. THE FIRST IS WHEN I ARRIVED AS A COMMISSIONER,
[02:36:09] WE HAD EXPERIENCED NEARLY A DECADE OF FROZEN LEVY FIGURE,
[02:36:17] RIGHT? WE HAD SAID WE WILL NOT INCREASE NOT EVEN BY THE RATE
[02:36:22] EQUIVALENT TO THE CPI SO THAT OUR PURCHASING POWER ON
[02:36:27] WHAT WE COULD GET AS FROM THAT SAME ABSOLUTE DOLLAR VALUE OF
[02:36:31] LEVY DIMINISHED OVER TIME. AND WHAT WAS CLEAR TO ME WAS THAT
[02:36:35] WE DEFERRED MAINTENANCE BECAUSE OF IT. WE DID NOT REINVEST IN
[02:36:40] KEY ASSETS AT THE PORT OF SEATTLE. AND SO THERE WAS
[02:36:44] DURING A BOOM ECONOMIC PERIOD THE FIRST COUPLE OF YEARS OF MY
[02:36:48] TERM THE COMMISSION DECIDED LET'S INCREASE THE LEVY
[02:36:52] SO THAT WE CAN ADDRESS SOME OF THAT. LET'S USE SOME OF THE
[02:36:56] SURPLUS AND CASH THAT WE'RE GETTING BECAUSE WE ARE IN A
[02:36:59] VERY STRONG ECONOMIC PERIOD TO TRY TO CHEW AWAY AT THOSE
[02:37:04] DEFERRED MAINTENANCE COSTS. AND HOPEFULLY CAPTURE OPPORTUNITIES
[02:37:08] FOR FUTURE REVENUES BECAUSE WE HAVE THE CASH TO BE ABLE TO
[02:37:12] MAKE INVESTMENTS THAT WILL HAVE A VERY STRONG RETURN ON
[02:37:15] INVESTMENTS.
[02:37:17] I'M AFRAID WE'RE ABOUT TO MAKE THE SAME MISTAKE AGAIN. WE'RE
[02:37:20] ABOUT TO MAKE A DECISION TO SAY WE ARE GOING TO HUNKER DOWN. ON
[02:37:23] AND ONLY INCREASE THE LEVY BY THE ESSENTIALLY WHAT I CONSIDER
[02:37:29] THE DEFAULT, WHICH IS KEEPING PACE WITH THE OVERALL ECONOMY,
[02:37:34] YOU KNOW, THIS IS IN MY OTHER ROLE AS A BUSINESS CONSULTANT.
[02:37:39] EVERY CLIENT I NEED TO CONVINCING THAT YOU NEED TO
[02:37:44] RAISE PRICES ON A YEARLY BASIS OR YOUR PRICES ARE FALLING
[02:37:47] BEHIND YOUR COST. THE SAME IS HAPPENING AT THE PORT. WE NEED
[02:37:52] TO RECOGNIZE THAT AN ANNUAL INCREASE IN OUR LEVY IS SIMPLY
[02:37:57] A MEANS OF ROUGHLY THE CONSUMER PRICE INDEX IS SIMPLY
[02:38:01] A MEANS OF KEEPING PURCHASING POWER PARITY FOR WHAT WE GET.
[02:38:06] AND SO I'LL ADMIT I'M NOT HAPPY WITH THIS THREE PERCENT LEVY
[02:38:11] INCREASE BECAUSE I THINK WE ARE
[02:38:14] SACRIFICING FUTURE OPPORTUNITIES AND PUSHING ON TO

[02:38:18] A FUTURE COMMISSION DEFERRED MAINTENANCE THAT WE SHOULD BE
[02:38:22] HANDLING NOW.
[02:38:23] AND I RECOGNIZE THAT DURING A PERIOD OF ECONOMIC
[02:38:27] DOLDRUMS THERE'S A REAL CONCERN ABOUT THOSE WHO WOULD
[02:38:29] BE IMPACTED BY INCREASED LEVY RATES, BUT I HAVE SPENT A LOT
[02:38:32] OF TIME ASKING A LOT OF PEOPLE WHO KNOW A LOT MORE ABOUT THIS
[02:38:35] THAN I DO AND THE FOLKS WHO WOULD BE IMPACTED BY THE
[02:38:39] INCREASE ARE THE ONES WHO ARE MOST ABLE TO MANAGE IT RIGHT
[02:38:43] NOW. IT IS NOT LOW INCOME RENTERS. IT IS PEOPLE WHO HAVE
[02:38:47] SUFFICIENT INCOME TO BE ABLE TO MANAGE THIS KIND OF THING.
[02:38:50] PARTICULARLY AT A TIME WHEN PROPERTY VALUES CONTINUE TO
[02:38:54] INCREASE. SO I AM LODGING A PROTEST HERE. I THINK WE NEED
[02:38:59] TO BE MORE AGGRESSIVE. I DO NOT WANT US POSTPONING THINGS FOR
[02:39:04] LACK OF CASH WHEN WE DON'T LACK CASH. OR AT LEAST NOT THIS
[02:39:07] AMOUNT. WHEN WE DO HAVE THE ABILITY AS A COMMISSION TO GIVE
[02:39:12] EXECUTIVE DIRECTOR METRUCK AND OUR LEADERSHIP TEAM THE ABILITY
[02:39:16] TO SAY YES TO THESE NECESSARY PROJECTS INSTEAD OF CONTINUING
[02:39:21] TO DEFERMENT MAINTENANCE ON THEM.
[02:39:23] AND SO FOR ME WHEN I HEAR US SAY IN 2026, WE'RE GOING TO
[02:39:28] RETURN TO NO INCREASE TO THE LEVY NOW. I WANT US TO
[02:39:32] UNDERSTAND THE DEFAULT FOR ME IS MAINTAINING AN INCREASE TO
[02:39:36] THE LEVY THAT IS EQUIVALENT TO OUR LOCAL CPI.
[02:39:41] AND UNTIL THE GOVERNMENT THE FED SAYS THAT OUR GOAL IS TO
[02:39:46] HAVE A ZERO PERCENT INFLATION RATE THAT'S NECESSARY FOR US TO
[02:39:50] MAINTAIN PURCHASING POWER. AND SO I WILL CONTINUE TO PUSH OVER
[02:39:56] THE NEXT MONTH AS WE CONSIDER THIS BUDGET FOR THAT INCREASE
[02:39:59] IN THE LEVY TO BE ABLE TO PULL THESE PROJECTS BACK INTO OUR
[02:40:03] OUR PLAN FOR 2021 AND BEYOND.
[02:40:06] THAT'S IT FOR ME. THANK YOU COMMISSIONER CALKINS.
[02:40:12] COMMISSIONER STEINBREUCK. WOULD YOU LIKE ME TO CHECK IN WITH
[02:40:14] COMMISSIONER CHO REGARDING IF HE HAS ANY QUESTIONS? YEAH, LET'S
[02:40:18] MAKE SURE EVERYONE HAS EQUAL OPPORTUNITY TO ASK QUESTIONS
[02:40:21] AND MAKE COMMENTS. THANK YOU. COMMISSIONER CHO. DO YOU HAVE
[02:40:24] ANY QUESTIONS OR COMMENTS? I DON'T HAVE ANY COMMENTS. I
[02:40:29] MEAN, I DON'T HAVE ANY QUESTIONS IN PARTICULAR BUT YOU
[02:40:32] KNOW, I WOULD LIKE TO MAKE A COMMENT WITH REGARDS TO THE
[02:40:35] QUESTION OF WHETHER OR NOT WE CONTINUE THE THREE PERCENT LEVY
[02:40:38] INCREASE. YOU KNOW, I THINK THAT IF WE WERE CONSIDERING
[02:40:41] INCREASING BEYOND THREE PERCENT THAT WE HAD ALREADY PLANNED
[02:40:43] THAT'S WORTH MORE DISCUSSION, BUT QUITE FRANKLY, I BELIEVE
[02:40:48] THAT A PROPERTY TAX LEVY IS THE CLOSEST THING THAT WE HAVE TO A
[02:40:52] PROGRESSIVE TAX. AND THE REALITY IS THAT PEOPLE WITH
[02:40:55] HIGHER PROPERTY VALUES PAY MORE, YOU KNOW DOLLAR AMOUNT
[02:40:59] INTO IT. AND SO YOU KNOW WHILE I UNDERSTAND YOU KNOW THAT WE
[02:41:04] EVERYONE IS IS KIND OF STRAINED BECAUSE OF THE PANDEMIC I
[02:41:08] THINK THAT IF WE ALLOCATE THIS FUNDING IN A WAY THAT
[02:41:12] CREATES A MULTIPLIER EFFECT WITHIN THE LOCAL ECONOMY, YOU
[02:41:17] KNOW, OUR CONSTITUENTS AND STAKEHOLDERS
[02:41:20] WOULD FIND IT TO BE A PRUDENT MOVE. AND SO, YOU KNOW AT THIS
[02:41:24] POINT, YOU KNOW, I THINK THAT GOING FORWARD AND KEEPING WHAT
[02:41:27] WE HAD ALREADY ORIGINALLY PLANNED IS THE BEST MOVE. SO
[02:41:32] THAT'S ALL I WANTED TO SAY.
[02:41:34] THANK YOU FOR YOUR COMMENTS. I DO SEE COMMISSIONER BOWMAN
[02:41:37] STILL HAS HER HAND UP OR DID WE SKIP HER? NO, ACTUALLY SHE
[02:41:43] COMMENTED AT THE BEGINNING OF THIS. ARE THERE ADDITIONAL
[02:41:46] COMMENTS. ALL RIGHT. I DO HAVE A COMMENT ON THE LEVY. I
[02:41:49] SUPPORT THE PLAN THAT WE AGREED TO PREVIOUSLY WHICH IS TO
[02:41:54] CONTINUE WITH THE THREE PERCENT. I THINK IT NEEDS TO BE
[02:41:58] SEEN IN CONTEXT IN TERMS OF THE THE FACT THAT THIS LEVY
[02:42:05] IS A TINY FRACTION OVERALL FOR PROPERTY TAXES THAT ARE LEVIED.
[02:42:12] I DO THINK THAT THERE IS A MULTIPLIER EFFECT THAT AFFECTS
[02:42:16] PARTICULARLY LOW-INCOME RENTERS WHO HAPPEN TO BE HOUSED IN
[02:42:21] PROPERTY THAT THE OWNERS ARE PAYING TAXES ON AND THOSE

[02:42:27] INCREASES AS COMMISSIONER CALKINS SAID ARE USUALLY PASSED
[02:42:31] ON. YOU DON'T JUST CONTINUE TO ABSORB.
[02:42:35] SO I THINK WE SHOULD LIVE WITHIN OUR MEANS AND THAT THIS
[02:42:39] IS NOT THE YEAR TO GO BEYOND WHAT WE ALREADY AGREED TO. I
[02:42:42] THINK WE'RE DOING CATCH UP HERE WITH REGARD TO THE LOSS OF
[02:42:46] VALUE OVER 10 YEARS. IN WHICH TIME THE COMMISSION OPTED THE
[02:42:51] FORMER COMMISSION NOT TO RAISE THE LEVY AND KEEP UP WITH THE
[02:42:54] COST OF INFLATION AND OTHER DEMANDS. SO I VOICE MY SUPPORT
[02:42:59] FOR THE RECOMMENDATION AS STAFF HERE. NOW WE MOVE TO
[02:43:04] COMMISSIONER BOWMAN, THANK YOU. THANKS. I'LL JUST BE BRIEF. JUST
[02:43:10] A COUPLE OF THINGS. I ASKED THE STAFF TO PROVIDE FOR ALL OF US
[02:43:15] I THINK IT WOULD BE ILLUSTRATIVE TO SEE THE
[02:43:19] ORIGINAL CIP FIVE-YEAR CIP THAT WE ADOPTED IN 2019 AND
[02:43:24] THEN WHAT 2020 LOOK LIKE AND WHAT YOU'RE PROPOSING NOW.
[02:43:28] BECAUSE THE NUMBERS OF MOVED AROUND SUBSTANTIALLY AND I
[02:43:32] THINK IT'S IMPORTANT TO LOOK AT THAT. I DO WANT TO CALL OUT TO A
[02:43:35] COUPLE OF POINTS. WHILE I VERY MUCH APPRECIATE AND I'M
[02:43:39] THE NUMBER-ONE SUPPORTER OF ASSET PRESERVATION AND
[02:43:42] MAINTENANCE. THAT IS A CORE TENANT OF MINE. THE STRATEGIC
[02:43:47] FIVE-YEAR CIP THAT WAS INTRODUCED IN 2019 AND ADOPTED
[02:43:52] DID ASSET PRESERVATION MAINTENANCE BUT HAS A
[02:43:54] SUBSTANTIAL AMOUNT FOR NEW ENDEAVORS. MIGHT I CALL OUT T91
[02:44:00] UPLANDS DEVELOPED PHASE ONE I MEAN 47 MILLION
[02:44:05] DOLLARS. A HUNDRED MILLION DOLLARS PER NEW CRUISE TERMINAL.
[02:44:08] THE MARITIME INNOVATION CENTER. THESE ARE ALL GREAT PROJECTS,
[02:44:12] BUT JUST THE IMPRESSION THAT THAT WE DIDN'T RAISE THE LEVY
[02:44:15] OR FORMER COMMISSIONERS DIDN'T RAISE A LEVY FOR MANY YEARS AND
[02:44:19] THEREFORE THINGS WERE MOTHBALLED AND THAT THE LEVY IS
[02:44:21] ONLY GOING TOWARDS CATCH UP ASSET PRESERVATION MAINTENANCE
[02:44:26] IS NOT ACCURATE. THE BULK OF THE MONEY IN WHICH WE
[02:44:31] ADOPTED IN 2018. EXCUSE ME, 2019 WAS FOR NEW INITIATIVES.
[02:44:35] AND THOSE PROJECTS HAVE CHANGED SUBSTANTIALLY. SO ALL I'M
[02:44:39] ASKING IS FOR MY COLLEAGUES TO TAKE A LOOK AT HOW THOSE
[02:44:43] PROJECTS HAVE CHANGED AND THE DIRECTION OF THE PORT. I THINK
[02:44:46] THERE'S A WIDE VARIETY OF OPINIONS THAT I SO MUCH RESPECT
[02:44:49] THEM AND ESPECIALLY COMMISSIONER CALKINS AT ONE
[02:44:52] END WHO THINKS THAT WE SHOULD HAVE A LEVY INCREASE EVERY YEAR
[02:44:55] EQUAL TO THE CIP. I ABSOLUTELY UNDERSTAND THAT
[02:45:00] POINT OF VIEW. I JUST WANT TO POINT OUT THAT THIS THIS
[02:45:03] STRATEGIC PLAN THAT WAS PUT FORWARD IN 2019 WAS THAT WE
[02:45:08] WOULD NOT INCREASE THE LEVY AFTER 2024. AND SO IF THE STAFF.
[02:45:12] I JUST WANT TO BE CLEAR ABOUT WHAT THIS STAFF IS PROPOSING
[02:45:16] MOVING FORWARD AFTER 2025. BECAUSE AGAIN, I DON'T SEE HOW
[02:45:21] WE FUND THESE PROJECTS IN THE OUTER YEARS UNLESS WE CONTINUE
[02:45:26] THAT LEVY INCREASE. AND IF WE'RE NOT GOING TO CONTINUE IT THEN I
[02:45:29] THINK WE'RE GOING TO HAVE TO DO QUITE A BIT OF REJIGGERING TO
[02:45:32] FIGURE OUT HOW TO AFFORD THESE PROJECTS.
[02:45:35] SO I REALLY LOOK FORWARD TO MORE DETAIL MOVING FORWARD ON
[02:45:39] THIS. SO THANK YOU SO MUCH TO THE STAFF FOR ALL OF THE WORK
[02:45:43] AND I REALLY KNOW HOW EVERYBODY IS REALLY SCRAPED THEIR BUDGETS
[02:45:47] AND LOOK TO SEE WHAT SORT OF COST SAVINGS WE MIGHT HAVE. AND
[02:45:50] TIMES HAVE CHANGED AND MAYBE THE GATEWAY PROJECT AS
[02:45:54] ORIGINALLY PROPOSED IS NOT THE PROJECT TO MOVE FORWARD ON BUT
[02:45:57] IT WAS PART OF THE ORIGINAL FIVE YEARS CIP AS WAS A VERY
[02:46:02] EXPENSIVE CRUISE TERMINAL AND SO I JUST WANT TO ACKNOWLEDGE
[02:46:04] THOSE. CHANGING CIRCUMSTANCES AND THINK THAT WE SHOULD
[02:46:08] CONSIDER HOW WE FUND NEW PROJECTS MOVING FORWARD AS
[02:46:11] WELL. THANK YOU.
[02:46:14] THANKS COMMISSIONERS. IF I CAN JUMP IN HERE. THANKS
[02:46:16] COMMISSIONERS FOR THAT FEEDBACK. AND I THINK IF WE
[02:46:19] JUST WANT TO MOVE OFF THIS SLIDE TO SLIDE 52, I
[02:46:22] THINK WE'VE TALKED ABOUT EVERYTHING ON SLIDE 52 AND
[02:46:26] WE'LL MOVE TO SLIDE 53, BUT I JUST WANT TO ASSURE THE

[02:46:28] COMMISSIONERS. WE'VE HAD DISCUSSIONS ABOUT THIS
[02:46:32] HERE, WHICH IS WE'VE LOOKED AT BEFORE I I CAME UP WITH
[02:46:35] THIS RECOMMENDED COURSE, I DID EXAMINE BOTH THE 0% AND THE
[02:46:40] FIVE PERCENT INCREASE AND YOU CAN SEE HERE
[02:46:44] THAT TALKS ABOUT THIS THAT GOES OVER THIS THAT SHOWS THE
[02:46:47] DIFFERENCE ON THAT. AND WE CAN PROVIDE MORE IF THERE'S MORE
[02:46:50] QUESTIONS ABOUT THAT. THIS KIND OF SHOWS THAT IF WE
[02:46:53] DECREASE THE 4%, THE IMPACT OF FURTHER DELAYS HERE,
[02:46:59] AND I DON'T KNOW IF STEPHANIE IF YOU WANT TO
[02:47:02] TALK ABOUT THIS.
[02:47:04] I COULD JUMP IN. DAN, YA. FIRST
[02:47:08] OF ALL, I JUST WANTED TO CLARIFY BECAUSE PERHAPS I
[02:47:10] MISSPOKE ON THAT FIRST BULLET. SO THE ASSUMPTION IN THE
[02:47:13] CURRENT FUNDING PLAN IS THAT THEY WOULD CONTINUE WITH THE
[02:47:16] THREE PERCENT LEVY INQUIRIES THROUGH 2023. SO CONSISTENT
[02:47:21] WITH THE ORIGINAL FIVE-YEAR PLAN, SO STARTING IN 2024 THE
[02:47:26] LEVY WOULD THEN REMAIN FLAT. SO IT ONLY INCREASES THROUGH 2023.
[02:47:30] AND AGAIN, THIS IS OUR RECOMMENDATION BASED ON A
[02:47:35] COUPLE OF CONSIDERATIONS. ONE CLEARLY WE'VE ALREADY LOST A
[02:47:38] LOT OF CAPACITY SO THAT THIS DOES AT LEAST CONTINUE WITH A
[02:47:43] LITTLE OVER THREE HUNDRED MILLION DOLLARS OF FUNDING
[02:47:45] CAPACITY TO MOVE FORWARD. NOT ONLY ON THE CAPITAL
[02:47:48] INITIATIVES, BUT AS A REMINDER THAT THE LEVY ALSO FUNDS
[02:47:52] A SIGNIFICANT AMOUNT OF THE COMMUNITY PROGRAMS THINGS LIKE
[02:47:55] THE PROGRAMS THAT MCFADDEN TALKED ABOUT THE TOURISM AND
[02:47:59] THE PARTNERSHIP GRANTS, WORKFORCE DEVELOPMENT, DIVERSITY
[02:48:02] IN CONTRACTING AS WELL AS AS YOU KNOW, THINGS LIKE THE SOUTH
[02:48:05] COUNTY FUND AND THE VARIOUS OTHER FUNDS. SO IT REALLY FUNDS
[02:48:10] A LOT OF PROGRAMS THAT STIMULATE THE ECONOMY AND HELP
[02:48:13] THE PORT TO LEAD THE RECOVERY.
[02:48:16] WE'VE TALKED ABOUT THE INFLATION CONSIDERATIONS. IT'S
[02:48:18] TRUE. WE HAVE LOST A GREAT DEAL OF BUYING POWER OVER THE PAST
[02:48:22] DECADE. WE'RE TRYING TO CATCH UP A LITTLE BIT .AND I WOULD
[02:48:24] NOTE THAT IT'S NOT JUST EVEN CPI BECAUSE CONSTRUCTION
[02:48:27] INFLATION ACTUALLY HAS BEEN RUNNING GREATER THAN CPI. IN
[02:48:30] FACT OUR LATEST DATA SHOWS THAT FOR LAST YEAR CONSTRUCTION
[02:48:33] INFLATION IN THE PUGET SOUND REGION RAN ABOUT FIVE AND A
[02:48:37] HALF PERCENT. SO SIGNIFICANTLY OVER EVEN CPI. AND WE ARE
[02:48:42] ALSO TRACKING A NUMBER OF ITEMS THAT AREN'T CURRENTLY FUNDED IN
[02:48:45] THE BUDGET. SOME UNFORESEEN ITEMS THAT WE'RE STILL
[02:48:49] EVALUATING AND INCLUDE SOME POTENTIAL INVESTMENTS NEEDED ON
[02:48:52] THE BULKHEAD ON TERMINAL 46, AS YOU KNOW, THAT T-5 FLYOVER
[02:48:57] IS OUT THERE. A NUMBER OF INITIATIVES THAT WE ARE KEEPING
[02:48:59] OUR EYES ON SO WE BELIEVE WE NEED SOME FLEXIBILITY FOR THAT.
[02:49:03] AND THEN AGAIN AS STEVE MENTIONED WE DID LOOK AT THESE
[02:49:06] TWO OTHER ALTERNATIVES KEEPING IT FLAT NEXT YEAR AND THEN
[02:49:10] RETURNING TO A 3% INCREASE THROUGH 2024.
[02:49:15] BECAUSE OF THE REDUCTION IN GEO BOND FUNDING CAPACITY THAT
[02:49:19] WOULD REDUCE CAPACITY BY ABOUT TWENTY TWO MILLION DOLLARS.
[02:49:23] AND BASED ON THE PRIORITIZATION THAT STEPHANIE AND DAVID
[02:49:28] MCFADDEN PUT TOGETHER THAT WOULD FURTHER DELAY THE
[02:49:31] TERMINAL 46 PIER REPLACEMENT AND THEN DEFER ANOTHER NINE
[02:49:35] MILLION DOLLARS OF MID-CAP PROJECTS. ALTERNATIVELY IF WE
[02:49:38] INCREASE BY 5% NEXT YEAR AND THEN CONTINUED WITH A 3%
[02:49:44] THROUGH 2023 THAT AMOUNT WOULD FULLY FUND THE CIP AS
[02:49:50] INITIALLY PUT TOGETHER AND ALSO WOULD ALLOW FOR THE
[02:49:54] ACCELERATION OF THE T46 NORTH PIER REPLACEMENT PROJECT.
[02:50:05] LOOKS LIKE COMMISSIONER CALKINS HAS A QUESTION. YEAH, I'D LIKE
[02:50:08] TO JUST.
[02:50:10] PETER, YOU'RE MUTED. I WOULD LIKE TO ASK
[02:50:16] WOULD LIKE TO ASK WE STICK TO OUR PROCESS HERE, WHICH IS TO
[02:50:21] CALL COMMISSIONERS BY ROLL CALL NOT INDIVIDUALLY THROUGHOUT THE
[02:50:25] PRESENTATION TO IT MAKES IT VERY DIFFICULT TO HAVE BALANCE

[02:50:29] AND AN OPPORTUNITY FOR EVERYONE TO SHARE. SO WE CAN
[02:50:33] TAKE PAUSES AND THEN DO ROLL CALL AND BUT LET'S LEAVE THAT
[02:50:38] TO OUR CLERK TO CALL ON COMMISSIONERS IN ORDER. THANK
[02:50:44] YOU. OKAY. THANK YOU COMMISSIONER.
[02:50:55] SO, I BELIEVE WE'RE CONTINUING ON WITH THE PRESENTATION AT
[02:50:57] THIS POINT. I THINK SO COMMISSIONER STEINBREUCK. YOU
[02:51:00] DIDN'T WANT ME TO STOP FOR A ROLE AT THIS POINT DID YOU?
[02:51:03] YOU'RE MUTED COMMISSIONER.
[02:51:09] YOU'RE MUTED AGAIN.
[02:51:11] COMMISSIONER STEINBREUCK YOU ARE MUTED. THERE YOU GO. OKAY,
[02:51:17] FRUSTRATING. LET'S CONTINUE AND THEN TAKE A PAUSE AT AN
[02:51:21] APPROPRIATE BREAK AND TAKE ROLL CALL. THANK YOU. SO I THINK I
[02:51:27] WAS JUST GOING TO CONCLUDE THAT WE HAVE WORKED IT BETWEEN
[02:51:32] THE OPERATING DIVISIONS TO PUT TOGETHER A BUDGET THAT ADJUSTS
[02:51:36] TO THE NEW BUSINESS REALITIES AND THE CONSTRAINT FINANCIAL
[02:51:39] CAPACITY. WE DO HAVE REDUCED FLEXIBILITY BASED ON THE
[02:51:46] FINANCIAL CAPACITY. I DO WANT TO POINT OUT IN RESPONSE
[02:51:50] TO SOMETHING BOWMAN SAID WHICH MAY BE CLEAR BUT
[02:51:54] THE TOTAL COST OF THE CRUISE TERMINAL AND OTHER PROJECTS HAS
[02:51:59] NOT GOTTEN SMALLER. BUT BECAUSE THEY'RE MOVED OUT IN TIME
[02:52:03] WE'RE SHOWING A SMALLER AMOUNTS IN THIS FIVE-YEAR PERIOD. THE
[02:52:06] BUDGET AS WE'VE SHOWN MEETS OUR CRITICAL NEEDS ASSET
[02:52:10] PRESERVATION, FINANCIAL SUSTAINABILITY AND
[02:52:11] ENVIRONMENT AND
[02:52:13] COMMUNITY AND I KNOW YOU HAVE A LOT MORE TO TALK ABOUT TODAY.
[02:52:17] SO I WILL JUST END THERE. THANKS STEPHANIE.
[02:52:28] COMMISSIONER STEINBREUCK WE CAN CONTINUE ON OR
[02:52:33] I DIDN'T KNOW IF YOU WANT TO STOP HERE BEFORE WE GO INTO THE
[02:52:35] LAST SECTION, WHICH IS JUST THE BUDGET ROLE. THE WAY AHEAD
[02:52:39] YOU'RE MUTED COMMISSIONER STEINBREUCK.
[02:52:47] THERE'S A DELAY WHEN I HIT THE UNMUTE BUTTON. LET'S PAUSE HERE
[02:52:52] FOR A MINUTE AND SEE IF THERE'S COMMISSIONER QUESTIONS BY ROLL
[02:52:55] CLERK? THANK YOU COMMISSIONER STEINBREUCK.
[02:53:00] BEGINNING WITH COMMISSIONER FELLEMAN QUESTIONS OR COMMENTS
[02:53:03] IF YOU'RE STILL WITH US ON THE LINE.
[02:53:06] I HAVE NO FURTHER QUESTIONS. I'M GOING TO
[02:53:09] HAVE TO STEP OFF THE CALL. AND THANK YOU VERY MUCH FOR THIS
[02:53:13] VERY THOUGHTFUL UPDATE, BUT FAMILY CALLS. TALK TO YOU
[02:53:18] LATER. THANK YOU.
[02:53:21] COMMISSIONER CHO, QUESTIONS OR COMMENTS? NOT AT THIS TIME.
[02:53:24] THANK YOU. THANK YOU . COMMISSIONER CALKINS. I KNOW
[02:53:26] YOU HAD YOUR HAND RAISED. THANK YOU, CLERK HART. THANK YOU
[02:53:31] DAN FOR THOSE REALLY THOUGHTFUL CONTEXTUALIZING COMMENTS.
[02:53:35] IT REMINDS ME OF A FURTHER CONCERN THAT I HAD WHICH IS
[02:53:41] PART OF WHY. PART OF HOW WE HAVE REDUCED THE FIVE-YEAR CIP
[02:53:48] IS BY REDUCING RESERVES. WHICH I UNDERSTAND IN ORDER TO MEET
[02:53:54] THESE TARGETS WE NEED TO DO THAT. BUT.
[02:53:59] I AM CONCERNED THAT IT LEAVES US EVEN LESS WIGGLE ROOM IN THE
[02:54:02] EVENT OF FUTURE UNANTICIPATED COST INCREASES.
[02:54:05] AND DAN YOU MENTIONED A
[02:54:09] PROJECT THAT IS NOT INCLUDED IN HERE BUT THAT MAY COME UP THAT
[02:54:12] IT'S FAIRLY RECENTLY DISCOVERED. YOU KNOW, IF I'VE
[02:54:16] LEARNED ANYTHING IN THREE YEARS HERE IT'S THAT
[02:54:19] WE ARE MORE OFTEN SURPRISED BY NEW COSTS THAN WE ARE SURPRISED
[02:54:23] BY LOWER COSTS. AND SO, YOU KNOW THOSE RESERVES I THINK ARE
[02:54:27] VERY IMPORTANT PART OF HOW WE STICK TO AN ORIGINAL CIP
[02:54:32] AND STICK TO BUDGET AND SCHEDULE IN THOSE. AND IN
[02:54:35] ADDITION, YOU KNOW, AS YOU MENTIONED SO MANY OF THE
[02:54:40] LINE ITEMS IN OUR PARTICULAR BUSINESS ARE EXPERIENCING
[02:54:45] SIGNIFICANT INFLATION PRESSURES. AND SO, YOU KNOW, I
[02:54:49] JUST. I
[02:54:51] ABSOLUTELY RESPECT THE OPINIONS OF MY CO COMMISSIONERS I JUST
[02:54:54] WOULD URGE US TO CONSIDER AN APPROACH THAT WOULD AT LEAST

[02:55:00] MATCH THE INCREASES OVER TIME. AND SO I KNOW WE'VE GOT ANOTHER
[02:55:06] MONTH OR SO BEFORE FINAL PASSAGE, BUT I HOPE WE CAN
[02:55:08] CONTINUE THESE CONVERSATIONS.
[02:55:13] THANK YOU COMMISSIONER CALKINS FOR YOUR COMMENTS. COMMISSIONER
[02:55:15] BOWMAN. NO FURTHER COMMENTS. THANK YOU VERY MUCH FOR THE
[02:55:18] PRESENTATIONS.
[02:55:20] AND THE COMMISSIONER STEINBREUCK. I HAVE NO
[02:55:23] COMMENTS. THANKS. EXECUTIVE DIRECTOR METRUCK, PLEASE
[02:55:28] CONTINUE.
[02:55:30] OKAY, DAN. ARE YOU GOING TO DO?
[02:55:33] SO WE JUST. IF YOU CAN MOVE TO THE NEXT SLIDE.
[02:55:36] WANT TO PROVIDE YOU WITH JUST A QUICK SNAPSHOT IN THE
[02:55:39] INTEREST OF TIME. I'LL BE VERY BRIEF, BUT JUST TO ROLL UP ALL
[02:55:43] THE DIVISIONS AND CENTRAL SERVICES BUDGETS TOGETHER TO
[02:55:46] GIVE YOU AN OVERVIEW OF THE PORT WIDE PRELIMINARY BUDGET.
[02:55:49] THESE NUMBERS WILL CONTINUE TO GET REFINED AND BIT AS WE MOVE
[02:55:52] TOWARDS THE NOVEMBER INTRODUCTION AND PASSAGE OF THE
[02:55:57] BUDGET, BUT JUST TO GIVE YOU A SNAPSHOT OF WHERE WE ARE IN
[02:55:59] TIME. AGAIN, YOU'VE HEARD MOST OF THE REASONS
[02:56:03] BEHIND THE NUMBERS. PORT WIDE OUR REVENUES ARE DOWN BY ABOUT
[02:56:06] A HUNDRED TWENTY SIX MILLION DOLLARS, FIFTEEN POINT SIX
[02:56:09] PERCENT COMPARED TO OUR 2020 APPROVED BUDGET. AND AS YOU
[02:56:12] KNOW, THAT'S PRETTY MUCH ACROSS THE BOARD ACROSS ALL OF OUR
[02:56:16] MAJOR BUSINESS LINES, INCLUDING AVIATION, NON AERONAUTICAL,
[02:56:20] PARTICULARLY THE CRUISE BUSINESS OF WHICH AS YOU KNOW,
[02:56:22] WE HAD NO CRUISE SEASON THIS YEAR. AND THEN ALSO SOME
[02:56:24] SIGNIFICANT
[02:56:26] REDUCTIONS IN THE CONFERENCE AND EVENT CENTER REVENUES. WE
[02:56:30] HAVE, AS YOU KNOW, DONE A GREAT JOB
[02:56:33] IN TRYING TO REDUCE EXPENSES THROUGH A ZERO-BASED BUDGETING
[02:56:36] PROCESS. WE'VE REDUCED EXPENSES BY NEARLY 50 MILLION DOLLARS
[02:56:40] PORT-WIDE, ABOUT 10 PERCENT COMPARED TO THE 2020 APPROVED
[02:56:44] BUDGET. AND THEN NET OPERATING INCOME PORT WIDE IS DOWN
[02:56:48] ABOUT 78 MILLION DOLLARS, OR ABOUT 23%. AS YOU'VE HEARD A
[02:56:53] SIGNIFICANT PORTION OF OUR EXPENSE SAVINGS FOR NEXT YEAR
[02:56:56] ARE THROUGH VACANT FTES THAT HAVE BEEN FROZEN.
[02:57:00] HUNDRED AND SIXTY SEVEN POSITIONS PORT WIDE. SO THAT HAS
[02:57:04] ENABLED US TO REDUCE COSTS WHILE NOT HAVING TO TAKE ANY
[02:57:08] PERSONNEL ACTIONS SUCH AS FURLOUGHS OR LAYOFFS AT THIS
[02:57:11] POINT IN OUR BUDGET. AND THEN AGAIN, WHEN YOU ROLL UP THE
[02:57:14] ENTIRE CIP FOR ALL DIVISIONS, IT AMOUNTS TO 3.7 BILLION
[02:57:18] DOLLARS. NEXT SLIDE TO SLIDE 57, PLEASE. THIS IS JUST THE WHOLE
[02:57:24] BUDGET IN TABULAR FORMAT. I WON'T SPEND REALLY MUCH TIME ON
[02:57:27] HERE. BUT AGAIN ON THE COLUMN ON THE RIGHT THERE
[02:57:30] SECOND-TO-LAST SHOWING THE DOLLAR CHANGES. AS YOU CAN SEE
[02:57:33] AGAIN PRETTY MUCH ACROSS THE BOARD REDUCTIONS IN REVENUES
[02:57:37] AND THEN SIMILARLY ACROSS-THE-BOARD REDUCTIONS IN
[02:57:40] EXPENSES THAT ARE INCORPORATED INTO THE 2021 BUDGET. NEXT
[02:57:46] SLIDE, PLEASE 58.
[02:57:49] THIS IS WHAT WE CALL OUR PORT WIDE COMPREHENSIVE BUDGET
[02:57:53] SUMMARY. IT'S A LITTLE BIT OF A DIFFERENT PRESENTATION FORMAT
[02:57:56] THAN WHAT WE PROVIDE IN OUR PUBLISHED FINANCIAL REPORTS.
[02:58:00] OUR PUBLISHED REPORTS NORMALLY START WITH ALL THE OPERATING
[02:58:03] REVENUES AND EXPENSES AND THEN ALL THE NON OPERATING REVENUES
[02:58:07] AND EXPENSES BELOW THAT. BUT HERE WE JUST WE ORGANIZE THEM
[02:58:11] SO THAT ALL OF THE REVENUES ARE AT THE TOP, OPERATING AND
[02:58:15] NON-OPERATING, AND ALL OF THE EXPENSES ARE AT THE BOTTOM,
[02:58:18] OPERATING AND NON-OPERATING. BECAUSE WE THINK IT GIVES
[02:58:22] OF A FULLER PICTURE OF ALL THE SOURCES OF REVENUE AND THEN THE
[02:58:27] USES AND THE EXPENSES. AGAIN AS YOU CAN SEE
[02:58:30] THINGS LIKE THE REDUCTION IN OPERATING REVENUES. YOU HEARD
[02:58:34] ABOUT THE, AS YOU KNOW, SIGNIFICANT REDUCTION IN PFCS
[02:58:38] AT THE AIRPORT. WE DO CONTINUE TO RECEIVE SOME SIGNIFICANT

[02:58:42] GRANTS. WE ARE SEEING SOME INCREASES IN THOSE AND THEN
[02:58:46] AGAIN PRETTY MUCH ACROSS-THE-BOARD REDUCTIONS IN
[02:58:48] EXPENSES, INCLUDING NOT ONLY OPERATING CATEGORIES, BUT NOT
[02:58:52] OPERATING. AND I WOULD CALL YOUR ATTENTION TO THE BOTTOM
[02:58:56] HIGHLIGHTED ROW PARTICULARLY IN THE 2121 PROPOSED BUDGET COLUMN.
[02:59:01] THAT'S REVENUES OVER EXPENSES OF 202 MILLION DOLLARS. THAT IS
[02:59:05] COMPARABLE TO WHAT A CORPORATION WOULD BOOK AS THEIR
[02:59:08] NET PROFIT. TOTAL REVENUES MINUS TOTAL EXPENSES. SO WE EVEN
[02:59:13] WHILE IT'S DOWN COMPARED TO WHERE WE'VE BEEN IT'S STILL AT
[02:59:17] A RELATIVELY HEALTHY 200 MILLION DOLLARS BUDGETED FOR
[02:59:22] 2021.
[02:59:24] NEXT SLIDE, PLEASE.
[02:59:27] AND AGAIN ON THE CIP. THIS IS JUST THE ROLL-UP OF THE
[02:59:30] NUMBERS YOU'VE ALREADY SEEN. TOTAL CIP OF 3.7 BILLION
[02:59:34] DOLLARS. THIS DOES NOT INCLUDE THE CONTRIBUTION TO THE SEA
[02:59:37] PORT ALLIANCE OUR SHARE. I APOLOGIZE. THIS FOOTNOTE IS A
[02:59:41] LITTLE BIT OUT OF DATE. SHOWS 191. IT'S ACTUALLY GOING TO
[02:59:45] BE LESS THAN THAT. AS I SAID THE NORTHWEST
[02:59:48] SEA PORT ALLIANCE CIP HAS BEEN EVOLVING OVER THE
[02:59:51] PAST FEW WEEKS. SO WE'RE STILL REFINING OUR NUMBERS. NEXT
[02:59:56] SLIDE, PLEASE.
[03:00:00] JUST NEXT STEPS. I THINK YOU'RE PRETTY FAMILIAR WITH
[03:00:02] THIS. WE WILL BE RELEASING
[03:00:04] THE PRELIMINARY BUDGET DOCUMENT NEXT WEEK. ACTUALLY WILL BE
[03:00:08] PROVIDED TO THE COMMISSION. WE'RE GOING TO MAIL IT TO YOUR
[03:00:10] HOMES ON TUESDAY AND THEN WILL BE RELEASED TO THE PUBLIC LATER
[03:00:14] IN THE WEEK. ON THE 27TH WILL BE PROVIDING THE DRAFT PLAN OF
[03:00:19] FINANCE AND TAX LEVY DISCUSSION MORE DETAILS ON THAT.
[03:00:23] YOU'RE AWARE OF THE NORTHWEST SEA PORT ALLIANCE
[03:00:26] STUDY SESSION AND BUDGET ADOPTION COMING UP IN LATE
[03:00:30] OCTOBER AND EARLY NOVEMBER. AND THEN WE'LL BE BACK IN NOVEMBER
[03:00:34] FOR INTRODUCTION OF THE BUDGET AND ADOPTION. SO THAT'S THE
[03:00:38] REMAINING STEPS.
[03:00:42] I BELIEVE THAT'S ALL WE HAD.
[03:00:44] OKAY, ONE MORE OPPORTUNITY FOR US TO ASK QUESTIONS OR MAKE
[03:00:48] COMMENTS. THANK YOU. COMMISSIONER STEINBREUCK.
[03:00:50] BEGINNING WITH COMMISSIONER CHO.
[03:00:55] NO FURTHER QUESTIONS. THANK YOU. THANK YOU, COMMISSIONER
[03:01:00] CALKINS. NONE FOR ME. THANK YOU. THANK YOU. COMMISSIONER BOWMAN.
[03:01:04] NO, THANK YOU. THANK YOU. AND COMMISSIONER STEINBREUCK. ALL
[03:01:08] GOOD. THANK YOU.
[03:01:14] THANKS COMMISSIONERS. AND THANKS FOR YOUR FEEDBACK ON
[03:01:16] THIS. I KNOW IT'S TAKEN A LOT OF TIMES. I APPRECIATE YOUR
[03:01:19] PATIENCE AND YOUR ENDURANCE. THANK YOU ON THE BUDGET.
[03:01:23] WE HAVE A TIME CONSTRAINT HERE. WE HAVE THE
[03:01:29] EXECUTIVE SESSION SCHEDULED FOR 315. I THINK? 3:45 COMMISSIONER.
[03:01:36] WE COULD CONTINUE WITH THE AGENDA, WE COULD ALTER THE
[03:01:40] AGENDA, BUT I'M HOPING WE CAN MAKE PROGRESS. WE HAVE TWO
[03:01:44] ADDITIONAL ITEMS INCLUDING THE BYLAWS INTRODUCTION WHICH CAN
[03:01:48] BE CONTINUED TO THE NEXT MEETING OF THE COMMISSION ON
[03:01:52] THE 27TH. IT'S A TWO MEETING REQUIREMENT. IT'S BEEN IN THE
[03:01:57] WORKS FOR OVER A YEAR AND THERE'S BEEN A TREMENDOUS
[03:02:00] AMOUNT OF EFFORT HAS GONE INTO IT.
[03:02:05] WHAT ARE YOUR PREFERENCES HERE? IF ANYBODY WANTS TO PROPOSE A
[03:02:11] CHANGE TO THE AGENDA OR CONTINUE WITH THE REMAINING
[03:02:15] HALF-HOUR WE HAVE PRIOR TO EXEC SESSION COMMISSIONER
[03:02:19] STEINBREUCK. IF I MAY JUST JUMP IN. I WOULD RECOMMEND IF THE
[03:02:23] COMMISSION IS COMFORTABLE WITH IT. I MET WITH ALL
[03:02:26] COMMISSIONERS PRIOR TO THIS MEETING TO BRIEF THEM ON THE
[03:02:28] BYLAWS AMENDMENT PACKAGE. IF WE COULD FOREGO THE PRESENTATION
[03:02:33] AND JUST GET THE INTRODUCTION PASSED, THEN WE CAN HAVE THIS
[03:02:37] DISCUSSION AT OUR FOLLOWING MEETING. OKAY, THAT WOULD SEEM
[03:02:42] LIKE A SENSIBLE APPROACH TO ME.

[03:02:46] I DON'T WANT TO KEEP KICKING THE CAN ON THIS, HOWEVER.
[03:02:49] AS I SAID, IT IS IMPORTANT AND IT DOES AFFECT NOT JUST THE
[03:02:53] COMMISSION MEMBERS AND STAFF BUT MEMBERS OF THE PUBLIC WHO
[03:02:56] ENGAGE WITH US FREQUENTLY.
[03:02:58] SO I THINK WE THAT'S A GOOD PLAN AND THEN WE'LL DO THE IAF
[03:03:03] BRIEFING. ACTUALLY THAT COMES NEXT BECAUSE THE AGENDA WAS
[03:03:07] AMENDED TO PUT THE BYLAWS LAST ON THE AGENDA. THAT'S CORRECT.
[03:03:11] LET'S MOVE ON TO THE NEXT ITEM. NUMBER 9 B. I THINK IT IS. IAF
[03:03:17] BRIEFING. YES. I'LL GO AHEAD AND READ THAT INTO THE RECORD
[03:03:19] ITEM 9B IS INTERNATIONAL ARRIVALS FACILITY PROGRESS
[03:03:22] BRIEFING. THIS IS CIP NUMBER C-800583. COMMISSIONERS
[03:03:29] THIS BRIEFING WILL UPDATE YOU ON THE INTERNATIONAL ARRIVALS
[03:03:31] FACILITY WHICH CONTINUES TO MAKE HEADWAY TOWARDS
[03:03:33] CONSTRUCTION COMPLETION. ANTICIPATING THIS WOULD BE A
[03:03:36] LONG MEETING DAY WE ABBREVIATED THE PRESENTATION AND
[03:03:39] THEREFORE IT'S DESIGNED TO GIVE THE PORT AND KEY MEMBERS
[03:03:43] OPPORTUNITY TO SPEAK ON THAT PROGRESS AND I'M GOING TO TURN
[03:03:45] IT OVER TO THE CHIEF OPERATING OFFICER AND HEAD OF THIS
[03:03:49] PROJECT DAVE SWAKEY.
[03:03:52] GOOD AFTERNOON. WE HAVE SHORTENED OUR SLIDE
[03:03:55] DECK FOR BREVITY TO JUST 12 SLIDES HALF OF WHICH ARE PHOTOS
[03:03:58] OR CHARTS. SO YOU'LL BE ABLE TO QUICKLY SEE THE POSITIVE
[03:04:01] PROGRESS WE'RE MAKING. I WOULD SAY THAT OUR OWN DASHBOARD FOR
[03:04:05] THE PROJECT DEMONSTRATES A NO SURPRISE HEADLINE FOR THIS
[03:04:08] BRIEFING. WE'RE RED OR LATE ON COMPLETING CONSTRUCTION RIGHT
[03:04:12] NOW, AND WE'RE YELLOW OR CAUTIOUS ON WATCHING COSTS DUE
[03:04:16] TO THE LONGER EXTENDED TIME IT'S TAKEN TO GET THIS JOB DONE
[03:04:20] AND ANY ASSOCIATED ISSUES. NEXT SLIDE. SLIDE TWO,
[03:04:27] COMMISSIONER BOWMAN. THANKS TO STEVE METRUCK FOR HAVING BEEN
[03:04:30] INVOLVED WITH BILL CALHOUN, THE VICE CHAIRMAN OF CLARK
[03:04:32] CONSTRUCTION. WE HAVE CONTINUING DISCUSSIONS GOING ON
[03:04:35] BETWEEN US AND WE'RE BOTH RALLIED TOWARD GETTING THIS
[03:04:38] PROJECT COMPLETED. AS EARLY AS THIS FRIDAY WE'LL HAVE MORE
[03:04:43] DISCUSSIONS ABOUT SOME CHALLENGES BETWEEN THE TEAMS,
[03:04:46] BUT WE'RE WORKING THROUGH THOSE. TODAY WE'RE GOING TO COVER
[03:04:49] LANDSIDE, THE MAIN BUILDING PIER SIDE, REGARDING THE GATE
[03:04:54] PROGRESS SCHEDULE COST LEAD. AND WE'RE GOING TO PROVIDE REMARKS
[03:04:58] BY OUR DESIGN-BUILDER THAT'D BE BRIAN AHERN AND POSSIBLY BRETT
[03:05:02] EARNEST. WE ALSO CONTINUE TO PROVIDE LEADERSHIP OPENINGS FOR
[03:05:06] OUR STAFF AND FOR THEM TO GET TO KNOW YOU AND YOU GET TO KNOW
[03:05:08] THEM. TODAY FOR THE FIRST TIME IN THESE PRESENTATIONS WE'LL BE
[03:05:12] INTRODUCING OUR RESIDENT ENGINEER, SARAH MITCHELL. BUT
[03:05:16] FIRST, I'LL TURN IT OVER TO TYLER AND TEAM MEMBERS, PLEASE
[03:05:19] MOVE THROUGH CRISPLY. THANK YOU. TYLER.
[03:05:33] TYLER, YOU APPEAR UNMUTED BUT WE CANNOT HEAR YOU.
[03:05:48] TYLER MAY NEED TO LEAVE THE MEETING AND RECONNECT. I
[03:05:52] WOULD SAY CHECK YOUR TEAM SETTINGS TO MAKE SURE THAT
[03:05:54] YOU'RE USING ALL THE CORRECT
[03:05:57] AUDIO AND MICROPHONE.
[03:06:01] FOR SPEED I'LL JUMP IN ON THE NEXT SLIDE UNTIL TYLER GETS
[03:06:05] ON BOARD.
[03:06:07] COMMISSIONERS THIS IS A PROGRESS PHOTOS. WITHIN THE MAIN
[03:06:10] BUILDING IN THE LOWER LEVEL OF THE BUILDING YOU SEE ON THE
[03:06:14] LEFT THE BAGGAGE SYSTEM IS MAKING GREAT HEADWAY. IN FACT,
[03:06:17] I THINK BY THE END OF NEXT WEEK THE TRANSPORTATION SECURITY
[03:06:20] ADMINISTRATION WILL HAVE CERTIFIED, KNOCK ON WOOD, THE
[03:06:24] ENTIRE SYSTEM READY FOR OPERATIONS. THE PICTURE ON THE
[03:06:27] RIGHT SHOWS THE UPPER LEVEL, WHICH IS THE CONCOURSE LEVEL.
[03:06:30] AND THIS SHOWS ON THE LEFT OF [INAUDIBLE] GATES
[03:06:34] PASSENGERS COMING IN INTERNATIONALLY AND NEEDING TO
[03:06:37] CATCH A DOMESTIC FLIGHT ACROSS THE COUNTRY AND YOU CAN SEE THE
[03:06:40] NICE FINISH WORK COMPLETED THERE. NEXT SLIDE. TYLER JUMP IN
[03:06:45] IF YOU'RE ONLINE YET.

[03:06:48] AGAIN PROGRESS PHOTOS IN THE MAIN IAF BUILDING. IN THE LEFT
[03:06:52] IS CUSTOMS BORDER PROTECTION AND THAT IS THEIR SECONDARY
[03:06:56] SCREENING AREA. AND YOU CAN SEE THE FINISH
[03:07:01] BEING COMPLETED AND IT'S VERY CLOSE.
[03:07:05] WE GO TO THE UPPER. RIGHT. WHAT WE SEE IS THE RECHECK TSA
[03:07:10] CHECKPOINT. SO FOR AN ARRIVING INTERNATIONAL TRAVELER, THEY
[03:07:14] WOULD MOVE CHECKPOINT AND THEN MOVE INTO THE
[03:07:16] EXISTING CONCOURSES
[03:07:18] TO GO TO EITHER ONE OF THE CONNECTING FLIGHTS AT ANY GATE.
[03:07:23] YOU CAN SEE SOME OF THE EQUIPMENT THAT WE HAVE PROVIDED
[03:07:26] AND THAT PROVIDED BY TSA. IN THE LOWER PICTURE THESE ARE THE
[03:07:30] UPPER LEVEL OFFICES THAT THE CBP HAS THEIR STAFF IN. AND THAT
[03:07:35] IS IN A VERY FINISHED STATE. CLARK IS JUST FINISHING UP SOME
[03:07:39] FINAL ITEMS. NEXT SLIDE.
[03:07:44] THIS IS A BEFORE AND AFTER PICTURE THAT TYLER HAS. TYLER
[03:07:47] TAKE IT AWAY.
[03:07:49] OKAY, HOPEFULLY THE AUDIO IS WORKING A LITTLE BETTER NOW.
[03:07:52] WE CAN HEAR YOU TYLER. OH, YEAH, SORRY ABOUT THAT INCONVENIENCE. THE
[03:07:56] WEATHER IS CAUSING SOME CHAOS OVER HERE. ANYWAYS, THANK YOU,
[03:07:59] DAVE.
[03:08:02] HERE'S A PROGRESS PHOTO OF THE CONCOURSE LEVEL OF THE MAIN
[03:08:04] HALL OF THE IAF. ON THE LEFT-HAND PICTURE WE GOT ONE
[03:08:08] FROM JANUARY AND THEN THE RIGHT HAND SIDE WE HAVE SEPTEMBER.
[03:08:12] JANUARY'S LAST TIME THAT WE PRESENTED AN UPDATE TO
[03:08:14] COMMISSION. SO JUST WANTED TO OUTLINE A COUPLE NOTICEABLE
[03:08:17] DIFFERENCES.
[03:08:20] IN THE MIDDLE OF THE PICTURE YOU CAN SEE THAT WE HAD A WHOLE
[03:08:22] BUNCH OF MATERIAL STAGE THERE THAT HAS NOW BEEN INSTALLED. WE
[03:08:26] HAVE COLUMN COVERS INSTALLED. FLOORING HAS BEEN COMPLETED.
[03:08:31] AND EVEN YOU CAN SEE THE TEMPORARY LIGHTS THAT WERE
[03:08:34] HANGING DOWN IN THE JANUARY PICTURE HAVE NOW BEEN TURNED
[03:08:37] INTO PERMANENT LIGHTING.
[03:08:40] ANOTHER ASPECT OF THISM I DON'T KNOW IF THEY'VE COVERED IT IS
[03:08:43] THAT OUR BAGGAGE EQUIPMENT'S FULLY INSTALLED INCLUDING OUR
[03:08:47] CAROUSEL UNITS HERE. THE LAST LITTLE BIT OF WORK THAT WE HAVE
[03:08:50] IN THE GRAND HALL HERE IS TO FINISH THE CLAIM DECKS. I'D ALSO
[03:08:54] LIKE TO POINT OUT THAT IN THESE PICTURES THERE'S SMALL WHITE
[03:08:57] BEAMS THAT YOU CAN SEE ACROSS EACH CAROUSEL. THOSE ARE ART
[03:09:00] SUPPORTS. THE ART HAS BEEN PROCURED AND READY TO BE
[03:09:04] INSTALLED AT THE END OF THIS MONTH OR THE START OF NEXT
[03:09:06] MONTH.
[03:09:09] WITH THAT BEING SAID, I'D LIKE TO PASS IT ON TO MY COLLEAGUE
[03:09:11] SARAH MITCHELL TO TALK A LITTLE BIT MORE ABOUT THE AIR SIDE.
[03:09:17] THANK YOU, TYLER. CAN WE GO TO THE NEXT SLIDE?
[03:09:25] SO, MY NAME IS SARAH MITCHELL AND I AM THE RESIDENT ENGINEER
[03:09:28] FOR THE AIR SIDE OF THE IAF PROJECT.
[03:09:32] SO THE FIRST PICTURE YOU SEE HERE ON THE LEFT IS ACTUALLY
[03:09:35] INSIDE OF THE PEDESTRIAN WALKWAY. IT IS THE TOP OF THE
[03:09:39] BACK STAY CABLES, WHICH ARE LOCATED ON EITHER END OF THE
[03:09:42] PEDESTRIAN WALKWAY. THESE CABLES STRETCH ALL THE WAY TO THE
[03:09:45] GROUND AND IN ESSENCE ARE THE STRUCTURE THAT HOLD THE ENDS OF
[03:09:48] THE WALKWAY INTO PLACE. THESE CABLES WILL BE A MAJOR
[03:09:51] ARCHITECTURAL FEATURE OF THE PROJECT AND IN THEIR FINAL ASTHETIC
[03:09:53] WILL BE COVERED IN A PAINT WHICH IS A
[03:09:56] FIREPROOFING PAINT. IN THE RIGHT PICTURE YOU CAN SEE MORE OF
[03:10:00] THESE CABLES THAT ARE SURROUNDING OUR WALKWAY OR
[03:10:02] TRAVELATOR. THE SECTIONS OF THE MOVING WALKWAY HAVE ACTUALLY
[03:10:05] BEEN STORED IN THE CENTER SECTION OF THE SESSION WALKWAY
[03:10:09] SINCE WAY BACK WHEN IT WAS LOCATED AT CARGO TWO WHERE WE
[03:10:12] BUILT THIS INTERSECTION. BEFORE IT WAS TRANSPORTED AND LIFT IT
[03:10:15] INTO PLACE ABOVE OUR TAXILANE. RECENTLY THEY WERE UNWRAPPED
[03:10:19] AND LOWERED INTO THEIR FINAL CONFIGURATION. HOWEVER, THEY
[03:10:23] ARE STILL BEING WORKED ON AND TESTED SO THEY ARE NOT QUITE

[03:10:25] FUNCTIONING YET. IN THIS PICTURE. YOU CAN ALSO SEE THE
[03:10:28] PROGRESS THAT IS BEING MADE ON THE OVERHEAD ELECTRICAL AND
[03:10:30] MECHANICAL WORK IN THE PEDESTRIAN WALKWAY.
[03:10:34] NEXT SLIDE.
[03:10:37] THANK YOU. SO THESE ARE TWO PICTURES OF OUR EXTERIOR OF THE
[03:10:41] PEDESTRIAN WALKWAY. THE PICTURE ON THE LEFT SHOWS A VIEW FROM
[03:10:45] THE TOP OF THE BRIDGE CORE ON THE SOUTH SATELLITE SIDE
[03:10:48] LOOKING BACK TOWARDS A CONCOURSE. IN THIS VIEW YOU CAN
[03:10:51] ACTUALLY SEE THE CURVATURE OF THE WALKWAY, WHICH IS NOT
[03:10:54] NECESSARILY APPARENT WHEN YOU LOOK AT IT FROM THE GROUND OR
[03:10:57] FROM OUR TERMINALS. IT'S ACTUALLY WIDEST IN THE CENTER
[03:11:00] SECTION WHERE THE MOVING WALKWAY IS LOCATED AND THEN
[03:11:03] KIND OF BECOMES MORE SLENDER ON EITHER END. BOTH OF THESE
[03:11:06] PICTURES ARE SHOWING THE PROGRESS THAT IS HAPPENING ON
[03:11:09] THE CLADDING, ROOFING, AND FIREPROOFING ON THE EXTERIOR OF
[03:11:12] OUR WALKWAY. NEXT SLIDE.
[03:11:17] SO THE AIR SIDE OF THE PROJECT IS ACTUALLY SPLIT INTO TWO
[03:11:20] MAJOR COMPONENTS :THE PEDESTRIAN WALKWAY, WHICH WE'VE JUST
[03:11:23] REVIEWED AND THEN THE PODS AS WE CALL THEM. THE PODS ARE THE
[03:11:28] STRUCTURES ON THE RAMP SIDE OF A CONCOURSE WHICH ALLOW
[03:11:30] PASSENGERS EITHER TO PASS THROUGH FOR A DOMESTIC FLIGHT
[03:11:34] OR ROUTE UP AND OVER THE EXISTING A CONCOURSE INTO THE
[03:11:37] NEW IAF BUILDING. FOUR PODS EACH CONNECTING TWO OR
[03:11:40] THREE OF THE PASSENGER LOADING BRIDGES TO THE IAF. BECAUSE
[03:11:44] THESE PODS HAVE BEEN WORKED ON ONE AT A TIME DUE TO AIRLINE
[03:11:47] CONSTRAINTS, YOU CAN SEE IN THE TWO PICTURES THE DRASTIC
[03:11:51] DIFFERENCE IS IN PROGRESS. SO THE PICTURE ON THE
[03:11:55] LEFT SHOWS THE INTERIOR PROGRESS SPECIFICALLY THE
[03:11:58] CARPET INSTALLATION THAT IS OCCURRING INSIDE OF PODS A AND
[03:12:01] B AND SOON-TO-BE C. WE WORKED ON THEM STARTING AT GATES A-SIX
[03:12:06] AND A-SEVEN AND A-EIGHT. WE WORKED ALL THE WAY TO THE SOUTH
[03:12:09] END. AND NOW WE ARE ACTUALLY WORKING ON POD D, WHICH IS
[03:12:13] FARTHER NORTH.
[03:12:17] SO IN THE SECOND PICTURE,
[03:12:21] WHICH IS ON THE RIGHT. THIS IS ACTUALLY ONE OF THE MOST
[03:12:23] EXCITING PORTIONS OF THE PROJECT TO ME THAT IS TAKING
[03:12:25] PLACE RIGHT NOW. THE FINAL STEEL OF THE ENTIRE PROJECT
[03:12:29] FINALLY IS BEING ERECTED AT POD D. ABOUT A WEEK AGO
[03:12:31] THE FINAL
[03:12:33] LARGE TRESSES WERE PUT IN PLACE THAT CONNECT TWO PODS A AND D.
[03:12:37] WE TOOK THE OPPORTUNITY WITH THE AIRLINE SLOWDOWNS DUE TO
[03:12:40] COVID TO WORK WITH OPERATIONS AND OUR AIRLINE PARTNERS TO
[03:12:43] CAPTURE AN EXTRA GATE AND ACCELERATE THIS WORK, WHICH HAS
[03:12:46] DIRECTLY OUR DESIGN-BUILDER. MAIN CHALLENGE ON THE AIR SIDE
[03:12:50] AS I MENTIONED BEFORE HAS BEEN THE LIMITED NUMBER OF AVAILABLE
[03:12:52] GATES. SO THIS IS OUR FOURTH POD, FOURTH CHANCE TO IMPROVE
[03:12:56] OUR STRATEGIES AND EFFICIENCIES AND THANKS TO THE COOPERATION
[03:12:59] OF THE AIRLINES AND OPERATIONS, IT IS NOW OUR LARGEST AIR SITE
[03:13:02] CONSTRUCTION AREA. THAT'S ALL I
[03:13:04] HAVE FOR MY AIR SITE UPDATE. SO
[03:13:06] I WILL HAND IT OVER TO BRIAN MARSHALL.
[03:13:13] THANK YOU GOOD AFTERNOON COMMISSIONERS AND EXECUTIVE
[03:13:16] DIRECTOR METRUCK. MY NAME IS BRIAN MARSHALL. I'M THE DEPUTY
[03:13:19] PROGRAM DIRECTOR RESPONSIBLE FOR THE LAND SIDE PORTION OF
[03:13:22] THE INTERNATIONAL ARRIVALS FACILITY. ON THIS SLIDE WE'LL BE
[03:13:26] DISCUSSING THE CURRENT STATUS OF OUR LEAD CERTIFICATION, WOMEN
[03:13:29] MINORITY AND SMALL BUSINESS ENTERPRISE PARTICIPATION, AND
[03:13:33] THE PROJECT COST INDICATORS. STARTING WITH LEAD.
[03:13:37] WE'RE ON TRACK FOR LEAD SILVER CERTIFICATION. WE HAVE 49 OF
[03:13:41] THE 50 REQUIRED POINTS HAVE BEEN CONFIRMED. TWO LIKELY POINTS
[03:13:45] WILL BE SUBMITTED AT THE COMPLETION OF CONSTRUCTION AND
[03:13:48] THREE ADDITIONAL COMMISSIONING POINTS ARE CURRENTLY UNDER
[03:13:50] REVIEW WITH A TEAM.

[03:13:53] IF YOU REQUIRE FURTHER INFORMATION ON THIS TOPIC,
[03:13:55] PLEASE REFER TO THE APPENDICES IN THE PRESENTATION.
[03:14:01] ON WOMEN MINORITY AND SMALL BUSINESS ENTERPRISE
[03:14:04] PARTITION, THE INFORMATION WE'RE DISPLAYING HERE IS EFFECTIVE AS
[03:14:08] OF THE END OF AUGUST 2020. THIS IS THE MOST CURRENT INFORMATION
[03:14:12] WE HAVE FOR THE PROJECT. WE'RE CURRENTLY
[03:14:15] REVIEWING THE INFORMATION FOR SEPTEMBER 30TH.
[03:14:19] TO DATE WE'VE PAID A HUNDRED AND THIRTY-ONE MILLION TO SMALL
[03:14:23] BUSINESSES. THIS REPRESENTS 9 MILLION DOLLARS OVER OUR TARGET
[03:14:27] OF A HUNDRED AND TWENTY TWO MILLION.
[03:14:31] AND WOMEN AND MINORITY BUSINESSES, WE PAID A HUNDRED
[03:14:34] AND FORTY-FOUR MILLION. AS YOU MAY BE AWARE AT THE TIME WE
[03:14:37] EXECUTED THE GMP THIS PROJECT DID NOT HAVE A TARGET FOR WOMEN
[03:14:42] AND MINORITY BUSINESS. THIS FOCUS WAS INTRODUCED TO
[03:14:46] THE PROJECT IN JANUARY OF 2019.
[03:14:50] RECENTLY THE PORT AND CLARK HAVE IDENTIFIED SOME
[03:14:53] DISCREPANCIES IN THE RECONCILING OF OUR TO REPORTING
[03:14:56] SYSTEMS. THESE DISCREPANCIES ARE CURRENTLY UNDER REVIEW AND
[03:14:59] MAY AFFECT THE AMOUNT REPORTED FOR WOMEN AND MINORITY BUSINESS
[03:15:03] ENTERPRISE.
[03:15:07] APPRENTICE HOURS REPRESENT 21 PERCENT OF OUR TOTAL TRADE
[03:15:11] HOURS. THIS IS ON TRACK WITH OUR TARGET OF 21%. AGAIN FOR
[03:15:17] MORE DETAILED INFORMATION, PLEASE REFER TO THE APPENDICES.
[03:15:24] ONTO OUR COST INDICATORS. AGAIN, THE INFORMATION CONTAINED IN
[03:15:28] THIS SLIDE IS EFFECTIVE AS OF AUGUST 31ST 2020. AND AGAIN, WE
[03:15:34] ARE CURRENTLY IN REVIEW OF THE NUMBERS FOR SEPTEMBER.
[03:15:40] OF THE TOTAL PROGRAM BUDGET WE HAVE SPENT EIGHTY NINE PERCENT
[03:15:44] LEAVING A HUNDRED NINE MILLION DOLLARS TO COMPLETE.
[03:15:48] THAT'S A COMBINED TOTAL OF BOTH THE CLARK AND PORT CONTROLLED
[03:15:53] AMOUNTS.
[03:15:55] FOR PORT ALLOWANCE WE'VE ENCUMBERED 92% OF THE PORT
[03:15:58] ALLOWANCE LEAVING FOUR MILLION TO COMPLETE.
[03:16:04] ON MANAGEMENT RESERVE, THE MANAGEMENT RESERVE CARRIED BY
[03:16:08] THE PROJECT IS IN TWO COMPONENTS 13 MILLION DOLLARS OF
[03:16:12] MANAGEMENT RESERVE AND AN ADDITIONAL 10 MILLION OF
[03:16:16] EXECUTIVE DIRECTOR RESERVE TOTALING 23 MILLION.
[03:16:20] OF THIS TOTAL, WE'VE ENCUMBERED 34% WITH 15 MILLION DOLLARS
[03:16:25] REMAINING.
[03:16:26] AT THE BOTTOM OF THE SLIDE YOU'LL SEE DETAILS FOR THE
[03:16:29] EXECUTIVE DIRECTORS PORTION OF THE MANAGEMENT RESERVE. FOR
[03:16:33] THIS PORTION WE'VE COVERED 20% WITH 8 MILLION REMAINING.
[03:16:37] PLEASE REMEMBER THIS EIGHT MILLION DOLLARS IS A PORTION OF
[03:16:42] THE 15 MILLION REMAINING ON THE FULL MANAGEMENT RESERVE.
[03:16:47] OUR DESIGN BUILDERS ALLOWANCE IS FULLY ENCUMBERED AND THE
[03:16:52] RISK CONTINGENCY IS 87% ENCUMBERED WITH SIX MILLION
[03:16:55] DOLLARS REMAINING.
[03:16:57] AS I SAID, THIS INFORMATION IS EFFECTIVE AS OF AUGUST 31ST,
[03:17:01] 2020. THE PROJECT TEAM CONTINUES TO ENCUMBER THESE ALLOWANCES. IN
[03:17:06] ADDITION AS DAVE MENTIONED, PORTIONS OF THE
[03:17:09] PROJECT ARE LATE, UP TO NINE MONTHS LATE, AND THERE ARE
[03:17:13] ADDITIONAL COSTS ASSOCIATED WITH THIS DELAY. FOR THIS
[03:17:16] REASON, THE TOTAL PROGRAM BUDGET IS ON WATCH AS INDICATED
[03:17:20] BY THE YELLOW STOPLIGHT AT THE CENTER OF THE SLIDE.
[03:17:25] WE'VE RESERVED SOME TIME AT THE END OF THIS PRESENTATION FOR
[03:17:28] OUR DESIGN BUILD CONTRACTOR TO PROVIDE THEIR COMMENTS.
[03:17:33] NEXT SLIDE PLEASE.
[03:17:37] IN THIS SLIDE, WE'RE REVIEWING THE CURRENT STATUS OF OUR KEY
[03:17:39] PROJECT MILESTONES.
[03:17:41] THE INFORMATION AGAIN IN THIS SLIDE IS EFFECTIVE AS OF THE
[03:17:44] END OF AUGUST AND WE CURRENTLY ARE REVIEWING THE SEPTEMBER
[03:17:48] INFORMATION.
[03:17:54] BECAUSE OF DELAYS WITH VARIOUS ASPECTS OF THE PROJECT, WE'RE
[03:17:58] CURRENTLY PLANNING TO DELIVER THE IAF IN THREE PARTS. THE

[03:18:02] FIRST PART WILL BE THE MAIN IAF BUILDING AND GATE PODS A B AND C
[03:18:07] THESE PODS PROVIDING SIX INTERNATIONAL GATES ON THE
[03:18:09] A CONCOURSE. CURRENTLY CLARK ARE FORECASTING
[03:18:13] A SUBSTANTIAL COMPLETION IN LATE NOVEMBER 2020. THE PORT
[03:18:17] HAS RESERVED A TWO MONTH SCHEDULE CONTINGENCY BEFORE
[03:18:20] TURNING THE SPACE OVER TO THE OPERATIONAL READINESS TEAM IN
[03:18:24] LATE JANUARY.
[03:18:26] THE OPERATIONAL READINESS PROCESS WHICH YOU WILL HEAR
[03:18:29] MORE ABOUT SHORTLY IS SCHEDULED TO TAKE TWO MONTHS LEADING TO
[03:18:34] AN ESTIMATED PUBLIC OPENING DATE IN LATE APRIL 2021.
[03:18:41] SIMILARLY, THE PEDESTRIAN WALKWAY CLARK IS PROJECTING A
[03:18:45] SUBSTANTIAL COMPLETION DATE OF MARCH 2021 LEADING TO A PORT
[03:18:51] PUBLIC OPENING DATE IN LATE MAY 2021.
[03:18:55] AND IN POD D,
[03:18:57] THE PORT PUBLIC OPENING DATE IN JUNE 2021.
[03:19:03] WITH THAT I'D LIKE TO THANK THE COMMISSION AND TURN THE
[03:19:05] PRESENTATION OVER TO CHARLES WHO WILL TALK ABOUT THE
[03:19:09] OPERATIONAL READINESS PROCESS.
[03:19:12] NEXT SLIDE, THANK YOU BRIAN.
[03:19:15] GOOD AFTERNOON COMMISSIONERS, EXECUTIVE DIRECTOR.
[03:19:18] ACTIVATION, WHENEVER WE DO GET THE BUILDING, ACTIVATION'S GOING
[03:19:22] TO TAKE 60 DAYS. ESSENTIALLY IT'S WHEN THE HARD HATS COME
[03:19:26] OFF AND THE FRONT LINE STAFF GO IN. WE'VE BEEN TAKING THIS TIME
[03:19:29] PERIOD TO MAKE SURE THAT ALL OF OUR STAKEHOLDERS FROM THE
[03:19:33] FEDERAL AGENCIES SUCH AS CBP, TSA THAT OCCUPY THE BUILDING
[03:19:36] TO THE AIRLINES AND THE GROUND HANDLERS ARE GOING TO BE USING
[03:19:39] THE FACILITY ARE READY TO GO ONCE WE GET YOU ACTIVATION
[03:19:43] PERIOD.
[03:19:45] DOING THE ORIENTATIONS FOR FRONTLINE STAFF TO MAKE SURE
[03:19:49] THEY KNOW HOW TO GET IN AND OUT, TO GET TO THEIR WORK AREAS,
[03:19:52] TRAINING ON THE NEW EQUIPMENT THAT IS GOING TO BE IN THE IAF,
[03:19:57] AS WELL AS NEW POLICIES AND PROCEDURES. WILL DO OPERATIONAL
[03:20:01] TRIALS TO VALIDATE ANY FACILITY CONSTRAINTS AND THEN WE'LL DO
[03:20:05] IT ADVANCED INTEGRATED OPERATIONAL TRIALS WITH THE
[03:20:09] STAKEHOLDERS TO MAKE SURE THAT THEY FULLY UNDERSTAND. WHERE
[03:20:13] THEY'RE GOING AND WHAT THEY'RE USING INSIDE THE FACILITY.
[03:20:16] YOU'LL NOTICE THAT WE CROSSED OUT THE PASSENGER FLOW
[03:20:20] SIMULATION. UNFORTUNATELY DUE TO COVID-19 WE DO NOT FEEL THAT
[03:20:24] THAT'S ATTAINABLE. INSTEAD WE WILL DO A SOFT OPENING. SO THERE
[03:20:29] WILL BE A 60-DAY ACTIVATION PERIOD AND THEN THERE WILL BE A
[03:20:32] 21-DAY OR THREE WEEKS SOFT OPENING PERIOD IN WHICH WILL
[03:20:36] BE BRINGING IN SINGLE AND DOUBLE FLIGHTS INTO THE IAF OFF
[03:20:40] THE CONCOURSE A GATES.
[03:20:42] WE'LL DO DAILY AFTER ACTION REVIEWS WITH CBP, TSA AND THE
[03:20:47] AIRLINES TO MAKE SURE THAT WE KNOW EVERYTHING THAT'S WORKING
[03:20:51] AND WHAT'S NOT WORKING AND MAKE SURE THAT THEIR TRAINING IS
[03:20:54] STICKING AND THAT THE PROCESSES ARE MOVING THE WAY THEY'RE
[03:20:57] SUPPOSED TO. WILL CULMINATE WITH A NOON PEAK WHEN WE GET TOWARDS
[03:21:01] THE END OF THAT SOFT OPENING PERIOD AND THEN I ALSO WANT TO
[03:21:05] NOTE THAT WE ARE PLANNING, OUR EXTERNAL RELATIONS TEAM IS
[03:21:07] PLANNING THREE SEPARATE OPENING EVENTS. AND WE CAN GIVE A
[03:21:13] BRIEFING ABOUT THAT ANOTHER TIME. ONCE WE GET PAST THE SOFT
[03:21:17] OPENING, ONCE WE GET THROUGH THE SOFT OPENING AND WE'VE GOT
[03:21:21] CONFIDENCE IN HOW THE FACILITIES OPERATING ALL THE
[03:21:23] STAFF KNOW WHAT THEY'RE DOING, AND THE PEDESTRIAN WALKWAY IS
[03:21:27] AVAILABLE AND OPEN TO CONNECT THE SOUTH SATELLITE GATES, THEN
[03:21:30] WE'LL GET INTO THE HEART-OPENING. AN OVERNIGHT CUT
[03:21:33] OVER FROM THE SOUTH SATELLITE FIS INTO THE NEW INTERNATIONAL
[03:21:37] ARRIVALS FACILITY, A COMPLETE TRANSITION.
[03:21:43] THAT'S OUR ACTIVATION. THAT'S WHAT WE'RE
[03:21:45] PLANNING AND NOW I WILL TURN IT OVER TO BRIAN AHERN OF CLARK
[03:21:49] CONSTRUCTION.
[03:21:52] GOOD AFTERNOON, COMMISSIONERS EXECUTIVE DIRECTOR METRUCK. MY

[03:21:57] NAME IS BRIAN AHERN AND I AM VICE PRESIDENT WITH CLARK
[03:22:01] CONSTRUCTION LEADING OUR EFFORTS HERE ON THE IAF PROJECT.
[03:22:04] HAD THE PLEASURE OF PRESENTING TO THIS GROUP SEVERAL UPDATES
[03:22:09] OVER THE PAST TWO YEARS SINCE WE EXECUTED THE G&P AMENDMENT
[03:22:14] IN SEPTEMBER OF 2018, AND I'M GRATEFUL FOR THE OPPORTUNITY TO
[03:22:19] BE HERE AGAIN TO PRESENT ON THIS ICONIC PROJECT.
[03:22:25] AS YOU'VE SEEN FROM THE PHOTOGRAPHS AND FROM THE PORT
[03:22:28] PRESENTATION, THIS TEAMS MADE A TREMENDOUS AMOUNT OF PROGRESS
[03:22:32] IN THE CONSTRUCTION OF THE IAF PROJECT SINCE JANUARY 2020
[03:22:37] WHEN WE WERE LAST HERE PRESENTING. SINCE THAT TIME
[03:22:41] WE'VE ACHIEVED SEVERAL CRITICAL AND VERY CHALLENGING
[03:22:44] MILESTONES. ONE OF THESE IS THE SUCCESSFUL ERECTION OF THE
[03:22:49] ICONIC PEDESTRIAN WALKWAY EARLIER THIS YEAR.
[03:22:53] I'M PROUD TO SAY THAT THE ACHIEVEMENT OF THESE CRITICAL
[03:22:57] MILESTONES WAS TRULY A TEAM EFFORT, BUT MOST IMPORTANTLY
[03:23:02] THAT WORK HAS PROGRESSED AND THOSE MILESTONES HAVE BEEN
[03:23:04] ACHIEVED SAFELY, WHICH IS ALWAYS BEEN A TOP PRIORITY ON
[03:23:09] THIS PROJECT HERE AS PART OF CLARK'S SAFETY COMMITMENT. AND
[03:23:14] WHILE OUR PROJECT HAS MADE SIGNIFICANT STRIDES ON SEVERAL
[03:23:17] FRONTS, I THINK IT'S VERY IMPORTANT THAT WE NOTE THAT
[03:23:21] THERE ARE SEVERAL KEY
[03:23:25] CHALLENGES REMAINING AS PART OF THIS PROJECT THAT WE STILL NEED
[03:23:27] TO RESOLVE. BACK IN JANUARY OF 2020 WE PRESENTED A KEY
[03:23:33] CHALLENGES SLIDE AND THAT NCLUDED SOME OF THE MAJOR
[03:23:37] CHALLENGE THAT ARE STILL UNRESOLVED TODAY WHICH IS THE
[03:23:39] RESOLUTION OF OWNER ALLOWANCE ITEMS INCLUDING THE CDP FACIAL
[03:23:43] RECOGNITION AND THE BAGGAGE HANDLING. AND THEN THE
[03:23:47] COORDINATION WITH THE FEDERAL AGENCIES AND THE PORT
[03:23:51] ACTIVATION PROCESS. ADDITIONALLY, THE PROJECT HAS
[03:23:56] EXPERIENCED SIGNIFICANT SCHEDULE AND CONSTRUCTION
[03:23:59] INEFFICIENCY IMPACTS AS IT RELATES TO COVID-19 WHICH ARE
[03:24:03] CURRENTLY STILL UNRESOLVED. BUT THE CLARK TEAM IS
[03:24:07] COMMITTED TO WORKING COLLABORATIVELY WITH THE PORT
[03:24:10] PARTNERS TO RESOLVE THESE MATTERS IN THE MOST EFFECTIVE
[03:24:13] AND EFFICIENT WAY POSSIBLE. WE LOOK FORWARD TO A SUCCESSFUL
[03:24:16] COMPLETION AND TURNOVER OF THE IAF FACILITY IN THE COMING
[03:24:20] MONTHS AND TO THE FACILITIES GRAND OPENING MENTIONED IN THE
[03:24:23] PRESENTATION IN 2021. AND I WANT TO TAKE THIS OPPORTUNITY
[03:24:27] TO AGAIN THANK BOTH THE COMMISSIONERS AND EXECUTIVE
[03:24:31] DIRECTOR METRUCK FOR YOUR CONTINUED SUPPORT OF THIS
[03:24:34] ICONIC PROJECT. THANK YOU.
[03:24:44] COMMISSIONERS, THAT CONCLUDES OUR BRIEFING.
[03:24:47] MR. STEINBREUCK. WOULD YOU LIKE ME TO GO THROUGH THE ROLE FOR
[03:24:50] COMMENTS AND QUESTIONS? EXACTLY. THANK YOU. THANK YOU.
[03:24:54] BEGINNING WITH COMMISSIONER CHO CHO. UM, I APPRECIATE THE
[03:24:59] PRESENTATION. I DON'T THINK I HAVE ANY BURNING QUESTIONS AT
[03:25:05] THE MOMENT. THANK YOU. MOVING TO COMMISSIONER CALKINS.
[03:25:11] UST A QUICK COMMENT TO SAY THANKS TO OUR GUESTS FROM CLARK
[03:25:15] WHO PROVIDED COMMENTARY, BRIAN. I'M GOING TO MISS YOU ONCE
[03:25:18] WE'RE ALL DONE WITH THIS PROJECT [LAUGHTER]
[03:25:23] I'LL MISS YOU AS WELL. [LAUGHTER]
[03:25:26] I'LL BE AROUND.
[03:25:30] THANK YOU COMMISSIONER CALKINS MOVING TO COMMISSIONER BOWMAN.
[03:25:32] NO, I JUST APPRECIATE THE UPDATE. I KNOW WE'VE HAD A LOT
[03:25:36] OF CHALLENGES WITH THIS AND I HOPE TO BE AROUND WHEN IT
[03:25:39] OPENS. SO. EXCITING YEARS COMING AHEAD. THANK YOU. THANK YOU,
[03:25:45] AND THEN COMMISSIONER STEINBREUCK FOR YOUR COMMENTS.
[03:25:48] SURE. THANKS AND MY APPRECIATION TO ALL FOR
[03:25:51] CONTINUING TO DRIVE THIS PROJECT TOWARD A SUCCESSFUL
[03:25:55] COMPLETION. IT REALLY DOES TAKE INCREDIBLE TEAMWORK,
[03:25:59] COOPERATION, COLLABORATION, AND PARTNERSHIP AND I APPRECIATE
[03:26:04] THE GENUINE AND DETERMINED EFFORTS. HOPEFULLY WE WILL GET
[03:26:09] THE OUTSTANDING ISSUES RESOLVED WITHOUT TOO MUCH STRIFE

[03:26:15] AND STRUGGLE. THAT SAID I'D LIKE TO KNOW WHEN THE
[03:26:19] ACTUAL DAY OF OPENING OF PUBLIC OPENING IF WE HAVE A DATE
[03:26:23] CERTAIN
[03:26:25] FOR THE PUBLIC OPENING. WHAT DAY IS THAT? AND IS THERE
[03:26:30] ANYTHING REMAINING THAT COULD POTENTIALLY DELAY THAT
[03:26:34] DATE AND SCHEDULE THAT YOU SHARED WITH US?
[03:26:39] COMMISSIONER, GREAT QUESTION DAVE YOU OKAY WITH ME
[03:26:42] TAKING THIS? I'M LOOKING FOR DATE WE CAN ALL PUT ON OUR
[03:26:45] CALENDARS. SO
[03:26:47] I WISH I COULD GIVE YOU THAT DATE. UNFORTUNATELY, THERE JUST
[03:26:50] IS NOT ENOUGH CERTAINTY IN THE SCHEDULE OF WHEN THE FACILITY
[03:26:54] WILL BE TURNED OVER TO THE PORT AND WE CAN START ACTIVATION.
[03:26:59] SO THAT'S WHY WE'RE GIVING THE BROAD DATES OF APRIL/MAY
[03:27:04] OF NEXT YEAR.
[03:27:07] AS SOON AS WE DO KNOW THAT WE'RE TRYING TO GET THAT
[03:27:10] SETTLED THREE MONTHS IN ADVANCE TO MAKE SURE WE CAN GET IT ON
[03:27:13] EVERYBODY'S CALENDARS AND GET THEM
[03:27:15] RESERVED, YOUR TIME RESERVE.
[03:27:19] FAIR ENOUGH. WELL, I HAD TO ASK THE QUESTION. ABSOLUTELY. I
[03:27:23] WOULD EXPECT NOTHING ELSE. ALL RIGHT. WELL, VERY GOOD. THANKS
[03:27:27] AGAIN FOR THE UPDATE AND WE'LL GO FROM HERE. SO
[03:27:38] OKAY NEXT ITEM ON THE AGENDA.
[03:27:42] THANK YOU.
[03:27:46] I'D JUST LIKE TO MAKE AN
[03:27:50] OPENING COMMENT HERE BEFORE I HAND IT OFF TO MICHELLE
[03:27:54] AS THIS AS THE LEAD SPONSOR OF THIS REVIEW OF THE 2020
[03:27:58] COMMISSION BY LAWS AND RULES OF PROCEDURE,
[03:28:02] OUR GOVERNING DOCUMENT FOR INTRODUCTION TO
[03:28:06] THE COMMISSION TODAY.
[03:28:09] I'VE MENTIONED ALREADY A LOT OF WORK AND EFFORT HAS GONE INTO
[03:28:12] THIS. IT'S SOMETHING THAT'S REQUIRED TO BE DONE EVERY
[03:28:15] THREE YEARS. THIS YEAR IS THE THIRD YEAR. I THINK WE
[03:28:18] INITIATED TO WORK LAST YEAR. I'VE
[03:28:22] REALLY PRESSED HARD TO HAVE OUR NEW CLERK WORK WITH EACH
[03:28:26] COMMISSIONER AND TO AND TO ALSO TO USE HER JUDGMENT AND
[03:28:31] PROFESSIONAL EXPERIENCE AS TO HOW
[03:28:35] WE CAN BEST CRAFT THE CHANGES TO THE BYLAWS, ALSO TO
[03:28:42] REVIEW AND SCRUB FOR LANGUAGE THAT MAYBE NOT RELEVANT OR
[03:28:47] MAYBE
[03:28:49] IN THE FORM OF BYLAWS NOT REALLY HELPFUL IN TERMS OF
[03:28:53] CLARITY. SO TO BRING GREATER CLARITY TO THE BYLAWS.
[03:28:58] AND OF COURSE, IT'S KIND OF IN A WAY IT'S A LIVING DOCUMENT.
[03:29:01] WE CAN ALWAYS MOVE TO SUSPEND THE RULES IF OCCASION
[03:29:06] DESERVES THAT THAT WASN'T ANTICIPATED OR JUSTIFICATION.
[03:29:10] SO I'D LIKE COMMISSIONERS TO THAT IN MIND ALSO THAT WHILE
[03:29:14] THESE ARE OUR SELF-GOVERNING SET OF RULES AND
[03:29:17] PROCEDURES.
[03:29:20] WE'RE NOT BOUND,
[03:29:22] YOU KNOW AND CHAINED TO FOLLOW IT'S EDICTS WITH THE
[03:29:26] PROVISION OF A TEMPORARY MOTION TO SUSPEND THE RULES WHICH CAN
[03:29:31] BE DONE AND HAS BEEN DONE. AS I MENTIONED ALSO, IT WAS MY
[03:29:35] INTENTION THAT THIS PACKAGE OF AMENDMENT BE BROUGHT BACK TO
[03:29:39] THE COMMISSION FOR A VOTE AT THE NEXT COMMISSION MEETING
[03:29:43] WHICH I BELIEVE IS OCTOBER 27TH, SO WE CAN COMPLETE THIS
[03:29:47] WORK AND MOVE ON. CLERK HART. THANK YOU COMMISSIONER
[03:29:52] STEINBREUCK. I APPRECIATE THAT INTRODUCTION. MEMBERS OF THE
[03:29:55] COMMISSION. I REALLY NEED TO TURN TO YOU TODAY TO ASK YOU
[03:29:58] WHAT YOUR PLEASURE IS. WE DO NOT HAVE TIME TO GET THROUGH
[03:30:01] THIS PRESENTATION. THE PRESENTATION ITSELF IS ONLY
[03:30:03] ABOUT 7 MINUTES LONG, BUT THAT BEING SAID WE'LL HAVE QUESTIONS
[03:30:07] AND WE WOULD LIKE TO GET YOU A BREAK BEFORE YOUR 3:45.
[03:30:11] AS I NOTED EARLIER,
[03:30:12] I HAVE MET WITH ALL COMMISSIONERS INDIVIDUALLY AND

[03:30:15] HAVE BRIEFED THEM ON THE CONTENTS OF THE AMENDMENT
[03:30:17] PACKAGE. IF COMMISSIONERS ARE AMICABLE, WE CAN GO AHEAD AND
[03:30:21] MOVE THE INTRODUCTION, SET THE MEETING FOR THE SECOND READING
[03:30:25] AT WHICH TIME I CAN COLLECT QUESTIONS AND COMMENTS FROM
[03:30:29] COMMISSIONERS OVER THE COURSE OF THAT PERIOD. AND I WOULD
[03:30:33] COMMIT TO ACTUALLY BOILING THAT ALL DOWN INTO ONE DOCUMENT THAT
[03:30:38] I WOULD SHARE OUT WITH ALL COMMISSIONERS WITH RESPECT TO
[03:30:41] ANSWERS TO THOSE QUESTIONS. I DO UNDERSTAND THAT THERE MAY
[03:30:44] BE A COUPLE OF AMENDMENTS THAT I'M ALREADY HEARING THAT MAY
[03:30:47] COME FORWARD AT THE TIME OF ACTION. COMMISSIONER
[03:30:50] STEINBREUCK, HOW WOULD YOU LIKE TO PROCEED? WOULD YOU LIKE TO
[03:30:52] GET THE MOTION ON THE FLOOR FOR INTRODUCTION?
[03:31:01] COMMISSIONER STEINBREUCK. ARE YOU ABLE TO HEAR ME?
[03:31:09] IS COMMISSIONER STEINBREUCK FROZEN? OR? I THINK HE MIGHT BE.
[03:31:13] YEAH, I THINK WE MIGHT HAVE AN ISSUE WITH CONNECTIVITY WHICH
[03:31:17] HAS BEEN HAPPENING ALL DAY. SO UNLESS WE CAN GET HIM BACK, IS
[03:31:21] THERE ANY COMMISSIONER WHO WOULD LIKE TO MAKE A MOTION TO
[03:31:23] INTRODUCE THIS AMENDMENT PACKAGE AND SCHEDULE IT FOR A
[03:31:26] MEETING? I THINK SAM IS THE CHAIR RIGHT NOW. DOESN'T USUALLY
[03:31:34] HAPPEN. IT'S NOT ABOUT THE BYLAWS MICHELLE, RIGHT?
[03:31:40] I WOULD CERTAINLY MOVE TO PUT IT ON THE FLOOR FOR THE FIRST
[03:31:43] READING SO THAT WE CAN CONTINUE TO HAVE THE CONVERSATION OVER
[03:31:46] THE COURSE OF THE NEXT COUPLE OF WEEKS AND THEN HOPEFULLY OF
[03:31:48] THE SECOND READING AND PASSAGE AND KNOWING THAT WE CAN
[03:31:52] INTRODUCE AMENDMENTS IN THE INTERIM TOO.
[03:31:56] IT'S BEEN MOVED. IS THERE A SECOND?
[03:32:00] I'LL SECOND. THANK YOU. SO IT'S BEEN MOVED AND SECONDED. AND
[03:32:05] THAT MOTION IS TO INTRODUCE RESOLUTION THREE SEVEN SEVEN
[03:32:09] EIGHT AND TO SET IT FOR ITS SECOND READING. CAN WE HAVE A
[03:32:11] DATE ON THE SECOND READING PLEASE? MAY I MAKE A COMMENT
[03:32:16] BEFORE WE DO THAT?
[03:32:20] YES, OF COURSE. SORRY. I DIDN'T GET A CHANCE TO RAISE MY.
[03:32:24] APOLOGIES. I JUST WANTED TO ASK BEFORE AS WE SET THE DATE.
[03:32:28] FIRST OF ALL, I WANT TO COMPLIMENT IT COMMISSIONER
[03:32:30] STEINBREUCK ON HIS LEADERSHIP IN PUSHING THIS FORWARD. IT'S
[03:32:34] AN ARDUOUS TASK TO SAY THE LEAST AND YOU'VE JUST REALLY
[03:32:37] DONE A TREMENDOUS JOB IN GOING THROUGH THE BYLAWS WITH A
[03:32:40] FINE-TOOTH COMB AND I VERY MUCH APPRECIATE YOU PUSHING THIS
[03:32:44] THIS YEAR AND MICHELLE, YOU'VE JUST DONE AN AMAZING JOB AND
[03:32:47] REALLY SHOWN A LOT OF LEADERSHIP AND GETTING US TO
[03:32:50] WHERE WE ARE. I WOULD ASK MY COLLEAGUES TO CONSIDER IF THEY
[03:32:53] MIGHT WANT TO MOVE THE FINAL PASSAGE TO LATER IN NOVEMBER OR
[03:32:58] THE FIRST WEEK IN DECEMBER IF WE HAVE TO HAVE A DATE
[03:33:01] CERTAIN RIGHT NOW JUST GIVEN WHAT WE EXPERIENCED TODAY AND
[03:33:05] WHAT WE'RE GOING TO EXPERIENCE WITH OUR NEXT COMMISSION
[03:33:06] MEETING
[03:33:08] WITH BUDGET GOING LONGER THAN WE ANTICIPATED. SO JUST HAVING
[03:33:13] BEEN AROUND FOR A WHILE, I KNOW THAT THESE MEETINGS GET ARE
[03:33:16] PRETTY LONG IN OCTOBER AND THE FIRST WEEK OF NOVEMBER. BUT
[03:33:20] THIS IS CRITICAL WORK. I DON'T WANT IT TO BE SEEN AS THOUGH
[03:33:23] I'M TRYING TO DELAY ANYTHING. JUST TRYING TO BE COGNIZANT OF
[03:33:26] WHAT THE SCHEDULE LOOKS LIKE.
[03:33:30] WELL, I'LL RESPOND TO THAT AND THANK YOU FOR YOUR WORDS OF
[03:33:33] SUPPORT COMMISSIONER BOWMAN. I WOULD PREFER THAT WE BRING THIS
[03:33:40] TO A VOTE AS SOON AS POSSIBLE. THERE'S BEEN CONSIDERABLE
[03:33:43] AMOUNT OF WORK, VETTING, OPPORTUNITY FOR COMMISSIONER
[03:33:47] REVIEW FOR CONTRIBUTIONS AND CHANGES TO THE LANGUAGE AND
[03:33:53] THERE'S AN OLD SAYING IN POLITICS WHEN YOU HAVE THE
[03:33:56] VOTES YOU HAVE TO MOVE TO CALL THE VOTE AND I THINK WE
[03:34:02] HAVE REACHED A LEVEL OF, OF SIGNIFICANT LEVEL OF
[03:34:06] CONSENSUS AMONGST COMMISSIONERS
[03:34:09] WITH THE PARTICIPATION THAT HAS BEEN UNDERTAKEN HERE. I DON'T
[03:34:15] THINK IT WILL REQUIRE A GREAT DEAL OF TIME IN THE NEXT

[03:34:17] COMMISSION MEETING. SO ON THE OTHER HAND TO DELAY TO NOVEMBER
[03:34:21] OR DECEMBER CONCERNS ME BECAUSE THINGS COULD START TO UNRAVEL
[03:34:26] THEN
[03:34:28] PEOPLE MAY COME UP WITH NEW PROPOSED CHANGES THAT COULD
[03:34:33] POTENTIALLY DELAY THIS FURTHER IF THERE'S DISAGREEMENTS OVER
[03:34:36] THOSE CHANGES. SO I WOULD PREFER THAT WE STICK TO THE
[03:34:40] SCHEDULE AND SCHEDULE THIS FOR THE NEXT MEETING, REGULAR
[03:34:43] MEETING OF THE COMMISSION, WHICH IS OCTOBER 27TH.
[03:34:51] WOULD YOU LIKE ME TO GO THROUGH A ROLE FOR?
[03:34:55] OKAY, AND ACTUALLY WE ARE ADMINISTRATIVELY SCHEDULED FOR
[03:35:01] 10/27 RIGHT NOW. I JUST WANT TO MAKE THAT CLEAR. SO THIS WOULD
[03:35:06] CHANGE THAT DATE. COMMISSIONER CHO, QUESTIONS OR COMMENTS
[03:35:09] ON THAT ON THE DATE CHANGE? NOPE.
[03:35:15] THANK YOU. COMMISSIONER CALKINS. DO YOU HAVE A
[03:35:19] PREFERENCE FOR THE 27TH OR AT A LATER TIME? I THINK THE 27TH IS
[03:35:24] MY PREFERENCE. COMMISSIONER BOWMAN. I KNOW I'M HEARING
[03:35:29] NOVEMBER OR DECEMBER TIMELINE? COMMISSIONER STEINBREUCK. I
[03:35:34] KNOW THAT YOU WANT TO CARRY FORWARD WITH THE 27TH.
[03:35:36] COMMISSIONER CHO DOESN'T HAVE A FEELING ONE WAY OR THE OTHER IT
[03:35:41] SOUNDED LIKE. I HAVE TWO MEMBERS WITH A YES ON
[03:35:47] 10/27, COMMISSIONER FELLEMAN ABSENT FROM THIS CONVERSATION.
[03:35:55] COMMISSIONER STEINBREUCK? COMMISSION PRESIDENT
[03:35:58] SETS THE AGENDA SO THAT'S MY AGENDA UNLESS THERE'S A MOTION
[03:36:02] TO CHANGE THE AGENDA. SO THAT'S WHERE I STAND ON THIS.
[03:36:08] OKAY, SO WE HAVE A MOTION ON THE FLOOR. IT HAS BEEN MOVED
[03:36:12] AND SECONDED TO INTRODUCE RESOLUTION THREE 778 TO SET IT
[03:36:16] FOR ACTION ON 10/27. ALL RIGHT. WOULD YOU LIKE TO
[03:36:21] MOVE TO A ROLL CALL VOTE COMMISSIONER STEINBREUCK? DO
[03:36:25] WE NEED TO TAKE A VOTE ON THIS NOW? YES, WE DO. IT'S FOR
[03:36:30] INTRODUCTION. YES. LET'S DO THE ROLL CALL.
[03:36:35] OKAY AND BEGINNING WITH COMMISSIONER CHO.
[03:36:40] AYE.
[03:36:42] THANK YOU. COMMISSIONER CALKINS. AYE. THANK YOU. COMMISSIONER
[03:36:46] BOWMAN. AYE.
[03:36:48] THANK YOU. COMMISSIONER STEINBREUCK. YES. THANK YOU.
[03:36:53] YOU HAVE FOUR YESES AND 0 NO FOR INTRODUCTION OF THIS ITEM
[03:36:56] AND IT WILL COME BACK TO YOU FOR A SECOND READING ON OCTOBER
[03:36:58] 27TH. VERY GOOD. WE CAN MOVE ON AGENDA ITEM 10
[03:37:08] QUESTIONS OR REFERRALS TO COMMITTEE. I DON'T KNOW OF ANY.
[03:37:13] ANY FINAL COMMENTS BY COMMISSIONERS?
[03:37:19] COMMISSIONER CHO, ANY CLOSING COMMENTS FOR THIS MEETING TODAY?
[03:37:23] SORRY, NO I DON'T. SORRY.
[03:37:27] THANK YOU. COMMISSIONER CALKINS? NONE FOR
[03:37:31] ME. THANK YOU. COMMISSIONER BOWMAN.
[03:37:35] NO, I BELIEVE WE HAVE EXECUTIVE SESSION STARTING IN FIVE
[03:37:38] MINUTES. WE DO, STEINBREUCK? IF YOU WANT TO GO AHEAD AND
[03:37:42] ADJOURN THIS MEETING WE CAN GET GOING. LET'S GIVE
[03:37:45] COMMISSIONERS BACK 5 MINUTES AND ADJOURN THE MEETING AT THIS
[03:37:49] TIME. THE MEETING OF THE SEATTLE PORT COMMISSION IS ADJOURNED AT
[03:37:54] 3:40 P.M. THANK YOU COMMISSIONER.

END OF TRANSCRIPT